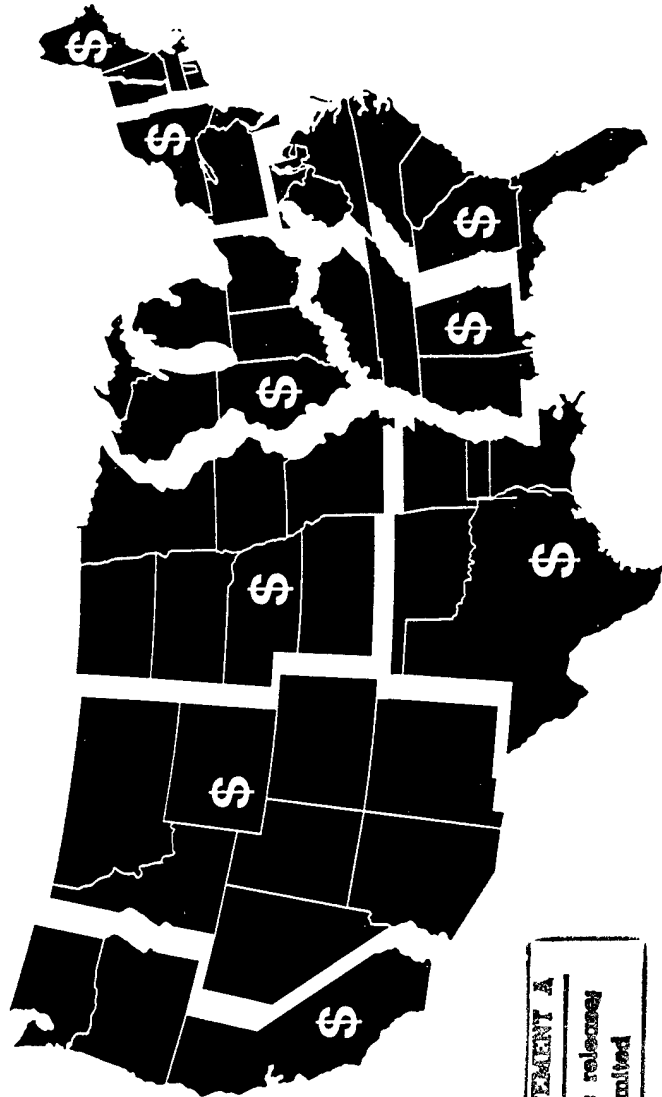




Department of Defense

PRIME CONTRACT AWARDS BY REGION AND STATE

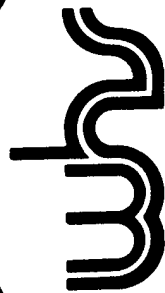
Fiscal Year 1997, 1996, and 1995



DISTRIBUTION STATEMENT A

Approved for public release

Distribution Unlimited



DIRECTORATE FOR INFORMATION
OPERATIONS AND REPORTS (DIOR)

19980615002

PRIME CONTRACT AWARDS BY REGION AND STATE

Fiscal Years 1997, 1996, and 1995

*Department of Defense
Washington Headquarters Services
Directorate for Information
Operations and Reports*

*For sale by the Superintendent of Documents
U. S. Government Printing Office
Washington, DC 20402-9371
Telephone: (202) 512-1800*

DTIC and NTIS identification number for this publication is DIOR/P06-97

FOREWORD

Prime Contract Awards by Region and State is published annually. This issue provides information on the geographical distribution of Department of Defense prime contract awards over \$25,000 for fiscal years (FYs) 1997, 1996, and 1995, by the United States region and state.

This information is detailed in ten tables and three figures showing:

1. The net value and percent distribution of awards, by region and state, for FYs 1997, 1996, and 1995;
2. The net value and percent distribution of awards within the seven major hard goods programs, by region, for FYs 1997, 1996, and 1995;
3. The net value and percent distribution of awards in the 25 major procurement programs for each state for FYs 1997, 1996, and 1995; and
4. The net value and percent distribution of awards for research, development, test, and evaluation, by region and state, according to the type of contractor for FYs 1997, 1996, and 1995.

IMPORTANT - PLEASE NOTE:

This is the last printed edition of the *Prime Contract Awards by Region and State* publication. In accordance with the November 1997 Defense Reform Initiative to move to paper-free business operations, future editions of this publication will only be available through the Internet. All tables of the publication will be posted on the DIOR web site on an annual basis and available for "print on demand" by the users. The DIOR web site address for locating this publication is: <http://web1.whs.osd.mil/diorcat.htm>.

TABLE OF CONTENTS

| | PAGE |
|---|------|
| INTRODUCTION | 1 |
| PART I - Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000, by Region and State | 3 |
| PART II - Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for Major Hard Goods | 9 |
| PART III - Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000, by State | 15 |
| PART IV - Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for Research, Development, Test, and Evaluation | 71 |

LIST OF TABLES

| | PAGE |
|---|------|
| I-1 Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000, by Region and State: FYs 1997, 1996, and 1995..... | 6 |
| II-1 Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for Major Hard Goods, by Region: FYs 1997, 1996, and 1995 | 12 |
| II-2 Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000, by Major Hard Goods: FYs 1997, 1996, and 1995..... | 14 |
| III-1 Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for the 25 Major Procurement Programs, by State: FYs 1997, 1996, and 1995 | 17 |
| III-2 Net Value and Percent Distribution of DoD Prime Contract Awards over \$25,000 for the Top Five States in Each of the 25 Major Procurement Programs: FY 1997 | 69 |
| IV-1 Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for Research, Development, Test, and Evaluation, According to Type of Contractor: FYs 1997, 1996, and 1995 | 72 |
| IV-2 Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for RDT&E, by Region: FYs 1997 and 1996..... | 73 |
| IV-3 Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for RDT&E, by Region and State, According to Type of Contractor: FY 1997 | 74 |
| IV-4 Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for RDT&E, by Region and State, According to Type of Contractor: FY 1996 | 77 |
| IV-5 Net Value and Percent Distribution of DoD Prime Contract Awards Over \$25,000 for RDT&E, by Region and State, According to Type of Contractor: FY 1995 | 80 |

INTRODUCTION

This report contains a variety of data on the net value and percent distribution of DoD prime contract awards over \$25,000 within the United States, by region and state, for fiscal years (FYs) 1997, 1996, and 1995.

Notes on Coverage

Contract work is not necessarily performed in the state where the contract is awarded. Most manufacturing contracts have been attributed to the contractor's location where the product will be processed and assembled. When contract work has been performed at more than one plant, the contract has been attributed to the location where the largest dollar amount of work was produced. Both construction and service contracts have been attributed to the state where the work is to be performed. Contracts for transportation and communication services, in most cases, have been attributed to the state where the contractor's home office is located. For purchases from wholesale or other distribution firms, the location is the contractor's business address.

Use of prime contract data is not a means of measuring the total volume of defense work performed within a state, as a substantial amount of the work may be subcontracted. Amounts not distributed by state include contract actions of \$25,000 or less, contract actions performed in classified locations, contract actions entered into overseas, and other contract actions for work performed in the U.S. outlying areas.

Some special characteristics of the data on prime contract awards by procurement program category should be noted:

1. The Electronics and Communication Equipment category includes all electronics procured separately under prime contract. However, in the case of Missiles and Space Systems or Aircraft Engines and Related Spares, electronics work is often a basic part of the assembly prime contract; therefore, awards for electronics are included in the statistics for these categories.
2. Contracts for all other types of equipment and parts for repair, maintenance, overhaul, modification, or other services, which can be identified with a specific category, are assigned to that category. As an example, the installation or inspection of equipment at ballistic missile sites is recorded as missile work in the state where the site is located. However, the contract for manufacturing such equipment is reported according to the location of the manufacturer's plant. Therefore, aircraft, missile, or other program contracts may be reported in states where there are no weapon assembly plants but where bases, laboratories, or suppliers of instruments, parts, or support equipment may be located.

INTRODUCTION (Concluded)

3. The dollar value shown for each category includes the Research, Development, Test, and Evaluation (RDT&E) work associated with it. RDT&E coverage includes basic research, exploratory development, advanced development, demonstration/validation, engineering and manufacturing development, management support, and operational system development. Full definitions for each of these categories are provided in Defense Federal Acquisition Regulation Supplement 235.001.

4. Figures in these tables may not add up due to rounding. An “**” in the percentage column represents a figure of less than 0.05 percent.

Highlights

Total prime contract awards in FY 1997 totaled \$128,415 million, a decrease of \$3,763 million, or 2.8 percent, less than FY 1996. Awards over \$25,000 for work performed within the U.S., by region and state, are shown in this report. These awards totaled \$106,561 million in FY 1997. The kinds of awards not included in this report (see Notes on Coverage) are distributed as follows:

| Type of Awards | Awards in FY 1997 | | Awards in FY 1996 | | Awards in FY 1995 | |
|---|-------------------|------------|-------------------|------------|-------------------|------------|
| | Millions | Percent | Millions | Percent | Millions | Percent |
| TOTAL - Prime Contract Awards | \$128,415 | 100 | \$132,178 | 100 | \$131,365 | 100 |
| LESS | | | | | | |
| Actions of \$25,000 or less | \$ 11,734 | 9 | \$ 12,622 | 10 | \$ 13,813 | 11 |
| Not Assigned to a State | 3,315 | 3 | 3,697 | 3 | 3,664 | 2 |
| Work Outside the United States | 6,805 | 5 | 6,450 | 5 | 4,883 | 4 |
| SUBTOTAL | \$ 21,854 | 17 | \$ 22,770 | 17 | \$ 22,360 | 17 |
| TOTAL - Awards Distributed to Regions and States | \$106,561 | 83 | \$109,408 | 83 | \$109,005 | 83 |

Note: Figures in this table may not add up due to rounding.

PART I

NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS OVER \$25,000, BY REGION AND STATE

The U.S. regions are shown in Figure I-1, page 4. Those regions that make up the eastern part of the U.S. received awards totaling \$60,876 million, or 57.1 percent. The western regions received the remaining \$45,685 million, or 42.9 percent, of the awards. As shown in Figure I-2, page 5, the three regions that received the largest share of the awards in FY 1997 were the South Atlantic, 27.4 percent; the Pacific, 21.3 percent; and West South Central, 9.5 percent.

Table I-1, page 6, shows the net value and percent distribution of awards, by region and state, for FYs 1997, 1996, and 1995. Three of the nine regions showed an increase in prime contract awards from FY 1996 to FY 1997 with the South Atlantic region having the largest increase (\$1,484 million, or 5.3 percent). The remaining six regions showed a decrease in prime contract awards, with the West North Central region having the largest decrease (\$2,264 million, or 23.3 percent).

The following ten states had the largest percentage change in procurement award dollars from FY 1996 to FY 1997 (shown from largest percentage increase or decrease to smallest percentage increase or decrease). Of the individual states, Louisiana had the largest percentage increase, \$681 million, or 63.1 percent. Vermont had the largest percentage decrease, \$128 million, or 57.0 percent.

| State | Percent Change | Dollar Change (Millions) |
|---------------|----------------|--------------------------|
| Louisiana | 63.1 | \$ 681 |
| Vermont | - 57.0 | - 128 |
| Wyoming | - 47.2 | - 43 |
| Kentucky | 37.4 | 327 |
| Missouri | - 32.8 | -2,327 |
| Arizona | - 32.1 | - 934 |
| New Hampshire | - 31.7 | - 180 |
| Mississippi | - 25.1 | - 481 |
| West Virginia | - 24.7 | - 49 |
| New Mexico | - 24.4 | - 165 |

FIGURE I-1
REGIONS

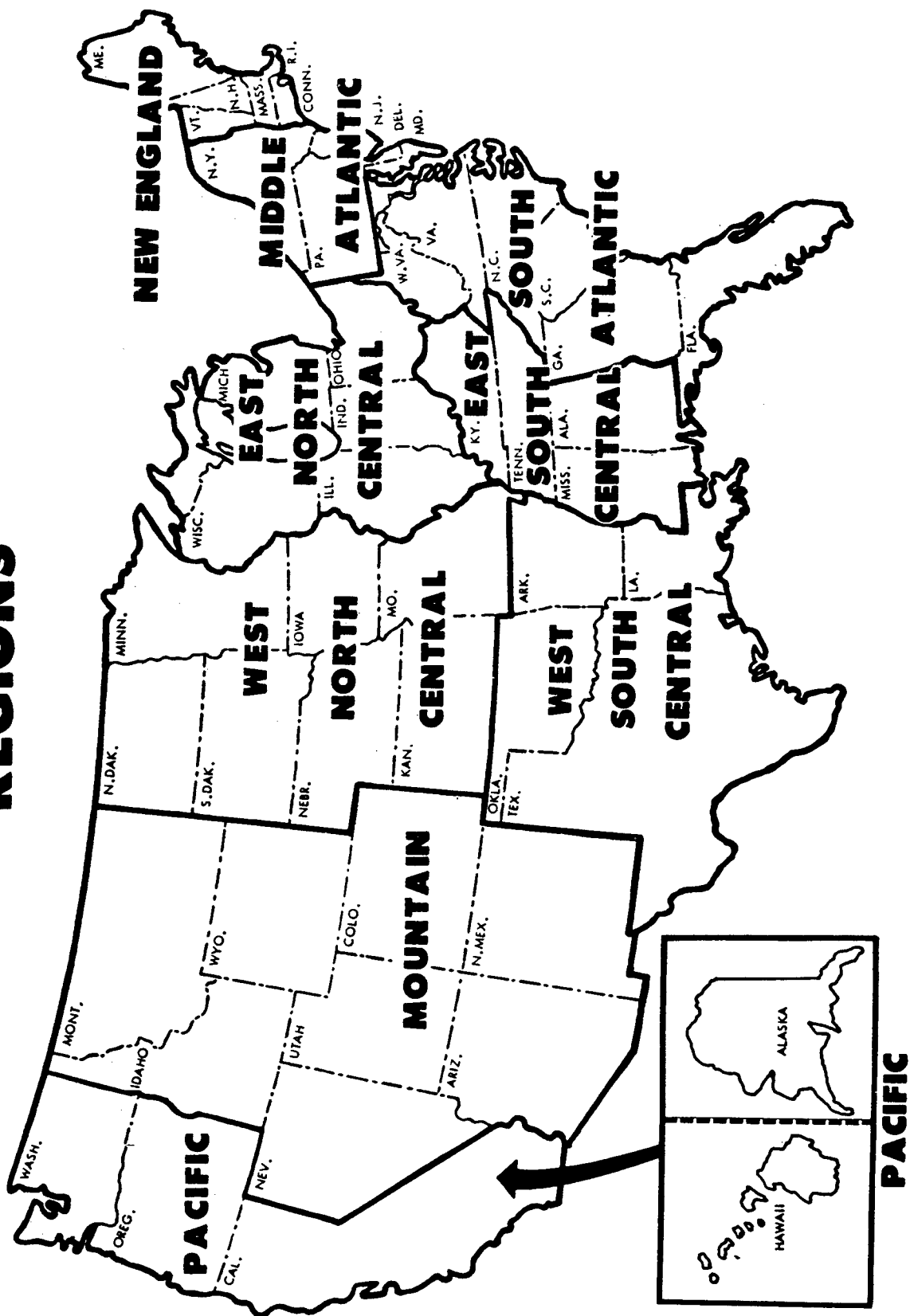
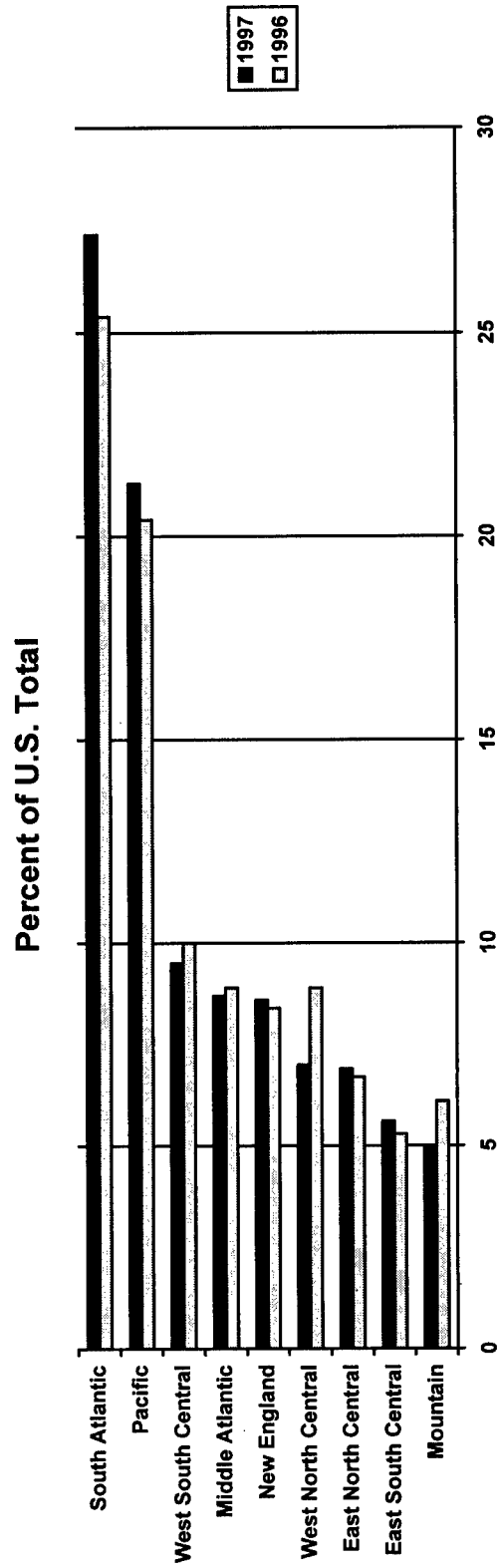
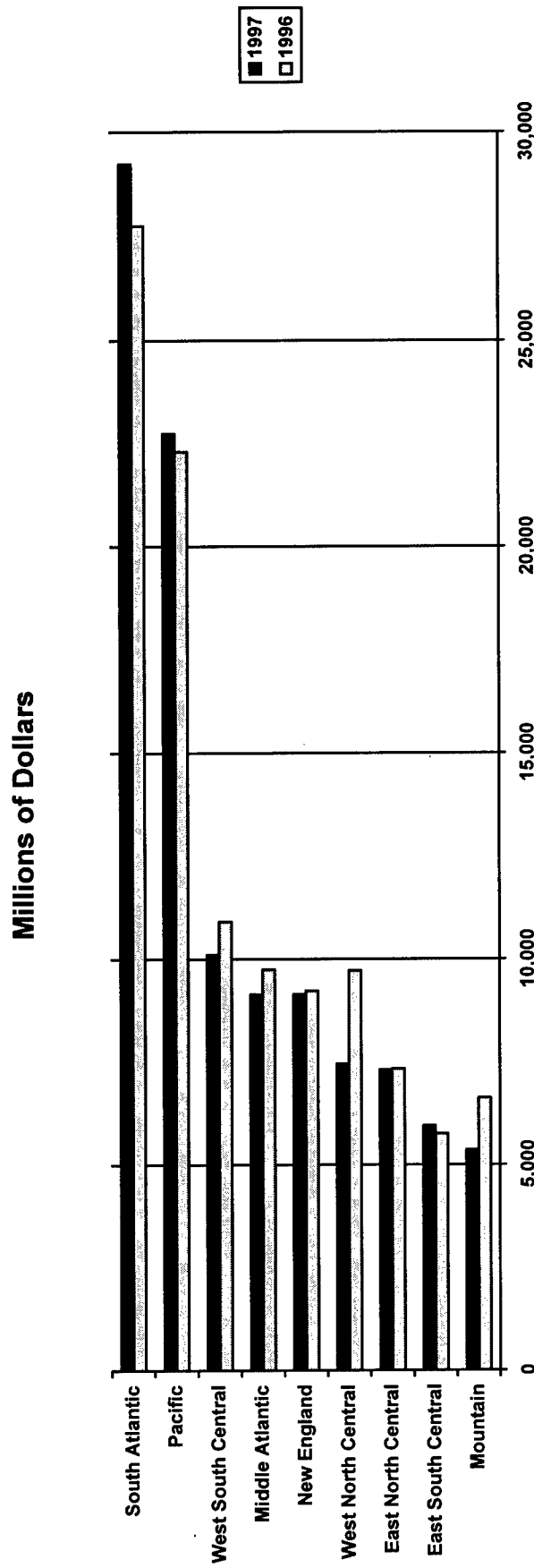


FIGURE I-2
PRIME CONTRACT AWARDS OVER \$25,000 - BY REGION



**TABLE I-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000, BY REGION AND STATE: FYs 1997, 1996, AND 1995**

| REGION AND STATE | THOUSANDS OF DOLLARS | | | | PERCENT OF U.S. TOTAL | | |
|---------------------------|----------------------|----------------------|----------------------|--|-----------------------|--------------|--------------|
| | FY 1997 | FY 1996 | FY 1995 | | FY 1997 | FY 1996 | FY 1995 |
| U.S. TOTAL | \$106,561,099 | \$109,407,896 | \$109,004,783 | | 100.0 | 100.0 | 100.0 |
| NEW ENGLAND | | | | | | | |
| Connecticut | 2,535,981 | 2,638,261 | 2,718,021 | | 2.4 | 2.4 | 2.5 |
| Maine | 946,356 | 797,225 | 710,676 | | 0.9 | 0.7 | 0.7 |
| Massachusetts | 4,910,426 | 4,674,648 | 4,846,236 | | 4.6 | 4.3 | 4.4 |
| New Hampshire | 388,032 | 567,892 | 504,153 | | 0.4 | 0.5 | 0.5 |
| Rhode Island | 274,517 | 333,969 | 388,280 | | 0.3 | 0.3 | 0.4 |
| Vermont | 96,994 | 225,425 | 207,290 | | 0.1 | 0.2 | 0.2 |
| TOTAL | 9,152,306 | 9,237,419 | 9,374,656 | | 8.6 | 8.4 | 8.6 |
| MIDDLE ATLANTIC | | | | | | | |
| New Jersey | 3,015,781 | 2,564,266 | 2,944,449 | | 2.8 | 2.3 | 2.7 |
| New York | 3,178,170 | 3,501,011 | 3,538,497 | | 3.0 | 3.2 | 3.2 |
| Pennsylvania | 3,039,130 | 3,687,356 | 3,004,951 | | 2.9 | 3.4 | 2.8 |
| TOTAL | 9,233,081 | 9,752,633 | 9,487,897 | | 8.7 | 8.9 | 8.7 |
| EAST NORTH CENTRAL | | | | | | | |
| Illinois | 1,248,127 | 1,256,010 | 1,150,882 | | 1.2 | 1.1 | 1.1 |
| Indiana | 1,720,552 | 1,552,012 | 1,247,145 | | 1.6 | 1.4 | 1.1 |
| Michigan | 1,101,206 | 1,241,336 | 1,287,987 | | 1.0 | 1.1 | 1.2 |
| Ohio | 2,676,414 | 2,732,749 | 2,583,278 | | 2.5 | 2.5 | 2.4 |
| Wisconsin | 565,217 | 551,276 | 515,937 | | 0.5 | 0.5 | 0.5 |
| TOTAL | 7,311,515 | 7,333,382 | 6,785,229 | | 6.9 | 6.7 | 6.2 |
| WEST NORTH CENTRAL | | | | | | | |
| Iowa | 437,739 | 370,617 | 436,519 | | 0.4 | 0.3 | 0.4 |
| Kansas | 688,413 | 762,594 | 856,666 | | 0.6 | 0.7 | 0.8 |
| Minnesota | 1,091,111 | 960,359 | 1,117,299 | | 1.0 | 0.9 | 1.0 |
| Missouri | 4,766,177 | 7,093,008 | 5,847,496 | | 4.5 | 6.5 | 5.4 |
| Nebraska | 261,462 | 322,036 | 286,509 | | 0.2 | 0.3 | 0.3 |
| North Dakota | 126,856 | 106,090 | 126,619 | | 0.1 | 0.1 | 0.1 |
| South Dakota | 88,895 | 109,968 | 128,615 | | 0.1 | 0.1 | 0.1 |
| TOTAL | 7,460,652 | 9,724,672 | 8,799,722 | | 7.0 | 8.9 | 8.1 |
| SOUTH ATLANTIC | | | | | | | |
| Delaware | 104,481 | 101,554 | 120,266 | | 0.1 | 0.1 | 0.1 |
| District of Columbia | 1,525,659 | 1,482,673 | 1,099,477 | | 1.4 | 1.4 | 1.0 |
| Florida | 6,393,965 | 5,862,638 | 6,216,173 | | 6.0 | 5.4 | 5.7 |
| Georgia | 3,949,526 | 3,965,723 | 3,517,340 | | 3.7 | 3.6 | 3.2 |
| Maryland | 3,888,975 | 4,136,786 | 4,492,301 | | 3.6 | 3.8 | 4.1 |

Note: An '**' in the percent column represents a figure of less than 0.05 percent.

TABLE I-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000, BY REGION AND STATE: FYs 1997, 1996, AND 1995

(Concluded)

| REGION AND STATE | THOUSANDS OF DOLLARS | | | | PERCENT OF U.S. TOTAL | | | |
|-------------------------------|----------------------|-------------------|-------------------|--|-----------------------|-------------|-------------|--|
| | FY 1997 | FY 1996 | FY 1995 | | FY 1997 | FY 1996 | FY 1995 | |
| SOUTH ATLANTIC (Cont.) | | | | | | | | |
| North Carolina | 1,109,942 | 1,421,074 | 1,354,349 | | 1.0 | 1.3 | 1.2 | |
| South Carolina | 918,566 | 1,012,497 | 1,007,444 | | 0.9 | 0.9 | 0.9 | |
| Virginia | 11,187,534 | 9,562,978 | 12,137,711 | | 10.5 | 8.7 | 11.1 | |
| West Virginia | 150,185 | 199,325 | 203,391 | | 0.1 | 0.2 | 0.2 | |
| TOTAL | 29,228,833 | 27,745,247 | 30,148,452 | | 27.4 | 25.4 | 27.7 | |
| EAST SOUTH CENTRAL | | | | | | | | |
| Alabama | 2,106,817 | 1,838,275 | 1,881,926 | | 2.0 | 1.7 | 1.7 | |
| Kentucky | 1,200,984 | 874,094 | 561,215 | | 1.1 | 0.8 | 0.5 | |
| Mississippi | 1,431,263 | 1,912,107 | 1,547,415 | | 1.3 | 1.4 | 1.4 | |
| Tennessee | 1,211,202 | 1,137,231 | 1,090,632 | | 1.1 | 1.0 | 1.0 | |
| TOTAL | 5,950,266 | 5,761,707 | 5,081,188 | | 5.6 | 5.3 | 4.7 | |
| WEST SOUTH CENTRAL | | | | | | | | |
| Arkansas | 191,393 | 249,280 | 223,473 | | 0.2 | 0.2 | 0.2 | |
| Louisiana | 1,758,533 | 1,077,870 | 1,030,771 | | 1.7 | 1.0 | 0.9 | |
| Oklahoma | 750,808 | 771,232 | 728,492 | | 0.7 | 0.7 | 0.7 | |
| Texas | 7,410,769 | 8,819,096 | 9,020,187 | | 7.0 | 8.1 | 8.3 | |
| TOTAL | 10,111,502 | 10,917,479 | 11,003,924 | | 9.5 | 10.0 | 10.1 | |
| MOUNTAIN | | | | | | | | |
| Arizona | 1,976,619 | 2,910,933 | 2,438,363 | | 1.9 | 2.7 | 2.2 | |
| Colorado | 1,900,224 | 2,045,074 | 2,260,461 | | 1.8 | 1.9 | 2.1 | |
| Idaho | 147,089 | 132,517 | 96,902 | | 0.1 | 0.1 | 0.1 | |
| Montana | 81,480 | 90,611 | 133,679 | | 0.1 | 0.1 | 0.1 | |
| Nevada | 257,380 | 285,262 | 216,254 | | 0.3 | 0.3 | 0.2 | |
| New Mexico | 511,676 | 676,392 | 656,631 | | 0.5 | 0.6 | 0.6 | |
| Utah | 442,443 | 394,677 | 479,324 | | 0.4 | 0.4 | 0.4 | |
| Wyoming | 48,290 | 91,514 | 91,783 | | 0.0* | 0.1 | 0.1 | |
| TOTAL | 5,365,201 | 6,626,981 | 6,373,395 | | 5.0 | 6.1 | 5.8 | |
| PACIFIC | | | | | | | | |
| Alaska | 627,713 | 564,890 | 553,126 | | 0.6 | 0.5 | 0.5 | |
| California | 18,477,307 | 18,229,723 | 18,277,309 | | 17.3 | 16.7 | 16.8 | |
| Hawaii | 957,353 | 928,480 | 673,640 | | 0.9 | 0.8 | 0.6 | |
| Oregon | 167,914 | 202,863 | 136,792 | | 0.2 | 0.2 | 0.1 | |
| Washington | 2,517,457 | 2,382,417 | 2,309,454 | | 2.4 | 2.2 | 2.1 | |
| TOTAL | 22,747,743 | 22,308,374 | 21,950,321 | | 21.3 | 20.4 | 20.1 | |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

PART II

NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS OVER \$25,000 FOR MAJOR HARD GOODS

Figure II-1, on pages 10 and 11, shows the top three regions for FY 1997 in each of the seven major hard goods programs, as well as the net value and percent distribution of awards in each region for FYs 1997 and 1996. All nine regions are listed at least once, with the South Atlantic region ranked most frequent, placing first, second, or third in five of the seven major hard goods programs. The Pacific and the West North Central regions tied for the second most frequently shown region, appearing in three of the seven major hard goods programs.

Table II-1, on pages 12 and 13, shows the net value and percent distribution of awards within the seven major hard goods programs, by region, for FYs 1997, 1996, and 1995. Table II-2, page 14, shows that awards within these hard goods programs accounted for 57 percent of all prime contract awards in FY 1997. Overall, the hard goods programs dollar amount decreased by \$4,110 million, or 6.3 percent, from FY 1996 to FY 1997. As shown in the chart below, the percent distribution of awards for Other Supplies and Services shows a steady increase over the three year period. Conversely, the percent distribution of awards for the major hard goods shows a consistent decrease.

Percent Distribution

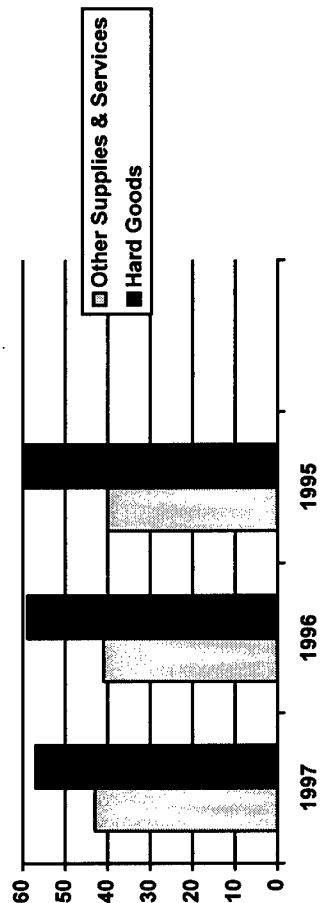
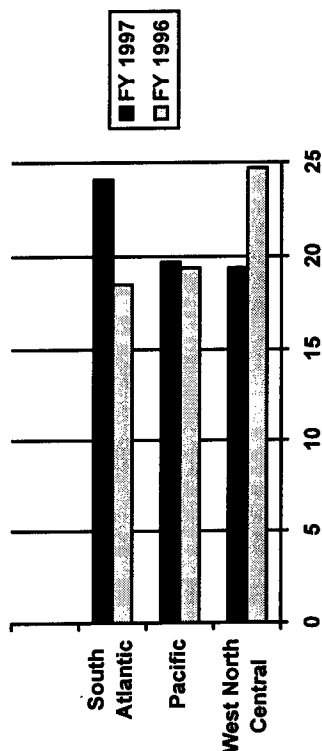


Figure II-1

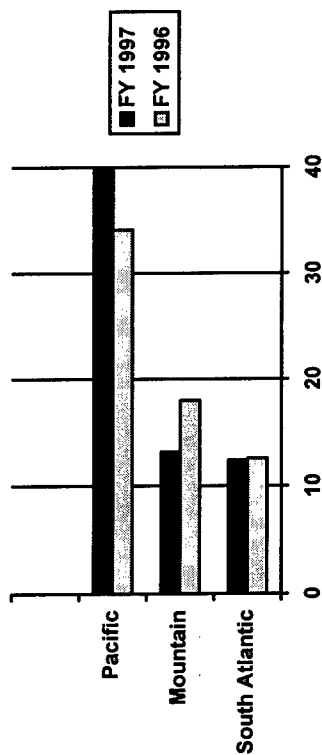
REGIONS WITH THE HIGHEST PROPORTION OF PRIME CONTRACT AWARDS OVER \$25,000
FOR MAJOR HARD GOODS: FYs 1997 AND 1996

Percent of U.S. Total

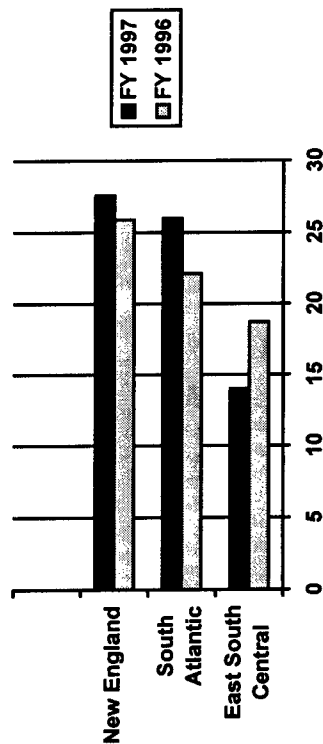
AIRCRAFT



MISSILES & SPACE SYSTEMS



SHIPS



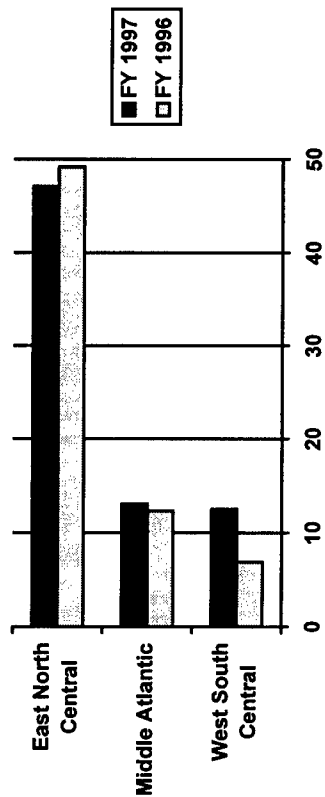
SOURCE: Table II-1

Figure II-1 (Concluded)

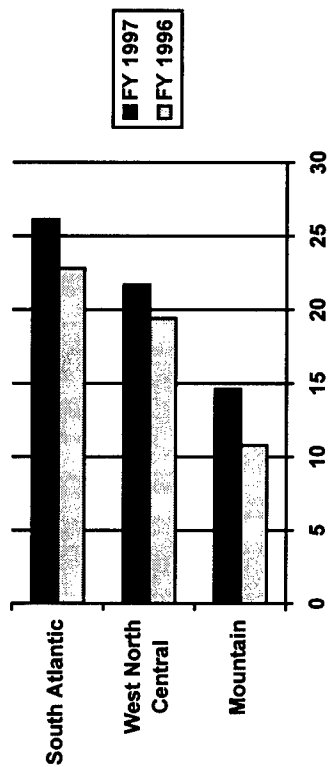
REGIONS WITH THE HIGHEST PROPORTION OF PRIME CONTRACT AWARDS OVER \$25,000
FOR MAJOR HARD GOODS: FYs 1997 AND 1996

Percent of U.S. Total

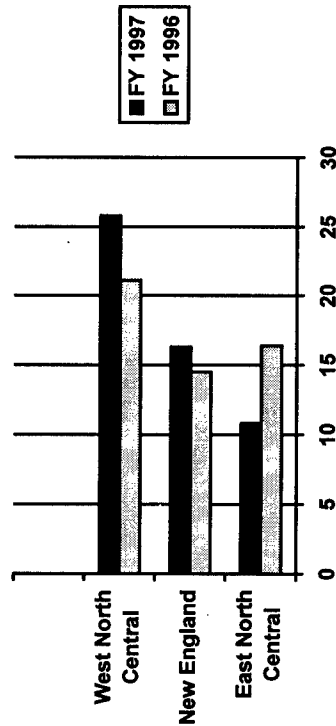
TANK - AUTOMOTIVE



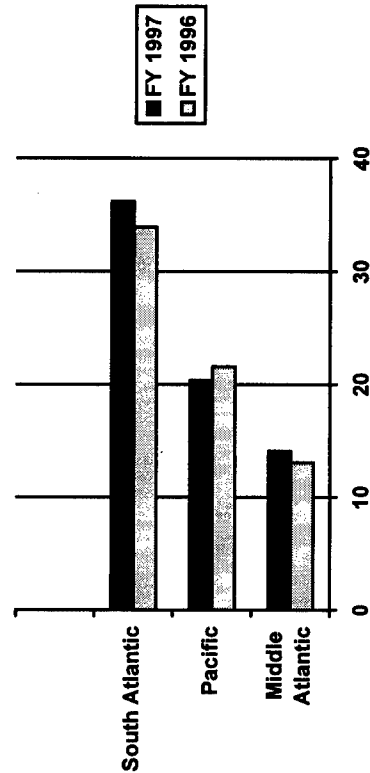
WEAPONS



AMMUNITION



ELECTRONIC & COMMUNICATIONS EQUIPMENT



**TABLE II-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR MAJOR HARD GOODS, BY REGION: FYs 1997, 1996, AND 1995**

| REGION AND STATE | THOUSANDS OF DOLLARS | | | PERCENT OF U.S. TOTAL | | |
|----------------------------------|----------------------|-------------|-------------|-----------------------|---------|---------|
| | FY 1997 | FY 1996 | FY 1995 | FY 1997 | FY 1996 | FY 1995 |
| AIRCRAFT | | | | | | |
| NEW ENGLAND | \$1,749,286 | \$1,556,702 | \$2,110,275 | 8.3 | 6.0 | 8.9 |
| MIDDLE ATLANTIC | 1,271,671 | 1,496,510 | 1,703,310 | 6.0 | 5.8 | 7.2 |
| EAST NORTH CENTRAL | 1,376,389 | 1,305,815 | 1,366,906 | 6.5 | 5.0 | 5.8 |
| WEST NORTH CENTRAL | 4,093,096 | 6,418,896 | 5,066,570 | 19.4 | 24.7 | 21.4 |
| SOUTH ATLANTIC | 5,085,294 | 4,802,309 | 4,337,408 | 24.1 | 18.5 | 18.3 |
| EAST SOUTH CENTRAL | 379,774 | 273,832 | 340,330 | 1.8 | 1.1 | 1.4 |
| WEST SOUTH CENTRAL | 2,528,809 | 3,921,674 | 3,855,923 | 12.0 | 15.1 | 16.3 |
| MOUNTAIN | 431,914 | 1,131,451 | 712,773 | 2.1 | 4.4 | 3.0 |
| PACIFIC | 4,149,876 | 5,035,796 | 4,153,500 | 19.7 | 19.4 | 17.6 |
| TOTAL | 21,066,109 | 25,942,984 | 23,646,695 | 100.0 | 100.0 | 100.0 |
| MISSILE AND SPACE SYSTEMS | | | | | | |
| NEW ENGLAND | 1,066,290 | 1,283,422 | 1,143,763 | 9.5 | 11.1 | 10.0 |
| MIDDLE ATLANTIC | 802,434 | 576,607 | 715,410 | 7.2 | 5.0 | 6.3 |
| EAST NORTH CENTRAL | 81,894 | 106,427 | 93,912 | 0.7 | 0.9 | 0.8 |
| WEST NORTH CENTRAL | 243,118 | 346,338 | 473,012 | 2.2 | 3.0 | 4.1 |
| SOUTH ATLANTIC | 1,382,346 | 1,460,052 | 1,134,812 | 12.4 | 12.6 | 9.9 |
| EAST SOUTH CENTRAL | 684,623 | 648,201 | 588,469 | 5.9 | 5.6 | 5.1 |
| WEST SOUTH CENTRAL | 989,173 | 1,114,073 | 1,176,654 | 8.8 | 9.6 | 10.3 |
| MOUNTAIN | 1,479,447 | 2,078,954 | 1,991,173 | 13.2 | 18.0 | 17.4 |
| PACIFIC | 4,471,104 | 3,939,738 | 4,119,955 | 40.0 | 34.1 | 36.0 |
| TOTAL | 11,180,429 | 11,553,813 | 11,437,159 | 100.0 | 100.0 | 100.0 |
| SHIPS | | | | | | |
| NEW ENGLAND | 2,197,236 | 1,947,960 | 1,699,744 | 27.6 | 25.9 | 17.9 |
| MIDDLE ATLANTIC | 961,029 | 1,213,278 | 1,013,117 | 12.1 | 16.1 | 10.7 |
| EAST NORTH CENTRAL | 54,392 | 47,167 | 72,011 | 0.7 | 0.6 | 0.8 |
| WEST NORTH CENTRAL | 43,906 | 39,689 | 28,739 | 0.6 | 0.5 | 0.3 |
| SOUTH ATLANTIC | 2,072,276 | 1,663,113 | 4,937,211 | 26.0 | 22.1 | 52.1 |
| EAST SOUTH CENTRAL | 1,117,769 | 1,407,135 | 985,464 | 14.0 | 18.7 | 10.4 |
| WEST SOUTH CENTRAL | 729,304 | 369,179 | 91,572 | 9.1 | 4.9 | 1.0 |
| MOUNTAIN | 20,944 | 34,334 | 9,863 | 0.3 | 0.5 | 0.1 |
| PACIFIC | 775,928 | 798,675 | 635,613 | 9.7 | 10.6 | 6.7 |
| TOTAL | 7,972,784 | 7,520,530 | 9,473,332 | 100.0 | 100.0 | 100.0 |
| TANK-AUTOMOTIVE | | | | | | |
| NEW ENGLAND | 93,481 | 211,289 | 199,733 | 3.3 | 7.1 | 7.9 |
| MIDDLE ATLANTIC | 368,862 | 365,251 | 214,735 | 13.1 | 12.3 | 8.5 |
| EAST NORTH CENTRAL | 1,327,208 | 1,465,015 | 919,785 | 47.1 | 49.2 | 36.4 |
| WEST NORTH CENTRAL | 99,173 | 78,602 | 62,341 | 3.5 | 2.6 | 2.5 |
| SOUTH ATLANTIC | 266,244 | 197,191 | 205,917 | 9.4 | 6.6 | 8.2 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE II-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR MAJOR HARD GOODS, BY REGION: FYs 1997, 1996, AND 1995

(Concluded)

| REGION AND STATE | THOUSANDS OF DOLLARS | | | PERCENT OF U.S. TOTAL | | |
|--|----------------------|------------|------------|-----------------------|---------|---------|
| | FY 1997 | FY 1996 | FY 1995 | FY 1997 | FY 1996 | FY 1995 |
| TANK-AUTOMOTIVE (Cont.) | | | | | | |
| EAST SOUTH CENTRAL | 83,429 | 78,334 | 65,850 | 3.0 | 2.6 | 2.6 |
| WEST SOUTH CENTRAL | 352,279 | 205,701 | 557,666 | 12.5 | 6.9 | 22.1 |
| MOUNTAIN | 13,943 | 42,198 | 12,053 | 0.5 | 1.4 | 0.5 |
| PACIFIC | 215,010 | 336,919 | 285,874 | 7.6 | 11.3 | 11.3 |
| TOTAL | 2,819,631 | 2,980,501 | 2,523,954 | 100.0 | 100.0 | 100.0 |
| WEAPONS | | | | | | |
| NEW ENGLAND | 91,440 | 88,026 | 122,278 | 5.5 | 5.8 | 7.6 |
| MIDDLE ATLANTIC | 77,893 | 214,194 | 177,618 | 4.7 | 14.2 | 11.0 |
| EAST NORTH CENTRAL | 65,970 | 81,437 | 42,693 | 4.0 | 5.4 | 2.6 |
| WEST NORTH CENTRAL | 357,465 | 293,246 | 231,775 | 21.7 | 19.4 | 14.3 |
| SOUTH ATLANTIC | 430,840 | 344,028 | 428,265 | 26.1 | 22.8 | 26.5 |
| EAST SOUTH CENTRAL | 76,949 | 72,368 | 28,632 | 4.7 | 4.8 | 1.8 |
| WEST SOUTH CENTRAL | 86,734 | 62,862 | 63,815 | 5.3 | 4.2 | 3.9 |
| MOUNTAIN | 241,536 | 162,418 | 330,576 | 14.6 | 10.8 | 20.4 |
| PACIFIC | 220,193 | 190,143 | 191,507 | 13.4 | 12.6 | 11.8 |
| TOTAL | 1,849,018 | 1,508,722 | 1,617,160 | 100.0 | 100.0 | 100.0 |
| AMMUNITION | | | | | | |
| NEW ENGLAND | 280,389 | 286,728 | 299,034 | 16.3 | 14.5 | 15.0 |
| MIDDLE ATLANTIC | 104,600 | 208,877 | 92,664 | 6.1 | 10.5 | 4.6 |
| EAST NORTH CENTRAL | 186,524 | 324,425 | 184,055 | 10.8 | 16.4 | 9.2 |
| WEST NORTH CENTRAL | 444,519 | 417,501 | 432,806 | 25.8 | 21.1 | 21.7 |
| SOUTH ATLANTIC | 182,360 | 184,488 | 315,359 | 10.6 | 9.3 | 15.9 |
| EAST SOUTH CENTRAL | 176,742 | 146,585 | 181,750 | 10.3 | 7.4 | 9.1 |
| WEST SOUTH CENTRAL | 105,211 | 147,756 | 118,338 | 6.1 | 7.5 | 5.9 |
| MOUNTAIN | 79,338 | 96,527 | 81,427 | 4.6 | 4.9 | 4.1 |
| PACIFIC | 162,248 | 167,082 | 286,811 | 9.4 | 8.4 | 14.4 |
| TOTAL | 1,721,931 | 1,979,968 | 1,993,244 | 100.0 | 100.0 | 100.0 |
| ELECTRONICS AND COMMUNICATION EQUIPMENT | | | | | | |
| NEW ENGLAND | 1,193,611 | 1,273,734 | 1,227,108 | 8.5 | 9.4 | 8.5 |
| MIDDLE ATLANTIC | 1,983,485 | 1,769,150 | 1,809,503 | 14.1 | 13.1 | 12.5 |
| EAST NORTH CENTRAL | 959,980 | 843,840 | 1,105,179 | 6.8 | 6.3 | 7.6 |
| WEST NORTH CENTRAL | 401,289 | 463,786 | 685,558 | 2.9 | 3.4 | 4.7 |
| SOUTH ATLANTIC | 5,083,027 | 4,577,271 | 5,086,351 | 36.2 | 33.9 | 35.1 |
| EAST SOUTH CENTRAL | 161,842 | 252,412 | 266,353 | 1.2 | 1.9 | 1.8 |
| WEST SOUTH CENTRAL | 744,150 | 798,814 | 850,762 | 5.3 | 5.9 | 5.9 |
| MOUNTAIN | 631,184 | 606,327 | 671,295 | 4.5 | 4.5 | 4.6 |
| PACIFIC | 2,864,971 | 2,913,901 | 2,781,303 | 20.4 | 21.6 | 19.2 |
| TOTAL | 14,023,539 | 13,499,235 | 14,483,412 | 100.0 | 100.0 | 100.0 |

Prepared By: Washington Headquarters Services
Directorate for Information
Operations and Reports

TABLE 11-2
NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS OVER
\$25,000, BY MAJOR HARD GOODS: FYs 1997, 1996, AND 1995

(Amounts in Millions)

| Type of Awards | FY 1997 | | | FY 1996 | | | FY 1995 | | |
|--|---------------|------------|-----------------|---------------|------------|-----------------|---------------|------------|-----------------|
| | Awards | % of Total | % of Hard Goods | Awards | % of Total | % of Hard Goods | Awards | % of Total | % of Hard Goods |
| GRAND TOTAL | | | | | | | | | |
| Prime Contract Awards | 106,561 | 100 | N/A | 109,408 | 100 | N/A | 109,005 | 100 | N/A |
| HARD GOODS - Total | 60,876 | 57 | 100 | 64,986 | 59 | 100 | 65,175 | 60 | 100 |
| Aircraft | 21,066 | 20 | 35 | 25,943 | 24 | 40 | 23,647 | 22 | 36 |
| Missiles & Space Systems | 11,180 | 10 | 18 | 11,554 | 11 | 18 | 11,437 | 10 | 18 |
| Ships | 7,973 | 7 | 13 | 7,521 | 7 | 12 | 9,473 | 9 | 15 |
| Tank-Automotive | 2,820 | 3 | 5 | 2,981 | 3 | 5 | 2,524 | 2 | 4 |
| Weapons | 1,649 | 2 | 3 | 1,509 | 1 | 2 | 1,617 | 1 | 2 |
| Ammunition | 1,722 | 2 | 3 | 1,980 | 2 | 3 | 1,993 | 2 | 3 |
| Electronics & Communication Equipment | 14,024 | 13 | 23 | 13,499 | 12 | 21 | 14,483 | 13 | 22 |
| OTHER SUPPLIES & SERVICES - Total | 45,685 | 43 | N/A | 44,422 | 41 | N/A | 43,830 | 40 | N/A |

Note: Figures in this table may not add up due to rounding.

PART III

NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS OVER \$25,000, BY STATE

The net value and percent distribution of awards in each of the 25 major procurement programs for FYs 1995 through 1997 for individual states are provided in Table III-1, beginning on page 17. Table III-2, page 69, shows the five leading states in each of these 25 procurement programs for FY 1997. While California ranked first in eight of the programs, there was a broad representation of other states in the top five rankings. A total of 33 states appear in the table, one state less than appeared in FY 1996. In FY 1997, 10 states ranked first in one or more of the programs compared with 13 states in FY 1996.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

UNITED STATES - TOTAL

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$106,561,099 | 100.0 | \$109,407,896 | 100.0 | \$109,004,783 | 100.0 |
| AIRFRAMES AND SPARES | 14,460,202 | 100.0 | 19,191,471 | 100.0 | 16,278,337 | 100.0 |
| AIRCRAFT ENGINES AND SPARES | 3,322,529 | 100.0 | 3,438,761 | 100.0 | 3,328,836 | 100.0 |
| OTHER AIRCRAFT EQUIPMENT | 3,283,378 | 100.0 | 3,312,753 | 100.0 | 4,039,522 | 100.0 |
| MISSILE AND SPACE SYSTEMS | 11,180,429 | 100.0 | 11,553,813 | 100.0 | 11,437,159 | 100.0 |
| SHIPS | 7,972,784 | 100.0 | 7,520,530 | 100.0 | 9,473,332 | 100.0 |
| COMBAT VEHICLES | 1,807,618 | 100.0 | 1,911,537 | 100.0 | 1,492,209 | 100.0 |
| NON-COMBAT VEHICLES | 1,012,013 | 100.0 | 1,068,964 | 100.0 | 1,031,745 | 100.0 |
| WEAPONS | 1,649,018 | 100.0 | 1,508,722 | 100.0 | 1,617,160 | 100.0 |
| AMMUNITION | 1,721,931 | 100.0 | 1,979,968 | 100.0 | 1,993,244 | 100.0 |
| ELECTRONICS AND COMMUNICATION EQUIP | 14,023,539 | 100.0 | 13,499,235 | 100.0 | 14,483,412 | 100.0 |
| PETROLEUM | 2,746,246 | 100.0 | 2,638,712 | 100.0 | 2,438,869 | 100.0 |
| OTHER FUELS AND LUBRICANTS | 143,121 | 100.0 | 146,124 | 100.0 | 191,580 | 100.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 15,500 | 100.0 | 8,711 | 100.0 | 12,139 | 100.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 878,159 | 100.0 | 755,655 | 100.0 | 672,023 | 100.0 |
| BUILDING SUPPLIES | 25,700 | 100.0 | 18,467 | 100.0 | 41,786 | 100.0 |
| SUBSISTENCE | 1,519,655 | 100.0 | 1,580,866 | 100.0 | 1,843,042 | 100.0 |
| TRANSPORTATION EQUIPMENT | 109,321 | 100.0 | 558 | 100.0 | 601 | 100.0 |
| PRODUCTION EQUIPMENT | 10,841,788 | 100.0 | 158,840 | 100.0 | 174,161 | 100.0 |
| CONSTRUCTION | 25,040 | 100.0 | 11,008,886 | 100.0 | 10,689,929 | 100.0 |
| CONSTRUCTION EQUIPMENT | | | 17,623 | 100.0 | 23,698 | 100.0 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 661,412 | 100.0 | 607,425 | 100.0 | 316,104 | 100.0 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 16,182 | 100.0 | 15,879 | 100.0 | 24,594 | 100.0 |
| MATERIALS HANDLING EQUIPMENT | 84,019 | 100.0 | 61,077 | 100.0 | 35,097 | 100.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 6,035,136 | 100.0 | 5,744,493 | 100.0 | 6,172,826 | 100.0 |
| SERVICES | 23,025,887 | 100.0 | 21,658,826 | 100.0 | 21,193,378 | 100.0 |

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Alabama

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$2,106,817 | 2.0 | \$1,838,275 | 1.7 | \$1,881,926 | 1.7 |
| AIRFRAMES AND SPARES | 104,018 | 0.7 | 38,244 | 0.2 | 98,581 | 0.6 |
| AIRCRAFT ENGINES AND SPARES | 940 | * | 827 | * | 801 | * |
| OTHER AIRCRAFT EQUIPMENT | 139,198 | 4.2 | 111,860 | 3.4 | 111,598 | 2.8 |
| MISSILE AND SPACE SYSTEMS | 650,889 | 5.8 | 629,615 | 5.4 | 557,723 | 4.9 |
| SHIPS | 116,351 | 1.5 | 13,158 | 0.2 | 15,551 | 0.2 |
| COMBAT VEHICLES | 65,483 | 3.6 | 27,111 | 1.4 | 45,138 | 3.0 |
| NON-COMBAT VEHICLES | 10,765 | 1.1 | 37,994 | 3.6 | 8,213 | 0.8 |
| WEAPONS | 31,415 | 1.9 | 38,006 | 2.5 | 22,610 | 1.4 |
| AMMUNITION | 7,071 | 0.4 | 4,744 | 0.2 | 497 | * |
| ELECTRONICS AND COMMUNICATION EQUIP | 80,612 | 0.6 | 87,620 | 0.6 | 82,649 | 0.6 |
| PETROLEUM | 13,312 | 0.5 | 60,648 | 2.3 | 60,768 | 2.5 |
| OTHER FUELS AND LUBRICANTS | 44 | * | 0 | 0.0 | 0 | 0.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 716 | 4.6 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 82,201 | 9.4 | 61,096 | 8.1 | 72,852 | 10.8 |
| BUILDING SUPPLIES | 329 | 1.3 | 240 | 1.3 | 669 | 1.6 |
| SUBSISTENCE | 4,927 | 0.3 | 3,914 | 0.2 | 7,514 | 0.4 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 7,287 | 6.7 | 2,257 | 1.4 | 5,960 | 3.4 |
| CONSTRUCTION | 171,697 | 1.6 | 155,583 | 1.4 | 199,773 | 1.9 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 73 | 0.4 | 222 | 0.9 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 4,964 | 0.8 | 6,526 | 1.1 | 1,289 | 0.4 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 163 | 1.0 | 138 | 0.9 | 65 | 0.3 |
| MATERIALS HANDLING EQUIPMENT | 0 | 0.0 | 67 | 0.1 | 0 | 0.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 176,202 | 2.9 | 168,921 | 2.9 | 178,366 | 2.9 |
| SERVICES | 438,232 | 1.9 | 389,637 | 1.8 | 411,087 | 1.9 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995**

Alaska

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$627,713 | 0.6 | \$564,890 | 0.5 | \$553,126 | 0.5 |
| AIRFRAMES AND SPARES | | * | -86 | * | 2,186 | * |
| AIRCRAFT ENGINES AND SPARES | 2,244 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| OTHER AIRCRAFT EQUIPMENT | 0 | 0.0 | 367 | * | 281 | * |
| MISSILE AND SPACE SYSTEMS | 0 | 0.0 | 5,204 | * | 277 | * |
| SHIPS | 0 | 0.0 | -36 | * | 90 | * |
| COMBAT VEHICLES | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| NON-COMBAT VEHICLES | 0 | 0.0 | 0 | 0.0 | 162 | * |
| WEAPONS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| AMMUNITION | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| ELECTRONICS AND COMMUNICATION EQUIP | 47,227 | 0.3 | 40,600 | 0.3 | 38,337 | 0.3 |
| PETROLEUM | 71,766 | 2.6 | 44,601 | 1.7 | 50,649 | 2.1 |
| OTHER FUELS AND LUBRICANTS | 25,433 | 17.8 | 24,480 | 16.8 | 13,370 | 7.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 151 | * | 0 | 0.0 | 0 | 0.0 |
| BUILDING SUPPLIES | 177 | 0.7 | 378 | 2.0 | 158 | 0.4 |
| SUBSISTENCE | 1,427 | 0.1 | 1,737 | 0.1 | 3,655 | 0.2 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 163 | 0.1 | 122 | 0.1 | 173 | 0.1 |
| CONSTRUCTION | 315,015 | 2.9 | 322,951 | 2.9 | 256,655 | 2.4 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 38 | 0.2 | 228 | 1.0 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 135 | * | 33 | * | 0 | 0.0 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| MATERIALS HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 90 | 0.3 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 15,848 | 0.3 | 27,923 | 0.5 | 18,418 | 0.3 |
| SERVICES | 148,128 | 0.6 | 96,577 | 0.4 | 168,395 | 0.8 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1997, 1996, AND 1995**

Arizona

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$1,976,619 | 1.9 | \$2,910,933 | 2.7 | \$2,438,363 | 2.2 |
| AIRFRAMES AND SPARES | 83,310 | 0.6 | 659,669 | 3.4 | 356,299 | 2.2 |
| AIRCRAFT ENGINES AND SPARES | 44,821 | 1.3 | 56,261 | 1.6 | 40,592 | 1.2 |
| OTHER AIRCRAFT EQUIPMENT | 129,471 | 3.9 | 189,963 | 5.7 | 140,325 | 3.5 |
| MISSILE AND SPACE SYSTEMS | 566,161 | 5.1 | 999,519 | 8.7 | 851,398 | 7.4 |
| SHIPS | 11,704 | 0.1 | 30,859 | 0.4 | 9,263 | 0.1 |
| COMBAT VEHICLES | 19,679 | 1.1 | 15,933 | 0.8 | 3,055 | 0.2 |
| NON-COMBAT VEHICLES | 1,320 | 0.1 | 3,182 | 0.3 | 805 | 0.1 |
| WEAPONS | 173,881 | 10.5 | 100,599 | 6.7 | 253,341 | 15.7 |
| AMMUNITION | 25,766 | 1.5 | 34,759 | 1.8 | 27,938 | 1.4 |
| ELECTRONICS AND COMMUNICATION EQUIP | 263,094 | 1.9 | 251,471 | 1.9 | 307,044 | 2.1 |
| PETROLEUM | 301 | * | 10,169 | 0.4 | 3,831 | 0.2 |
| OTHER FUELS AND LUBRICANTS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 13,420 | 1.5 | 19,458 | 2.6 | 15,775 | 2.3 |
| BUILDING SUPPLIES | 286 | 1.1 | 242 | 1.3 | 33 | 0.1 |
| SUBSISTENCE | 6,232 | 0.4 | 5,814 | 0.4 | 7,478 | 0.4 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 42 | * | 0 | 0.0 | 147 | 0.1 |
| CONSTRUCTION | 125,628 | 1.2 | 173,660 | 1.6 | 148,482 | 1.4 |
| CONSTRUCTION EQUIPMENT | -35 | -0.1 | 793 | 4.5 | 151 | 0.6 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 383 | 0.1 | 1,708 | 0.3 | 1,289 | 0.4 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 32 | 0.2 | 77 | 0.5 | 168 | 0.7 |
| MATERIALS HANDLING EQUIPMENT | 0 | 0.0 | 37 | 0.1 | 0 | 0.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 68,785 | 1.1 | 97,063 | 1.7 | 69,680 | 1.1 |
| SERVICES | 442,335 | 1.9 | 259,699 | 1.2 | 201,269 | 0.9 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Arkansas

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$191,393 | 0.2 | \$249,280 | 0.2 | \$223,473 | 0.2 |
| AIRFRAMES AND SPARES | 6,709 | * | 8,611 | * | 6,181 | * |
| AIRCRAFT ENGINES AND SPARES | 1,294 | * | 1,904 | 0.1 | 723 | * |
| OTHER AIRCRAFT EQUIPMENT | 2,226 | 0.1 | 4,323 | 0.1 | 2,176 | 0.1 |
| MISSILE AND SPACE SYSTEMS | 10,550 | 0.1 | 32,143 | 0.3 | 17,427 | 0.2 |
| SHIPS | 1,617 | * | 438 | * | 3,502 | * |
| COMBAT VEHICLES | 228 | * | 36 | * | 135 | * |
| NON-COMBAT VEHICLES | 0 | 0.0 | 135 | * | 127 | * |
| WEAPONS | 470 | * | 4,777 | 0.3 | 414 | * |
| AMMUNITION | 18,697 | 1.1 | 16,667 | 0.8 | 0 | 0.0 |
| ELECTRONICS AND COMMUNICATION EQUIP | 615 | * | 1,809 | * | 12,947 | 0.1 |
| PETROLEUM | 14,126 | 0.5 | 15,213 | 0.6 | 12,705 | 0.5 |
| OTHER FUELS AND LUBRICANTS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 10,084 | 1.1 | 19,146 | 2.5 | 17,810 | 2.7 |
| BUILDING SUPPLIES | 0 | 0.0 | 213 | 1.2 | 173 | 0.4 |
| SUBSISTENCE | 16,134 | 1.1 | 21,140 | 1.3 | 33,523 | 1.8 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 690 | 0.6 | 852 | 0.5 | 127 | 0.1 |
| CONSTRUCTION | 64,464 | 0.6 | 71,456 | 0.6 | 67,604 | 0.6 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 27 | 0.2 | 0 | 0.0 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 30 | * | 315 | 0.1 | 72 | * |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 130 | 0.8 | 0 | 0.0 | 43 | 0.2 |
| MATERIALS HANDLING EQUIPMENT | 26 | * | 202 | 0.3 | 122 | 0.3 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 10,268 | 0.2 | 14,142 | 0.2 | 10,009 | 0.2 |
| SERVICES | 33,033 | 0.1 | 35,732 | 0.2 | 37,654 | 0.2 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

California

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$18,477,307 | 17.3 | \$18,229,723 | 16.7 | \$18,277,309 | 16.8 |
| AIRFRAMES AND SPARES | 3,322,019 | 23.0 | 4,114,468 | 21.4 | 3,243,413 | 19.9 |
| AIRCRAFT ENGINES AND SPARES | 59,138 | 1.8 | 72,989 | 2.1 | 61,847 | 1.9 |
| OTHER AIRCRAFT EQUIPMENT | 518,126 | 15.8 | 456,411 | 13.8 | 592,973 | 14.7 |
| MISSILE AND SPACE SYSTEMS | 4,391,462 | 39.3 | 3,805,530 | 32.9 | 3,931,900 | 34.4 |
| SHIPS | 700,474 | 8.8 | 739,685 | 9.8 | 548,193 | 5.8 |
| COMBAT VEHICLES | 185,116 | 10.2 | 266,590 | 13.9 | 270,486 | 18.1 |
| NON-COMBAT VEHICLES | 9,339 | 0.9 | 7,821 | 0.7 | 6,394 | 0.6 |
| WEAPONS | 181,152 | 11.0 | 174,543 | 11.6 | 167,979 | 10.4 |
| AMMUNITION | 130,194 | 7.6 | 159,930 | 8.1 | 224,278 | 11.3 |
| ELECTRONICS AND COMMUNICATION EQUIP | 1,968,865 | 14.0 | 2,221,864 | 16.5 | 1,998,283 | 13.8 |
| PETROLEUM | 488,803 | 17.8 | 234,076 | 8.9 | 454,095 | 18.6 |
| OTHER FUELS AND LUBRICANTS | 12,494 | 8.7 | 1,075 | 0.7 | 47,725 | 24.9 |
| CONTAINERS AND HANDLING EQUIPMENT | 8,501 | 54.8 | 2,709 | 31.1 | 685 | 5.6 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 7,913 | 0.9 | 2,163 | 0.3 | 20,468 | 3.0 |
| BUILDING SUPPLIES | 9,247 | 36.0 | 2,057 | 11.1 | 22,170 | 53.1 |
| SUBSISTENCE | 136,250 | 9.0 | 105,316 | 6.7 | 267,046 | 14.5 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 127 | 22.7 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 36,929 | 33.8 | 51,910 | 32.7 | 44,241 | 25.4 |
| CONSTRUCTION | 1,970,664 | 18.2 | 1,462,520 | 13.3 | 1,436,792 | 13.4 |
| CONSTRUCTION EQUIPMENT | 727 | 2.9 | 837 | 4.8 | 2,742 | 11.6 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 243,474 | 36.8 | 247,319 | 40.7 | 111,389 | 35.2 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 3,223 | 19.9 | 1,816 | 11.4 | 2,771 | 11.3 |
| MATERIALS HANDLING EQUIPMENT | 25,314 | 30.1 | 14,591 | 23.9 | 6,551 | 18.7 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 827,466 | 13.7 | 768,738 | 13.4 | 826,099 | 13.4 |
| SERVICES | 3,240,418 | 14.1 | 3,314,638 | 15.3 | 3,988,786 | 18.8 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995**

Colorado

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$1,900,224 | 1.8 | \$2,045,074 | 1.9 | \$2,260,461 | 2.1 |
| AIRFRAMES AND SPARES | 2,149 | * | 5,881 | * | 2,847 | * |
| AIRCRAFT ENGINES AND SPARES | 1,481 | * | 325 | * | 80 | * |
| OTHER AIRCRAFT EQUIPMENT | 56,216 | 1.7 | 81,645 | 2.5 | 56,124 | 1.4 |
| MISSILE AND SPACE SYSTEMS | 818,121 | 7.3 | 949,615 | 8.2 | 1,067,356 | 9.3 |
| SHIPS | 7,621 | 0.1 | 1,748 | * | 1,956 | * |
| COMBAT VEHICLES | 242 | * | 1,599 | 0.1 | 1,315 | 0.1 |
| NON-COMBAT VEHICLES | 647 | 0.1 | 1,240 | 0.1 | 1,650 | 0.2 |
| WEAPONS | 9,530 | 0.6 | 4,130 | 0.3 | 11,144 | 0.7 |
| AMMUNITION | 3,123 | 0.2 | 5,242 | 0.3 | 3,593 | 0.2 |
| ELECTRONICS AND COMMUNICATION EQUIP | 225,091 | 1.6 | 227,735 | 1.7 | 212,112 | 1.5 |
| PETROLEUM | -55 | * | 553 | * | 20,602 | 0.8 |
| OTHER FUELS AND LUBRICANTS | 7,536 | 5.3 | 18,909 | 12.9 | 7,301 | 3.8 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 472 | 0.1 | 741 | 0.1 | 536 | 0.1 |
| BUILDING SUPPLIES | 494 | 1.9 | 1,650 | 8.9 | 582 | 1.4 |
| SUBSISTENCE | 18,128 | 1.2 | 30,007 | 1.9 | 187,500 | 10.2 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 40 | 7.1 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 446 | 0.4 | 313 | 0.2 | 3,015 | 1.7 |
| CONSTRUCTION | 212,559 | 2.0 | 169,319 | 1.5 | 177,341 | 1.7 |
| CONSTRUCTION EQUIPMENT | 491 | 2.0 | 44 | 0.3 | 72 | 0.3 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 8,301 | 1.3 | 13,464 | 2.2 | 4,145 | 1.3 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 56 | 0.3 | 202 | 1.3 | 166 | 0.7 |
| MATERIALS HANDLING EQUIPMENT | 0 | 0.0 | 26 | * | 0 | 0.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 60,737 | 1.0 | 56,368 | 1.0 | 55,624 | 0.9 |
| SERVICES | 466,837 | 2.0 | 474,280 | 2.2 | 445,400 | 2.1 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Connecticut

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$2,535,981 | 2.4 | \$2,638,261 | 2.4 | \$2,718,021 | 2.5 |
| AIRFRAMES AND SPARES | 545,157 | 3.8 | 625,318 | 3.3 | 724,967 | 4.5 |
| AIRCRAFT ENGINES AND SPARES | 187,277 | 5.6 | 165,273 | 4.8 | 188,729 | 5.7 |
| OTHER AIRCRAFT EQUIPMENT | 60,546 | 1.8 | 77,535 | 2.3 | 99,501 | 2.5 |
| MISSILE AND SPACE SYSTEMS | 15,019 | 0.1 | 31,349 | 0.3 | 35,880 | 0.3 |
| SHIPS | 1,206,839 | 15.1 | 1,144,806 | 15.2 | 957,271 | 10.1 |
| COMBAT VEHICLES | 45,007 | 2.5 | 64,647 | 3.4 | 105,174 | 7.0 |
| NON-COMBAT VEHICLES | 4,918 | 0.5 | 1,614 | 0.2 | 1,878 | 0.2 |
| WEAPONS | 22,882 | 1.4 | 22,900 | 1.5 | 25,417 | 1.6 |
| AMMUNITION | 9,542 | 0.6 | 10,833 | 0.5 | 2,642 | 0.1 |
| ELECTRONICS AND COMMUNICATION EQUIP | 51,758 | 0.4 | 72,215 | 0.5 | 79,085 | 0.5 |
| PETROLEUM | 2,853 | 0.1 | 18,235 | 0.7 | 1,198 | * |
| OTHER FUELS AND LUBRICANTS | 250 | 0.2 | 635 | 0.4 | 554 | 0.3 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 8,045 | 0.9 | 6,178 | 0.8 | 11,763 | 1.8 |
| BUILDING SUPPLIES | 0 | 0.0 | -148 | -0.8 | 32 | 0.1 |
| SUBSISTENCE | 11,918 | 0.8 | 11,449 | 0.7 | 67,938 | 3.7 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 828 | 0.8 | 388 | 0.2 | 2,108 | 1.2 |
| CONSTRUCTION | 88,742 | 0.8 | 102,855 | 0.9 | 83,484 | 0.8 |
| CONSTRUCTION EQUIPMENT | 1,499 | 6.0 | 847 | 4.8 | 276 | 1.2 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 15,017 | 2.3 | 8,126 | 1.3 | 9,352 | 3.0 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 122 | 0.8 | 0 | 0.0 | 105 | 0.4 |
| MATERIALS HANDLING EQUIPMENT | 475 | 0.6 | 262 | 0.4 | 176 | 0.5 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 83,649 | 1.4 | 86,823 | 1.5 | 129,832 | 2.1 |
| SERVICES | 173,639 | 0.8 | 186,122 | 0.9 | 190,657 | 0.9 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Delaware

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$104,481 | 0.1 | \$101,554 | 0.1 | \$120,266 | 0.1 |
| AIRFRAMES AND SPARES | 337 | * | 200 | * | 0 | 0.0 |
| AIRCRAFT ENGINES AND SPARES | 86 | * | 519 | * | 658 | * |
| OTHER AIRCRAFT EQUIPMENT | 685 | * | 131 | * | 21 | * |
| MISSILE AND SPACE SYSTEMS | 809 | * | 1,378 | * | 1,449 | * |
| SHIPS | 199 | * | 273 | * | 3,191 | * |
| COMBAT VEHICLES | 0 | 0.0 | 77 | * | 68 | * |
| NON-COMBAT VEHICLES | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| WEAPONS | 8,790 | 0.5 | 180 | * | 0 | 0.0 |
| AMMUNITION | 8,611 | 0.5 | 2,836 | 0.1 | 23,363 | 1.2 |
| ELECTRONICS AND COMMUNICATION EQUIP | 2,227 | * | 1,468 | * | 1,128 | * |
| PETROLEUM | 62 | * | 0 | 0.0 | 0 | 0.0 |
| OTHER FUELS AND LUBRICANTS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 1,974 | 0.2 | 5,468 | 0.7 | 2,524 | 0.4 |
| BUILDING SUPPLIES | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| SUBSISTENCE | 370 | * | 1,804 | 0.1 | 1,773 | 0.1 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 28 | * |
| CONSTRUCTION | 39,918 | 0.4 | 48,897 | 0.4 | 42,361 | 0.4 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 505 | 2.9 | 32 | 0.1 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 1,178 | 0.2 | 1,245 | 0.2 | 1,051 | 0.3 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| MATERIALS HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 20,112 | 0.3 | 8,368 | 0.1 | 17,880 | 0.3 |
| SERVICES | 19,121 | 0.1 | 28,205 | 0.1 | 24,742 | 0.1 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

District of Columbia

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$1,525,659 | 1.4 | \$1,482,673 | 1.4 | \$1,099,477 | 1.0 |
| AIRFRAMES AND SPARES | 60 | * | 221 | * | 138 | * |
| AIRCRAFT ENGINES AND SPARES | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| OTHER AIRCRAFT EQUIPMENT | 0 | 0.0 | 834 | * | 84 | * |
| MISSILE AND SPACE SYSTEMS | 492 | * | 663 | * | 4,043 | * |
| SHIPS | 362,066 | 4.5 | 279,583 | 3.7 | 218,596 | 2.3 |
| COMBAT VEHICLES | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| NON-COMBAT VEHICLES | 0 | 0.0 | 0 | 0.0 | 30 | * |
| WEAPONS | 2,215 | 0.1 | 417 | * | 5,010 | 0.3 |
| AMMUNITION | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| ELECTRONICS AND COMMUNICATION EQUIP | 85,006 | 0.6 | 100,840 | 0.7 | 83,113 | 0.6 |
| PETROLEUM | 4,987 | 0.2 | 0 | 0.0 | 1,375 | 0.1 |
| OTHER FUELS AND LUBRICANTS | 2,464 | 1.7 | 771 | 0.5 | 0 | 0.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 251 | 1.6 | 119 | 1.4 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 247 | * | 535 | 0.1 | 164 | * |
| BUILDING SUPPLIES | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| SUBSISTENCE | 546 | * | 0 | 0.0 | 0 | 0.0 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 150 | 0.1 | 50 | * | 2,200 | 1.3 |
| CONSTRUCTION | 159,269 | 1.5 | 173,943 | 1.6 | 117,312 | 1.1 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 2,282 | 9.6 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 927 | 0.1 | 1,199 | 0.2 | 1,289 | 0.4 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 212 | 1.3 | 59 | 0.4 | 270 | 1.1 |
| MATERIALS HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | -2,665 | -7.6 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 171,254 | 2.8 | 144,237 | 2.5 | 149,512 | 2.4 |
| SERVICES | 735,513 | 3.2 | 779,202 | 3.6 | 516,727 | 2.4 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Florida

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$6,393,965 | 6.0 | \$5,862,638 | 5.4 | \$6,216,173 | 5.7 |
| AIRFRAMES AND SPARES | 149,465 | 1.0 | 124,063 | 0.6 | 136,289 | 0.8 |
| AIRCRAFT ENGINES AND SPARES | 1,152,849 | 34.7 | 1,508,904 | 43.9 | 922,202 | 27.7 |
| OTHER AIRCRAFT EQUIPMENT | 188,219 | 5.7 | 192,979 | 5.8 | 446,880 | 11.1 |
| MISSILE AND SPACE SYSTEMS | 479,600 | 4.3 | 439,240 | 3.8 | 298,093 | 2.6 |
| SHIPS | 40,026 | 0.5 | 65,673 | 0.9 | 87,714 | 0.9 |
| COMBAT VEHICLES | 128,207 | 7.1 | 131,184 | 6.9 | 142,487 | 9.5 |
| NON-COMBAT VEHICLES | 4,118 | 0.4 | 8,908 | 0.8 | 21,175 | 2.1 |
| WEAPONS | 137,017 | 8.3 | 81,160 | 5.4 | 88,537 | 5.5 |
| AMMUNITION | 81,223 | 4.7 | 129,032 | 6.5 | 180,738 | 9.1 |
| ELECTRONICS AND COMMUNICATION EQUIP | 1,894,057 | 13.5 | 1,257,173 | 9.3 | 1,685,425 | 11.6 |
| PETROLEUM | 13,916 | 0.5 | 13,046 | 0.5 | 18,860 | 0.8 |
| OTHER FUELS AND LUBRICANTS | 380 | 0.3 | 123 | 0.1 | 358 | 0.2 |
| CONTAINERS AND HANDLING EQUIPMENT | 2,005 | 12.9 | 2,563 | 29.4 | 3,025 | 24.9 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 10,670 | 1.2 | 9,117 | 1.2 | 7,297 | 1.1 |
| BUILDING SUPPLIES | 1,651 | 6.4 | 2,174 | 11.8 | 762 | 1.8 |
| SUBSISTENCE | 40,899 | 2.7 | 47,434 | 3.0 | 30,064 | 1.6 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 3,650 | 3.3 | 3,347 | 2.1 | 1,442 | 0.8 |
| CONSTRUCTION | 485,753 | 4.5 | 473,463 | 4.3 | 686,060 | 6.4 |
| CONSTRUCTION EQUIPMENT | 194 | 0.8 | 1,690 | 9.6 | 100 | 0.4 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 3,841 | 0.6 | 3,937 | 0.6 | 4,466 | 1.4 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 278 | 1.7 | 143 | 0.9 | 51 | 0.2 |
| MATERIALS HANDLING EQUIPMENT | 1,109 | 1.3 | 321 | 0.5 | 1,405 | 4.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 438,843 | 7.3 | 367,676 | 6.4 | 448,814 | 7.3 |
| SERVICES | 1,135,963 | 4.9 | 999,287 | 4.6 | 1,003,928 | 4.7 |

Note: An '**' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Georgia

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$3,949,526 | 3.7 | \$3,965,723 | 3.6 | \$3,517,340 | 3.2 |
| AIRFRAMES AND SPARES | 2,615,142 | 18.1 | 2,483,385 | 12.9 | 2,170,470 | 13.3 |
| AIRCRAFT ENGINES AND SPARES | 2,952 | 0.1 | 1,857 | 0.1 | 3,559 | 0.1 |
| OTHER AIRCRAFT EQUIPMENT | 34,886 | 1.1 | 37,176 | 1.1 | 38,720 | 1.0 |
| MISSILE AND SPACE SYSTEMS | 76,145 | 0.7 | 93,991 | 0.8 | 125,069 | 1.1 |
| SHIPS | 48,813 | 0.6 | 156,035 | 2.1 | 17,628 | 0.2 |
| COMBAT VEHICLES | 10,763 | 0.6 | 269 | * | 2,617 | 0.2 |
| NON-COMBAT VEHICLES | 3,320 | 0.3 | 3,905 | 0.4 | 6,427 | 0.6 |
| WEAPONS | 11,997 | 0.7 | 12,446 | 0.8 | 9,928 | 0.6 |
| AMMUNITION | 9,058 | 0.5 | 9,702 | 0.5 | 10,498 | 0.5 |
| ELECTRONICS AND COMMUNICATION EQUIP | 134,897 | 1.0 | 219,077 | 1.6 | 180,709 | 1.2 |
| PETROLEUM | 34,182 | 1.2 | 35,953 | 1.4 | 29,602 | 1.2 |
| OTHER FUELS AND LUBRICANTS | 0 | 0.0 | 0 | 0.0 | 9,423 | 4.9 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | -741 | -8.5 | 1,943 | 16.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 23,093 | 2.6 | 23,776 | 3.1 | 30,116 | 4.5 |
| BUILDING SUPPLIES | 369 | 1.4 | 372 | 2.0 | 1,279 | 3.1 |
| SUBSISTENCE | 37,810 | 2.5 | 32,719 | 2.1 | 19,965 | 1.1 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 686 | 0.6 | 686 | 0.4 | 707 | 0.4 |
| CONSTRUCTION | 326,680 | 3.0 | 337,287 | 3.1 | 385,911 | 3.6 |
| CONSTRUCTION EQUIPMENT | 212 | 0.8 | 0 | 0.0 | 129 | 0.5 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 5,030 | 0.8 | 6,525 | 1.1 | 4,248 | 1.3 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 39 | 0.2 | 105 | 0.7 | 125 | 0.5 |
| MATERIALS HANDLING EQUIPMENT | 295 | 0.4 | 225 | 0.4 | 266 | 0.8 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 103,300 | 1.7 | 142,520 | 2.5 | 103,697 | 1.7 |
| SERVICES | 469,857 | 2.0 | 368,451 | 1.7 | 364,305 | 1.7 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Hawaii

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$957,353 | 0.9 | \$928,480 | 0.8 | \$673,640 | 0.6 |
| AIRFRAMES AND SPARES | 581 | * | 39 | * | 0 | 0.0 |
| AIRCRAFT ENGINES AND SPARES | 0 | 0.0 | 89 | * | 0 | 0.0 |
| OTHER AIRCRAFT EQUIPMENT | 0 | 0.0 | 67 | * | 34 | * |
| MISSILE AND SPACE SYSTEMS | 9,694 | 0.1 | 6,088 | 0.1 | 20,452 | 0.2 |
| SHIPS | 18,394 | 0.2 | 18,140 | 0.2 | 23,789 | 0.3 |
| COMBAT VEHICLES | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| NON-COMBAT VEHICLES | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| WEAPONS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| AMMUNITION | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| ELECTRONICS AND COMMUNICATION EQUIP | 36,222 | 0.3 | 30,838 | 0.2 | 26,485 | 0.2 |
| PETROLEUM | 47,883 | 1.7 | 33,633 | 1.3 | 34,574 | 1.4 |
| OTHER FUELS AND LUBRICANTS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 1,039 | 8.6 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 0 | 0.0 | 124 | * | 75 | * |
| BUILDING SUPPLIES | 576 | 2.2 | 584 | 3.2 | 747 | 1.8 |
| SUBSISTENCE | 9,158 | 0.6 | 8,436 | 0.5 | 11,544 | 0.6 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 64 | 0.1 | 0 | 0.0 | 0 | 0.0 |
| CONSTRUCTION | 524,134 | 4.8 | 513,290 | 4.7 | 318,231 | 3.0 |
| CONSTRUCTION EQUIPMENT | 124 | 0.5 | 0 | 0.0 | 0 | 0.0 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 5,823 | 0.9 | 6,255 | 1.0 | 1,245 | 0.4 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 45 | 0.2 |
| MATERIALS HANDLING EQUIPMENT | 8,089 | 9.6 | 1,629 | 2.7 | 0 | 0.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 40,487 | 0.7 | 55,974 | 1.0 | 34,841 | 0.6 |
| SERVICES | 256,123 | 1.1 | 253,294 | 1.2 | 200,537 | 0.9 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Idaho

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$147,089 | 0.1 | \$132,517 | 0.1 | \$96,902 | 0.1 |
| AIRFRAMES AND SPARES | 659 | * | 1,192 | * | 1,274 | * |
| AIRCRAFT ENGINES AND SPARES | 0 | 0.0 | 0 | 0.0 | 87 | * |
| OTHER AIRCRAFT EQUIPMENT | 2,301 | 0.1 | 97 | * | 202 | * |
| MISSILE AND SPACE SYSTEMS | 437 | * | 602 | * | 766 | * |
| SHIPS | 421 | * | 0 | 0.0 | 50 | * |
| COMBAT VEHICLES | 0 | 0.0 | 99 | * | 0 | 0.0 |
| NON-COMBAT VEHICLES | 213 | * | 0 | 0.0 | 0 | 0.0 |
| WEAPONS | 0 | 0.0 | 28 | * | 0 | 0.0 |
| AMMUNITION | 312 | * | 1,110 | 0.1 | 31 | * |
| ELECTRONICS AND COMMUNICATION EQUIP | 19,675 | 0.1 | 5,241 | * | 1,510 | * |
| PETROLEUM | 2,438 | 0.1 | 2,363 | 0.1 | 453 | * |
| OTHER FUELS AND LUBRICANTS | 3,764 | 2.6 | 0 | 0.0 | 0 | 0.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 290 | * | 2,462 | 0.3 | 1,769 | 0.3 |
| BUILDING SUPPLIES | 0 | 0.0 | 59 | 0.3 | 30 | 0.1 |
| SUBSISTENCE | 8,434 | 0.6 | 7,584 | 0.5 | 8,552 | 0.5 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| CONSTRUCTION | 54,778 | 0.5 | 59,324 | 0.5 | 49,253 | 0.5 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 1,884 | 0.3 | 1,388 | 0.2 | 388 | 0.1 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0 | 0.0 | 48 | 0.3 | 861 | 3.5 |
| MATERIALS HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 13,768 | 0.2 | 10,472 | 0.2 | 2,127 | * |
| SERVICES | 37,717 | 0.2 | 40,450 | 0.2 | 29,547 | 0.1 |

Note: An '**' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Illinois

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$1,248,127 | 1.2 | \$1,256,010 | 1.1 | \$1,150,882 | 1.1 |
| AIRFRAMES AND SPARES | 28,616 | 0.2 | 18,327 | 0.1 | 13,096 | 0.1 |
| AIRCRAFT ENGINES AND SPARES | 15,292 | 0.5 | 9,523 | 0.3 | 14,485 | 0.4 |
| OTHER AIRCRAFT EQUIPMENT | 43,393 | 1.3 | 40,136 | 1.2 | 29,522 | 0.7 |
| MISSILE AND SPACE SYSTEMS | 958 | * | 5,338 | * | 5,799 | 0.1 |
| SHIPS | 13,012 | 0.2 | 9,888 | 0.1 | 13,747 | 0.1 |
| COMBAT VEHICLES | -137 | * | 9,768 | 0.5 | 10,896 | 0.7 |
| NON-COMBAT VEHICLES | 34,121 | 3.4 | 51,469 | 4.8 | 46,355 | 4.5 |
| WEAPONS | 4,957 | 0.3 | 15,524 | 1.0 | 9,993 | 0.6 |
| AMMUNITION | 151,438 | 8.8 | 148,953 | 7.5 | 33,700 | 1.7 |
| ELECTRONICS AND COMMUNICATION EQUIP | 212,299 | 1.5 | 120,289 | 0.9 | 270,517 | 1.9 |
| PETROLEUM | 643 | * | 3,468 | 0.1 | 1,432 | 0.1 |
| OTHER FUELS AND LUBRICANTS | 821 | 0.6 | 175 | 0.1 | 408 | 0.2 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 39,137 | 4.5 | 52,969 | 7.0 | 28,840 | 4.3 |
| BUILDING SUPPLIES | 249 | 1.0 | 467 | 2.5 | 27 | 0.1 |
| SUBSISTENCE | 88,438 | 5.8 | 90,118 | 5.7 | 117,808 | 6.4 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 1,099 | 1.0 | 895 | 0.6 | 984 | 0.6 |
| CONSTRUCTION | 261,847 | 2.4 | 388,468 | 3.5 | 245,691 | 2.3 |
| CONSTRUCTION EQUIPMENT | 394 | 1.6 | 2,584 | 14.7 | 1,023 | 4.3 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 9,425 | 1.4 | 9,419 | 1.6 | 9,901 | 3.1 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 369 | 2.3 | 386 | 2.4 | 1,768 | 7.2 |
| MATERIALS HANDLING EQUIPMENT | 2,732 | 3.3 | 3,146 | 5.2 | 9,319 | 26.6 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 147,774 | 2.4 | 93,668 | 1.6 | 108,792 | 1.8 |
| SERVICES | 191,251 | 0.8 | 181,031 | 0.8 | 176,783 | 0.8 |

Note: An '**' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Indiana

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$1,720,552 | 1.6 | \$1,552,012 | 1.4 | \$1,247,145 | 1.1 |
| AIRFRAMES AND SPARES | 23,603 | 0.2 | 15,477 | 0.1 | 13,465 | 0.1 |
| AIRCRAFT ENGINES AND SPARES | 190,015 | 5.7 | 209,514 | 6.1 | 164,694 | 4.9 |
| OTHER AIRCRAFT EQUIPMENT | 19,144 | 0.6 | 9,331 | 0.3 | 17,383 | 0.4 |
| MISSILE AND SPACE SYSTEMS | 4,637 | * | 3,833 | * | 3,281 | * |
| SHIPS | 10,960 | 0.1 | 3,924 | 0.1 | 8,676 | 0.1 |
| COMBAT VEHICLES | 124,850 | 6.9 | 195,176 | 10.2 | 98,925 | 6.6 |
| NON-COMBAT VEHICLES | 256,269 | 25.3 | 213,553 | 20.0 | 117,053 | 11.3 |
| WEAPONS | -1,878 | -0.1 | 1,732 | 0.1 | 1,984 | 0.1 |
| AMMUNITION | 11,780 | 0.7 | 9,377 | 0.5 | 35,210 | 1.8 |
| ELECTRONICS AND COMMUNICATION EQUIP | 444,721 | 3.2 | 389,212 | 2.9 | 430,056 | 3.0 |
| PETROLEUM | 115,691 | 4.2 | 86,957 | 3.3 | 42,790 | 1.8 |
| OTHER FUELS AND LUBRICANTS | 0 | 0.0 | 0 | 0.0 | 1,391 | 0.7 |
| CONTAINERS AND HANDLING EQUIPMENT | 328 | 2.1 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 18,851 | 2.1 | 14,488 | 1.9 | 9,882 | 1.5 |
| BUILDING SUPPLIES | 67 | 0.3 | 0 | 0.0 | 0 | 0.0 |
| SUBSISTENCE | 12,638 | 0.8 | 78,533 | 5.0 | 20,166 | 1.1 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 996 | 0.9 | 733 | 0.5 | 787 | 0.5 |
| CONSTRUCTION | 59,193 | 0.5 | 63,597 | 0.6 | 74,130 | 0.7 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 73 | 0.4 | 121 | 0.5 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 9,911 | 1.5 | 3,990 | 0.7 | 4,915 | 1.6 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 1,200 | 7.4 | 86 | 0.5 | 0 | 0.0 |
| MATERIALS HANDLING EQUIPMENT | 44 | 0.1 | 166 | 0.3 | 178 | 0.5 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 160,520 | 2.7 | 45,014 | 0.8 | 48,310 | 0.8 |
| SERVICES | 257,014 | 1.1 | 207,245 | 1.0 | 153,748 | 0.7 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Iowa

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$437,739 | 0.4 | \$370,617 | 0.3 | \$436,519 | 0.4 |
| AIRFRAMES AND SPARES | 128,044 | 0.9 | 53,963 | 0.3 | 15,509 | 0.1 |
| AIRCRAFT ENGINES AND SPARES | 5,176 | 0.2 | 3,281 | 0.1 | 2,807 | 0.1 |
| OTHER AIRCRAFT EQUIPMENT | 19,788 | 0.6 | 18,723 | 0.6 | 16,103 | 0.4 |
| MISSILE AND SPACE SYSTEMS | 27,655 | 0.2 | 58,061 | 0.5 | 40,060 | 0.4 |
| SHIPS | 2,201 | * | 719 | * | 1,344 | * |
| COMBAT VEHICLES | 0 | 0.0 | 4,846 | 0.3 | 2,321 | 0.2 |
| NON-COMBAT VEHICLES | 3,268 | 0.3 | 380 | * | 4,036 | 0.4 |
| WEAPONS | 1,324 | 0.1 | 454 | * | 441 | * |
| AMMUNITION | 42,806 | 2.5 | 27,597 | 1.4 | 37,268 | 1.9 |
| ELECTRONICS AND COMMUNICATION EQUIP | 140,384 | 1.0 | 138,094 | 1.0 | 205,447 | 1.4 |
| PETROLEUM | 96 | * | 2,308 | 0.1 | 89 | * |
| OTHER FUELS AND LUBRICANTS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 2,567 | 0.3 | 579 | 0.1 | 4,379 | 0.7 |
| BUILDING SUPPLIES | 158 | 0.6 | 0 | 0.0 | 0 | 0.0 |
| SUBSISTENCE | 1,662 | 0.1 | 4,219 | 0.3 | 7,369 | 0.4 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 175 | 0.2 | 196 | 0.1 | 217 | 0.1 |
| CONSTRUCTION | 29,624 | 0.3 | 21,818 | 0.2 | 59,369 | 0.6 |
| CONSTRUCTION EQUIPMENT | 59 | 0.2 | -58 | -0.3 | 784 | 3.3 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| MATERIALS HANDLING EQUIPMENT | 537 | 0.6 | 0 | 0.0 | 95 | 0.3 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 18,791 | 0.3 | 19,248 | 0.3 | 24,692 | 0.4 |
| SERVICES | 13,422 | 0.1 | 16,191 | 0.1 | 14,189 | 0.1 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Kansas

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$688,413 | 0.6 | \$762,594 | 0.7 | \$856,666 | 0.8 |
| AIRFRAMES AND SPARES | 338,553 | 2.3 | 376,457 | 2.0 | 430,194 | 2.6 |
| AIRCRAFT ENGINES AND SPARES | 4,627 | 0.1 | 12,555 | 0.4 | 197 | * |
| OTHER AIRCRAFT EQUIPMENT | 32,560 | 1.0 | 15,590 | 0.5 | 41,672 | 1.0 |
| MISSILE AND SPACE SYSTEMS | 3,843 | * | 13,494 | 0.1 | 61,398 | 0.5 |
| SHIPS | 177 | * | 111 | * | 271 | * |
| COMBAT VEHICLES | 3,016 | 0.2 | 622 | * | 417 | * |
| NON-COMBAT VEHICLES | 991 | 0.1 | 477 | * | 899 | 0.1 |
| WEAPONS | 2,201 | 0.1 | 2,092 | 0.1 | 2,097 | 0.1 |
| AMMUNITION | 5,716 | 0.3 | 6,468 | 0.3 | 1,745 | 0.1 |
| ELECTRONICS AND COMMUNICATION EQUIP | 20,278 | 0.1 | 26,617 | 0.2 | 32,234 | 0.2 |
| PETROLEUM | 2,467 | 0.1 | 1,378 | 0.1 | 2,205 | 0.1 |
| OTHER FUELS AND LUBRICANTS | 11,559 | 8.1 | 16,513 | 11.3 | 3,513 | 1.8 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 78 | * | 7,293 | 1.0 | 4,669 | 0.7 |
| BUILDING SUPPLIES | 35 | 0.1 | 196 | 1.1 | 0 | 0.0 |
| SUBSISTENCE | 34,509 | 2.3 | 22,023 | 1.4 | 30,414 | 1.7 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 63 | 0.1 | 0 | 0.0 | 264 | 0.2 |
| CONSTRUCTION | 108,927 | 1.0 | 133,700 | 1.2 | 106,087 | 1.0 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 37 | 0.2 | 169 | 0.7 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 1,148 | 0.2 | 1,054 | 0.2 | 2,140 | 0.7 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 37 | 0.2 | 117 | 0.7 | 36 | 0.1 |
| MATERIALS HANDLING EQUIPMENT | 230 | 0.3 | 0 | 0.0 | 0 | 0.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 28,633 | 0.5 | 21,557 | 0.4 | 33,047 | 0.5 |
| SERVICES | 88,765 | 0.4 | 104,244 | 0.5 | 102,996 | 0.5 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Kentucky

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$1,200,984 | 1.1 | \$874,094 | 0.8 | \$561,215 | 0.5 |
| AIRFRAMES AND SPARES | 14,442 | 0.1 | 12,028 | 0.1 | 17,519 | 0.1 |
| AIRCRAFT ENGINES AND SPARES | 1,117 | * | 708 | * | 280 | * |
| OTHER AIRCRAFT EQUIPMENT | 5,188 | 0.2 | 4,280 | 0.1 | 1,242 | * |
| MISSILE AND SPACE SYSTEMS | 1,935 | * | 4,411 | * | 4,009 | * |
| SHIPS | 1,533 | * | 6,884 | 0.1 | 715 | * |
| COMBAT VEHICLES | 519 | * | 601 | * | 112 | * |
| NON-COMBAT VEHICLES | 3,494 | 0.3 | 592 | 0.1 | 1,443 | 0.1 |
| WEAPONS | 45,214 | 2.7 | 32,019 | 2.1 | 331 | * |
| AMMUNITION | 5,838 | 0.3 | 3,991 | 0.2 | 629 | * |
| ELECTRONICS AND COMMUNICATION EQUIP | 59,270 | 0.4 | 146,464 | 1.1 | 123,958 | 0.9 |
| PETROLEUM | 440 | * | 4,048 | 0.2 | 2,668 | 0.1 |
| OTHER FUELS AND LUBRICANTS | 7,332 | 5.1 | 4,153 | 2.8 | 11,538 | 6.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 72 | 0.5 | 204 | 2.3 | 659 | 5.4 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 27,619 | 3.1 | 31,359 | 4.1 | 12,067 | 1.8 |
| BUILDING SUPPLIES | 120 | 0.5 | 259 | 1.4 | 281 | 0.7 |
| SUBSISTENCE | 12,743 | 0.8 | 35,293 | 2.2 | 24,651 | 1.3 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 165 | 0.2 | 183 | 0.1 | 91 | 0.1 |
| CONSTRUCTION | 165,106 | 1.5 | 205,813 | 1.9 | 166,014 | 1.6 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 562 | 2.4 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 2,132 | 0.3 | 1,843 | 0.3 | 1,650 | 0.5 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0 | 0.0 | 76 | 0.5 | 42 | 0.2 |
| MATERIALS HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 295 | 0.8 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 113,591 | 1.9 | 80,247 | 1.4 | 98,416 | 1.6 |
| SERVICES | 733,115 | 3.2 | 298,637 | 1.4 | 92,044 | 0.4 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Louisiana

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$1,758,533 | 1.7 | \$1,077,870 | 1.0 | \$1,030,771 | 0.9 |
| AIRFRAMES AND SPARES | 3,904 | * | 17,469 | 0.1 | 11,106 | 0.1 |
| AIRCRAFT ENGINES AND SPARES | 85 | * | -132 | * | 119 | * |
| OTHER AIRCRAFT EQUIPMENT | 0 | 0.0 | 829 | * | 6,574 | 0.2 |
| MISSILE AND SPACE SYSTEMS | 2,167 | * | 234 | * | 235 | * |
| SHIPS | 698,995 | 8.8 | 337,715 | 4.5 | 58,098 | 0.6 |
| COMBAT VEHICLES | 9,724 | 0.5 | 4,256 | 0.2 | 2,377 | 0.2 |
| NON-COMBAT VEHICLES | 2,478 | 0.2 | 3,664 | 0.3 | 189 | * |
| WEAPONS | 6,776 | 0.4 | 1,095 | 0.1 | 223 | * |
| AMMUNITION | 10,791 | 0.6 | 3,531 | 0.2 | 23,768 | 1.2 |
| ELECTRONICS AND COMMUNICATION EQUIP | 1,895 | * | 23,089 | 0.2 | 11,042 | 0.1 |
| PETROLEUM | 434,045 | 15.8 | 122,414 | 4.6 | 340,307 | 14.0 |
| OTHER FUELS AND LUBRICANTS | 977 | 0.7 | 87 | 0.1 | 0 | 0.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 138 | 0.9 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 5,865 | 0.7 | 636 | 0.1 | -594 | -0.1 |
| BUILDING SUPPLIES | 839 | 3.3 | 276 | 1.5 | 415 | 1.0 |
| SUBSISTENCE | 3,914 | 0.3 | 5,699 | 0.4 | 6,376 | 0.3 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 736 | 0.7 | 0 | 0.0 | 0 | 0.0 |
| CONSTRUCTION | 262,737 | 2.4 | 247,343 | 2.2 | 312,340 | 2.9 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 169 | 0.7 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 175 | * | 182 | * | 458 | 0.1 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| MATERIALS HANDLING EQUIPMENT | 0 | 0.0 | 99 | 0.2 | 130 | 0.4 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 105,339 | 1.7 | 91,341 | 1.6 | 77,778 | 1.3 |
| SERVICES | 206,952 | 0.9 | 218,044 | 1.0 | 179,661 | 0.8 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995**

Maine

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$946,356 | 0.9 | \$797,225 | 0.7 | \$710,676 | 0.7 |
| AIRFRAMES AND SPARES | 0 | 0.0 | 0 | 0.0 | 240 | * |
| AIRCRAFT ENGINES AND SPARES | 0 | 0.0 | 35 | * | 0 | 0.0 |
| OTHER AIRCRAFT EQUIPMENT | 342 | * | 0 | 0.0 | 0 | 0.0 |
| MISSILE AND SPACE SYSTEMS | 6,890 | 0.1 | 3,698 | * | 0 | 0.0 |
| SHIPS | 726,748 | 9.1 | 670,152 | 8.9 | 567,958 | 6.0 |
| COMBAT VEHICLES | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| NON-COMBAT VEHICLES | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| WEAPONS | 35,157 | 2.1 | 24,088 | 1.6 | 31,690 | 2.0 |
| AMMUNITION | 27 | * | 0 | 0.0 | 0 | 0.0 |
| ELECTRONICS AND COMMUNICATION EQUIP | 520 | * | 407 | * | 666 | * |
| PETROLEUM | 5,932 | 0.2 | 41,055 | 1.6 | 7,310 | 0.3 |
| OTHER FUELS AND LUBRICANTS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 45,746 | 5.2 | 7,950 | 1.1 | 10,239 | 1.5 |
| BUILDING SUPPLIES | 0 | 0.0 | 34 | 0.2 | 71 | 0.2 |
| SUBSISTENCE | 0 | 0.0 | 162 | * | 609 | * |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 54 | * | 48 | * | 0 | 0.0 |
| CONSTRUCTION | 61,700 | 0.6 | 27,290 | 0.2 | 67,137 | 0.6 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 77 | 0.3 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 235 | * | 220 | * | 148 | * |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 35 | 0.2 | 0 | 0.0 | 0 | 0.0 |
| MATERIALS HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 2,758 | * | 5,467 | 0.1 | 4,906 | 0.1 |
| SERVICES | 60,211 | 0.3 | 16,618 | 0.1 | 19,624 | 0.1 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Maryland

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$3,888,975 | 3.6 | \$4,136,786 | 3.8 | \$4,492,301 | 4.1 |
| AIRFRAMES AND SPARES | 17,905 | 0.1 | 78,352 | 0.4 | 48,440 | 0.3 |
| AIRCRAFT ENGINES AND SPARES | 1,616 | * | 2,131 | 0.1 | 2,022 | 0.1 |
| OTHER AIRCRAFT EQUIPMENT | 68,772 | 2.1 | 83,279 | 2.5 | 252,722 | 6.3 |
| MISSILE AND SPACE SYSTEMS | 304,914 | 2.7 | 489,987 | 4.2 | 565,137 | 4.9 |
| SHIPS | 247,057 | 3.1 | 164,311 | 2.2 | 186,291 | 2.0 |
| COMBAT VEHICLES | 2,001 | 0.1 | 1,392 | 0.1 | 1,902 | 0.1 |
| NON-COMBAT VEHICLES | 4,390 | 0.4 | 2,111 | 0.2 | 323 | * |
| WEAPONS | 60,898 | 3.7 | 84,508 | 5.6 | 244,248 | 15.1 |
| AMMUNITION | 12,450 | 0.7 | 9,794 | 0.5 | 14,423 | 0.7 |
| ELECTRONICS AND COMMUNICATION EQUIP | 818,718 | 5.8 | 824,387 | 6.1 | 976,348 | 6.7 |
| PETROLEUM | -4,651 | -0.2 | 4,598 | 0.2 | 535 | * |
| OTHER FUELS AND LUBRICANTS | 93 | 0.1 | 289 | 0.2 | 170 | 0.1 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 39 | 0.3 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 8,317 | 0.9 | 2,440 | 0.3 | 12,325 | 1.8 |
| BUILDING SUPPLIES | 266 | 1.0 | 224 | 1.2 | 433 | 1.0 |
| SUBSISTENCE | 40,899 | 2.7 | 29,841 | 1.9 | 12,267 | 0.7 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 1,844 | 1.7 | 3,377 | 2.1 | 5,517 | 3.2 |
| CONSTRUCTION | 355,351 | 3.3 | 471,449 | 4.3 | 477,749 | 4.5 |
| CONSTRUCTION EQUIPMENT | 29 | 0.1 | 200 | 1.1 | 209 | 0.9 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 4,465 | 0.7 | 4,623 | 0.8 | 4,788 | 1.5 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 568 | 3.5 | 916 | 5.8 | 1,021 | 4.1 |
| MATERIALS HANDLING EQUIPMENT | 98 | 0.1 | 301 | 0.5 | 909 | 2.6 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 471,838 | 7.8 | 460,166 | 8.0 | 426,247 | 6.9 |
| SERVICES | 1,471,137 | 6.4 | 1,418,111 | 6.5 | 1,258,237 | 5.9 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Massachusetts

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$4,910,426 | 4.6 | \$4,674,648 | 4.3 | \$4,846,236 | 4.4 |
| AIRFRAMES AND SPARES | 94,678 | 0.7 | 60,979 | 0.3 | 64,654 | 0.4 |
| AIRCRAFT ENGINES AND SPARES | 766,124 | 23.1 | 523,572 | 15.2 | 940,151 | 28.2 |
| OTHER AIRCRAFT EQUIPMENT | 59,705 | 1.8 | 41,635 | 1.3 | 41,568 | 1.0 |
| MISSILE AND SPACE SYSTEMS | 1,038,093 | 9.3 | 1,238,625 | 10.7 | 1,098,334 | 9.6 |
| SHIPS | 239,564 | 3.0 | 104,336 | 1.4 | 138,490 | 1.5 |
| COMBAT VEHICLES | 31,527 | 1.7 | 50,202 | 2.6 | 78,864 | 5.3 |
| NON-COMBAT VEHICLES | 2,935 | 0.3 | 12,835 | 1.2 | 5,369 | 0.5 |
| WEAPONS | 29,299 | 1.8 | 23,769 | 1.6 | 42,934 | 2.7 |
| AMMUNITION | 195,618 | 11.4 | 222,897 | 11.3 | 154,810 | 7.8 |
| ELECTRONICS AND COMMUNICATION EQUIP | 846,294 | 6.0 | 673,087 | 5.0 | 733,754 | 5.1 |
| PETROLEUM | 2,767 | 0.1 | 48,753 | 1.8 | 12,867 | 0.5 |
| OTHER FUELS AND LUBRICANTS | 545 | 0.4 | 5,180 | 3.5 | 8,961 | 4.7 |
| CONTAINERS AND HANDLING EQUIPMENT | 99 | 0.6 | 123 | 1.4 | 203 | 1.7 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 13,292 | 1.5 | 26,921 | 3.6 | 14,621 | 2.2 |
| BUILDING SUPPLIES | 2,453 | 9.5 | -619 | -3.3 | -6,136 | -14.7 |
| SUBSISTENCE | 11,499 | 0.8 | 8,385 | 0.5 | 11,382 | 0.6 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 2,175 | 2.0 | 3,450 | 2.2 | 10,291 | 5.9 |
| CONSTRUCTION | 111,840 | 1.0 | 121,260 | 1.1 | 108,828 | 1.0 |
| CONSTRUCTION EQUIPMENT | 144 | 0.6 | 2,188 | 12.4 | 837 | 3.5 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 6,858 | 1.0 | 9,151 | 1.5 | 7,359 | 2.3 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 565 | 3.5 | 465 | 2.9 | 714 | 2.9 |
| MATERIALS HANDLING EQUIPMENT | 36 | * | 83 | 0.1 | 2,656 | 7.6 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 169,331 | 2.8 | 161,409 | 2.8 | 164,983 | 2.7 |
| SERVICES | 1,284,983 | 5.6 | 1,335,962 | 6.2 | 1,209,743 | 5.7 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Michigan

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$1,101,206 | 1.0 | \$1,241,336 | 1.1 | \$1,287,987 | 1.2 |
| AIRFRAMES AND SPARES | 19,679 | 0.1 | 22,649 | 0.1 | 17,514 | 0.1 |
| AIRCRAFT ENGINES AND SPARES | 28,521 | 0.9 | 77,279 | 2.2 | 38,604 | 1.2 |
| OTHER AIRCRAFT EQUIPMENT | 29,001 | 0.9 | 27,613 | 0.8 | 45,113 | 1.1 |
| MISSILE AND SPACE SYSTEMS | 5,007 | * | 7,204 | 0.1 | 31,818 | 0.3 |
| SHIPS | 5,168 | 0.1 | 8,627 | 0.1 | 11,043 | 0.1 |
| COMBAT VEHICLES | 551,045 | 30.5 | 565,461 | 29.6 | 412,735 | 27.7 |
| NON-COMBAT VEHICLES | 35,345 | 3.5 | 38,954 | 3.6 | 43,960 | 4.3 |
| WEAPONS | 65,513 | 4.0 | 50,738 | 3.4 | 23,716 | 1.5 |
| AMMUNITION | -19,804 | -1.2 | 22,741 | 1.1 | 38,888 | * 0.7 |
| ELECTRONICS AND COMMUNICATION EQUIP | 35,888 | 0.3 | 41,770 | 0.3 | 44,933 | 0.2 |
| PETROLEUM | 4,176 | 0.2 | 6,860 | 0.3 | 4,933 | 0.2 |
| OTHER FUELS AND LUBRICANTS | 0 | 0.0 | 3,469 | 2.4 | 0 | 0.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 302 | 1.9 | 91 | 1.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 40,286 | 4.6 | 33,384 | 4.4 | 24,657 | 3.7 |
| BUILDING SUPPLIES | 134 | 0.5 | 0 | 0.0 | 63 | 0.2 |
| SUBSISTENCE | 26,962 | 1.8 | 36,008 | 2.3 | 48,827 | 2.6 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 1,859 | 1.7 | 1,668 | 1.0 | 2,305 | 1.3 |
| CONSTRUCTION | 27,767 | 0.3 | 48,470 | 0.4 | 60,473 | 0.6 |
| CONSTRUCTION EQUIPMENT | 2,514 | 10.0 | 46 | 0.3 | 952 | 4.0 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 11,461 | 1.7 | 3,360 | 0.6 | 3,970 | 1.3 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 128 | 0.8 | 97 | 0.6 | 0 | 0.0 |
| MATERIALS HANDLING EQUIPMENT | 135 | 0.2 | 3,309 | 5.4 | 614 | 1.7 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 112,869 | 1.9 | 125,459 | 2.2 | 291,593 | 4.7 |
| SERVICES | 117,182 | 0.5 | 116,082 | 0.5 | 124,726 | 0.6 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Minnesota

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$1,091,111 | 1.0 | \$960,359 | 0.9 | \$1,117,299 | 1.0 |
| AIRFRAMES AND SPARES | 7,558 | 0.1 | 9,080 | * | 15,146 | 0.1 |
| AIRCRAFT ENGINES AND SPARES | 364 | * | 479 | * | 2,061 | 0.1 |
| OTHER AIRCRAFT EQUIPMENT | 56,442 | 1.7 | 15,709 | 0.5 | 40,494 | 1.0 |
| MISSILE AND SPACE SYSTEMS | 52,977 | 0.5 | 72,415 | 0.6 | 87,355 | 0.8 |
| SHIPS | 39,274 | 0.5 | 36,970 | 0.5 | 23,424 | 0.2 |
| COMBAT VEHICLES | 15,060 | 0.8 | 1,454 | 0.1 | 6,237 | 0.4 |
| NON-COMBAT VEHICLES | 9,573 | 0.9 | 5,683 | 0.5 | 5,009 | 0.5 |
| WEAPONS | 242,922 | 14.7 | 199,724 | 13.2 | 156,909 | 9.7 |
| AMMUNITION | 269,129 | 15.6 | 243,013 | 12.3 | 244,140 | 12.2 |
| ELECTRONICS AND COMMUNICATION EQUIP | 117,007 | 0.8 | 134,374 | 1.0 | 237,342 | 1.6 |
| PETROLEUM | 142 | * | 3,356 | 0.1 | 27,596 | 1.1 |
| OTHER FUELS AND LUBRICANTS | 0 | 0.0 | 310 | 0.2 | 226 | 0.1 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 651 | 0.1 | 2,161 | 0.3 | 1,098 | 0.2 |
| BUILDING SUPPLIES | 27 | 0.1 | 0 | 0.0 | 127 | 0.3 |
| SUBSISTENCE | 79,382 | 5.2 | 65,050 | 4.1 | 62,164 | 3.4 |
| TRANSPORTATION EQUIPMENT | 110 | 22.4 | 101 | 18.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 2,380 | 2.2 | 4,019 | 2.5 | 7,734 | 4.4 |
| CONSTRUCTION | 36,368 | 0.3 | 36,182 | 0.3 | 38,039 | 0.4 |
| CONSTRUCTION EQUIPMENT | 129 | 0.5 | 126 | 0.7 | 0 | 0.0 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 7,644 | 1.2 | 7,357 | 1.2 | 3,538 | 1.1 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 26 | 0.2 | 165 | 1.0 | 0 | 0.0 |
| MATERIALS HANDLING EQUIPMENT | 0 | 0.0 | 346 | 0.6 | 147 | 0.4 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 80,491 | 1.3 | 71,120 | 1.2 | 104,338 | 1.7 |
| SERVICES | 73,455 | 0.3 | 51,167 | 0.2 | 54,175 | 0.3 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Mississippi

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$1,431,263 | 1.3 | \$1,912,107 | 1.7 | \$1,547,415 | 1.4 |
| AIRFRAMES AND SPARES | 60,656 | 0.4 | 68,432 | 0.4 | 73,642 | 0.5 |
| AIRCRAFT ENGINES AND SPARES | 1,522 | * | 783 | * | 28 | * |
| OTHER AIRCRAFT EQUIPMENT | 14,164 | 0.4 | 7,765 | 0.2 | 7,685 | 0.2 |
| MISSILE AND SPACE SYSTEMS | 6,095 | 0.1 | 7,575 | 0.1 | 1,833 | * |
| SHIPS | 983,345 | 12.3 | 1,369,000 | 18.2 | 961,128 | 10.1 |
| COMBAT VEHICLES | 332 | * | 198 | * | 92 | * |
| NON-COMBAT VEHICLES | 566 | 0.1 | 9,202 | 0.9 | 8,262 | 0.8 |
| WEAPONS | 49 | * | 326 | * | 1,059 | 0.1 |
| AMMUNITION | 6,840 | 0.4 | 5,065 | 0.3 | 15,172 | 0.8 |
| ELECTRONICS AND COMMUNICATION EQUIP | 4,291 | * | 8,957 | 0.1 | 44,064 | 0.3 |
| PETROLEUM | 1,319 | * | 6,367 | 0.2 | -32,052 | -1.3 |
| OTHER FUELS AND LUBRICANTS | 0 | 0.0 | 100 | 0.1 | 0 | 0.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | -106 | -1.2 | 3,979 | 32.8 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 26,758 | 3.0 | 28,432 | 3.8 | 35,545 | 5.3 |
| BUILDING SUPPLIES | 38 | 0.1 | 415 | 2.2 | 2,824 | 6.8 |
| SUBSISTENCE | 4,262 | 0.3 | 2,600 | 0.2 | 13,948 | 0.8 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 172 | 0.2 | 100 | 0.1 | 33 | * |
| CONSTRUCTION | 144,515 | 1.3 | 137,676 | 1.3 | 143,613 | 1.3 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 93 | 0.5 | 96 | 0.4 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 1,342 | 0.2 | 1,190 | 0.2 | 6,535 | 2.1 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 102 | 0.6 | 0 | 0.0 | 86 | 0.4 |
| MATERIALS HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 583 | 1.7 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 16,245 | 0.3 | 17,909 | 0.3 | 19,911 | 0.3 |
| SERVICES | 158,652 | 0.7 | 240,029 | 1.1 | 239,350 | 1.1 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995**

Missouri

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$4,766,177 | 4.5 | \$7,093,008 | 6.5 | \$5,847,496 | 5.4 |
| AIRFRAMES AND SPARES | 2,992,794 | 20.7 | 5,648,019 | 29.4 | 4,169,673 | 25.6 |
| AIRCRAFT ENGINES AND SPARES | 27,997 | 0.8 | 40,277 | 1.2 | 88,076 | 2.6 |
| OTHER AIRCRAFT EQUIPMENT | 476,222 | 14.5 | 219,824 | 6.6 | 240,130 | 5.9 |
| MISSILE AND SPACE SYSTEMS | 140,771 | 1.3 | 175,687 | 1.5 | 274,063 | 2.4 |
| SHIPS | 1,966 | * | 1,835 | * | 3,647 | * |
| COMBAT VEHICLES | 4,040 | 0.2 | 684 | * | 863 | 0.1 |
| NON-COMBAT VEHICLES | 60,849 | 6.0 | 68,395 | 6.4 | 31,446 | 3.0 |
| WEAPONS | 110,555 | 6.7 | 90,977 | 6.0 | 73,079 | 4.5 |
| AMMUNITION | 125,829 | 7.3 | 139,475 | 7.0 | 148,478 | 7.4 |
| ELECTRONICS AND COMMUNICATION EQUIP | 61,425 | 0.4 | 73,071 | 0.5 | 124,326 | 0.9 |
| PETROLEUM | 13,231 | 0.5 | 41,297 | 1.6 | 5,562 | 0.2 |
| OTHER FUELS AND LUBRICANTS | 3,314 | 2.3 | 10,189 | 7.0 | 646 | 0.3 |
| CONTAINERS AND HANDLING EQUIPMENT | 737 | 4.8 | 29 | 0.3 | 45 | 0.4 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 97 | * | 3,184 | 0.4 | 2,204 | 0.3 |
| BUILDING SUPPLIES | 283 | 1.1 | 73 | 0.4 | 683 | 1.6 |
| SUBSISTENCE | 19,996 | 1.3 | 21,336 | 1.3 | 18,294 | 1.0 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 296 | 0.3 | 1,666 | 1.0 | 4,151 | 2.4 |
| CONSTRUCTION | 363,323 | 3.4 | 165,383 | 1.5 | 150,584 | 1.4 |
| CONSTRUCTION EQUIPMENT | 256 | 1.0 | 0 | 0.0 | 287 | 1.2 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 9,466 | 1.4 | 11,077 | 1.8 | 6,779 | 2.1 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 55 | 0.3 | 847 | 5.3 | 394 | 1.6 |
| MATERIALS HANDLING EQUIPMENT | 198 | 0.2 | 26 | * | 82 | 0.2 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 173,726 | 2.9 | 132,185 | 2.3 | 99,184 | 1.6 |
| SERVICES | 178,749 | 0.8 | 247,473 | 1.1 | 404,823 | 1.9 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995**

Montana

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$81,480 | 0.1 | \$90,611 | 0.1 | \$133,679 | 0.1 |
| AIRFRAMES AND SPARES | 183 | * | 0 | 0.0 | -350 | * |
| AIRCRAFT ENGINES AND SPARES | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| OTHER AIRCRAFT EQUIPMENT | 0 | 0.0 | 806 | * | 1,095 | * |
| MISSILE AND SPACE SYSTEMS | 332 | * | -127 | * | 311 | * |
| SHIPS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| COMBAT VEHICLES | 0 | 0.0 | 35 | * | 0 | 0.0 |
| NON-COMBAT VEHICLES | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| WEAPONS | 342 | * | 454 | * | 810 | 0.1 |
| AMMUNITION | 639 | * | 2,322 | 0.1 | 6,225 | 0.3 |
| ELECTRONICS AND COMMUNICATION EQUIP | 423 | * | 2,065 | * | 4,326 | * |
| PETROLEUM | 332 | * | 22,566 | 0.9 | 75,899 | 3.1 |
| OTHER FUELS AND LUBRICANTS | 434 | 0.3 | 293 | 0.2 | 702 | 0.4 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 137 | * | 853 | 0.1 | 130 | * |
| BUILDING SUPPLIES | 0 | 0.0 | 0 | 0.0 | 240 | 0.6 |
| SUBSISTENCE | 0 | 0.0 | 0 | 0.0 | 1,183 | 0.1 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 35 | 6.2 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| CONSTRUCTION | 63,567 | 0.6 | 46,214 | 0.4 | 26,945 | 0.3 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 39 | * | 114 | * | 104 | * |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| MATERIALS HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 3,459 | 0.1 | 3,228 | 0.1 | 4,376 | 0.1 |
| SERVICES | 11,593 | 0.1 | 11,812 | 0.1 | 11,682 | 0.1 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Nebraska

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$261,462 | 0.2 | \$322,036 | 0.3 | \$286,509 | 0.3 |
| AIRFRAMES AND SPARES | | | | | | |
| AIRCRAFT ENGINES AND SPARES | 2,580 | * | 68 | * | 459 | * |
| OTHER AIRCRAFT EQUIPMENT | 33 | * | 33 | * | 150 | * |
| MISSILE AND SPACE SYSTEMS | 805 | * | 539 | * | 582 | * |
| SHIPS | 12,104 | 0.1 | 26,108 | 0.2 | 5,173 | * |
| | 25 | * | 0 | 0.0 | 0 | 0.0 |
| COMBAT VEHICLES | 146 | * | -5,216 | -0.3 | 5,510 | 0.4 |
| NON-COMBAT VEHICLES | 422 | * | 486 | * | 397 | * |
| WEAPONS | 407 | * | 0 | 0.0 | 29 | * |
| AMMUNITION | 914 | 0.1 | 874 | * | 1,356 | 0.1 |
| ELECTRONICS AND COMMUNICATION EQUIP | 38,729 | 0.3 | 55,575 | 0.4 | 62,296 | 0.4 |
| PETROLEUM | 0 | 0.0 | 1,675 | 0.1 | 3,421 | 0.1 |
| OTHER FUELS AND LUBRICANTS | 30 | * | 267 | 0.2 | 103 | 0.1 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 65 | * | 0 | 0.0 | 0 | 0.0 |
| BUILDING SUPPLIES | 596 | 2.3 | 114 | 0.6 | 31 | 0.1 |
| SUBSISTENCE | 46,944 | 3.1 | 66,231 | 4.2 | 64,017 | 3.5 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 67 | 12.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| CONSTRUCTION | 45,980 | 0.4 | 59,626 | 0.5 | 36,967 | 0.3 |
| CONSTRUCTION EQUIPMENT | 1,193 | 4.8 | 662 | 3.8 | 78 | 0.3 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 0 | 0.0 | 181 | * | 1,140 | 0.4 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| MATERIALS HANDLING EQUIPMENT | 27 | * | 0 | 0.0 | 0 | 0.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 7,775 | 0.1 | 15,607 | 0.3 | 6,483 | 0.1 |
| SERVICES | 102,685 | 0.4 | 99,138 | 0.5 | 98,319 | 0.5 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Nevada

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$257,380 | 0.2 | \$285,262 | 0.3 | \$216,254 | 0.2 |
| AIRFRAMES AND SPARES | 489 | * | 17,561 | 0.1 | 1,021 | * |
| AIRCRAFT ENGINES AND SPARES | 3,715 | 0.1 | 3,328 | 0.1 | 9,666 | 0.3 |
| OTHER AIRCRAFT EQUIPMENT | 2,186 | 0.1 | 252 | * | 516 | * |
| MISSILE AND SPACE SYSTEMS | 1,994 | * | 1,016 | * | 2,720 | * |
| SHIPS | 506 | * | -234 | * | 96 | * |
| COMBAT VEHICLES | 0 | 0.0 | 0 | 0.0 | 96 | * |
| NON-COMBAT VEHICLES | 100 | * | 152 | * | 86 | * |
| WEAPONS | -349 | * | -119 | * | 1,239 | 0.1 |
| AMMUNITION | 36,279 | 2.1 | 36,797 | 1.9 | 24,606 | 1.2 |
| ELECTRONICS AND COMMUNICATION EQUIP | 2,681 | * | 10,404 | 0.1 | 15,499 | 0.1 |
| PETROLEUM | 1,329 | * | 6,597 | 0.3 | 0 | 0.0 |
| OTHER FUELS AND LUBRICANTS | 0 | 0.0 | 49 | * | 0 | 0.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 42 | 0.3 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| BUILDING SUPPLIES | 57 | 0.2 | 0 | 0.0 | 0 | 0.0 |
| SUBSISTENCE | 135 | * | 0 | 0.0 | 223 | * |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 0 | 0.0 | 29 | * | 0 | 0.0 |
| CONSTRUCTION | 92,989 | 0.9 | 94,439 | 0.9 | 58,177 | 0.5 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 189 | 1.1 | 0 | 0.0 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 164 | * | 42 | * | 723 | 0.2 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| MATERIALS HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 5,771 | 0.1 | 7,728 | 0.1 | 5,000 | 0.1 |
| SERVICES | 109,333 | 0.5 | 107,031 | 0.5 | 96,543 | 0.5 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

New Hampshire

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$388,032 | 0.4 | \$567,892 | 0.5 | \$504,153 | 0.5 |
| AIRFRAMES AND SPARES | 11,564 | 0.1 | 9,180 | * | 9,603 | 0.1 |
| AIRCRAFT ENGINES AND SPARES | 3,774 | 0.1 | 8,008 | 0.2 | 4,215 | 0.1 |
| OTHER AIRCRAFT EQUIPMENT | 11,627 | 0.4 | 33,015 | 1.0 | 15,378 | 0.4 |
| MISSILE AND SPACE SYSTEMS | 5,034 | * | 6,159 | 0.1 | 3,568 | * |
| SHIPS | 4,206 | 0.1 | 10,432 | 0.1 | 5,056 | 0.1 |
| COMBAT VEHICLES | 2,824 | 0.2 | 2,550 | 0.1 | 1,435 | 0.1 |
| NON-COMBAT VEHICLES | 39 | * | 0 | 0.0 | 0 | 0.0 |
| WEAPONS | 259 | * | 3,705 | 0.2 | 593 | * |
| AMMUNITION | -59 | * | 849 | * | 8,316 | 0.4 |
| ELECTRONICS AND COMMUNICATION EQUIP | 238,259 | 1.7 | 391,153 | 2.9 | 336,334 | 2.3 |
| PETROLEUM | 1,548 | 0.1 | 22,454 | 0.9 | 1,546 | 0.1 |
| OTHER FUELS AND LUBRICANTS | 53 | * | -760 | -0.5 | 7,299 | 3.8 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 305 | * | 76 | * | 191 | * |
| BUILDING SUPPLIES | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| SUBSISTENCE | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 239 | 0.2 | 143 | 0.1 | 400 | 0.2 |
| CONSTRUCTION | 47,986 | 0.4 | 22,475 | 0.2 | 55,165 | 0.5 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 32 | 0.2 | 0 | 0.0 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 147 | * | 1,902 | 0.3 | 637 | 0.2 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| MATERIALS HANDLING EQUIPMENT | 337 | 0.4 | 144 | 0.2 | 0 | 0.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 38,922 | 0.6 | 22,164 | 0.4 | 18,615 | 0.3 |
| SERVICES | 20,965 | 0.1 | 34,212 | 0.2 | 35,802 | 0.2 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

New Jersey

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$3,015,781 | 2.8 | \$2,564,266 | 2.3 | \$2,944,449 | 2.7 |
| AIRFRAMES AND SPARES | 20,022 | 0.1 | 22,951 | 0.1 | 28,178 | 0.2 |
| AIRCRAFT ENGINES AND SPARES | 15,639 | 0.5 | 16,872 | 0.5 | 11,886 | 0.4 |
| OTHER AIRCRAFT EQUIPMENT | 38,882 | 1.2 | 24,560 | 0.7 | 45,755 | 1.1 |
| MISSILE AND SPACE SYSTEMS | 517,899 | 4.6 | 235,956 | 2.0 | 273,054 | 2.4 |
| SHIPS | 76,706 | 1.0 | 181,530 | 2.4 | 151,633 | 1.6 |
| COMBAT VEHICLES | 5,465 | 0.3 | 6,151 | 0.3 | 9,227 | 0.6 |
| NON-COMBAT VEHICLES | 4,070 | 0.4 | 3,543 | 0.3 | 7,194 | 0.7 |
| WEAPONS | 31,327 | 1.9 | 21,782 | 1.4 | 10,785 | 0.7 |
| AMMUNITION | -9,086 | -0.5 | 48,534 | 2.5 | 16,882 | 0.8 |
| ELECTRONICS AND COMMUNICATION EQUIP | 1,065,365 | 7.6 | 786,904 | 5.8 | 649,807 | 4.5 |
| PETROLEUM | 46,559 | 1.7 | 88,991 | 3.4 | 28,554 | 1.2 |
| OTHER FUELS AND LUBRICANTS | 45 | * | 0 | 0.0 | 217 | 0.1 |
| CONTAINERS AND HANDLING EQUIPMENT | 989 | 6.4 | 170 | 2.0 | 98 | 0.8 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 34,658 | 3.9 | 21,686 | 2.9 | 30,561 | 4.5 |
| BUILDING SUPPLIES | 252 | 1.0 | 42 | 0.2 | 82 | 0.2 |
| SUBSISTENCE | 98,733 | 6.5 | 85,338 | 5.4 | 195,586 | 10.6 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 209 | 0.2 | 1,494 | 0.9 | 4,912 | 2.8 |
| CONSTRUCTION | 245,377 | 2.3 | 208,236 | 1.9 | 356,734 | 3.3 |
| CONSTRUCTION EQUIPMENT | 51 | 0.2 | 346 | 2.0 | 1,686 | 7.1 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 21,471 | 3.2 | 18,186 | 3.0 | 8,551 | 2.7 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 821 | 5.1 | 176 | 1.1 | 3,584 | 14.6 |
| MATERIALS HANDLING EQUIPMENT | 0 | 0.0 | 70 | 0.1 | 0 | 0.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 125,085 | 2.1 | 126,377 | 2.2 | 131,955 | 2.1 |
| SERVICES | 675,243 | 2.9 | 664,371 | 3.1 | 977,530 | 4.6 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

New Mexico

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$511,676 | 0.5 | \$676,392 | 0.6 | \$656,631 | 0.6 |
| AIRFRAMES AND SPARES | 12,483 | 0.1 | 17,951 | 0.1 | 29,076 | 0.2 |
| AIRCRAFT ENGINES AND SPARES | 16,478 | 0.5 | 24,354 | 0.7 | 18,428 | 0.6 |
| OTHER AIRCRAFT EQUIPMENT | 14,029 | 0.4 | 27,918 | 0.8 | 33,886 | 0.8 |
| MISSILE AND SPACE SYSTEMS | 36,391 | 0.3 | 37,425 | 0.3 | 33,659 | 0.3 |
| SHIPS | 26 | * | 0 | 0.0 | 176 | * |
| COMBAT VEHICLES | -12,257 | -0.7 | 18,352 | 1.0 | 642 | * |
| NON-COMBAT VEHICLES | 0 | 0.0 | 135 | * | 1,306 | 0.1 |
| WEAPONS | 56,975 | 3.5 | 56,882 | 3.8 | 62,545 | 3.9 |
| AMMUNITION | 1,409 | 0.1 | 4,826 | 0.2 | 1,538 | 0.1 |
| ELECTRONICS AND COMMUNICATION EQUIP | 62,052 | 0.4 | 78,107 | 0.6 | 94,232 | 0.7 |
| PETROLEUM | 4,511 | 0.2 | 15,226 | 0.6 | 18,478 | 0.8 |
| OTHER FUELS AND LUBRICANTS | 696 | 0.5 | 0 | 0.0 | 0 | 0.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 78 | 0.9 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| BUILDING SUPPLIES | 279 | 1.1 | 73 | 0.4 | 54 | 0.1 |
| SUBSISTENCE | 1,188 | 0.1 | 481 | * | 530 | * |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 760 | 0.7 | 0 | 0.0 | 0 | 0.0 |
| CONSTRUCTION | 84,541 | 0.8 | 158,386 | 1.4 | 165,584 | 1.5 |
| CONSTRUCTION EQUIPMENT | 121 | 0.5 | 41 | 0.2 | 0 | 0.0 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 383 | 0.1 | 1,099 | 0.2 | 838 | 0.3 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0 | 0.0 | 214 | 1.3 | 0 | 0.0 |
| MATERIALS HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 46,136 | 0.8 | 28,466 | 0.5 | 32,749 | 0.5 |
| SERVICES | 185,476 | 0.8 | 206,376 | 1.0 | 162,912 | 0.8 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995**

New York

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|--------------------|-----------------|--------------------|-----------------|--------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$3,178,170 | 3.0 | \$3,501,011 | 3.2 | \$3,538,497 | 3.2 |
| AIRFRAMES AND SPARES | 551,174 | 3.8 | 603,255 | 3.1 | 511,368 | 3.1 |
| AIRCRAFT ENGINES AND SPARES | 80,624 | 2.4 | 90,693 | 2.6 | 99,925 | 3.0 |
| OTHER AIRCRAFT EQUIPMENT | 202,486 | 6.2 | 269,963 | 8.1 | 384,405 | 9.5 |
| MISSILE AND SPACE SYSTEMS | 151,611 | 1.4 | 133,382 | 1.2 | 146,024 | 1.3 |
| SHIPS | 324,385 | 4.1 | 388,553 | 5.2 | 392,336 | 4.1 |
| COMBAT VEHICLES | 8,277 | 0.5 | 16,276 | 0.9 | 5,067 | 0.3 |
| NON-COMBAT VEHICLES | 8,995 | 0.9 | 12,032 | 1.1 | 6,505 | 0.6 |
| WEAPONS | 17,492 | 1.1 | 30,817 | 2.0 | 25,654 | 1.6 |
| AMMUNITION | 8,910 | 0.5 | 7,107 | 0.4 | 5,646 | 0.3 |
| ELECTRONICS AND COMMUNICATION EQUIP | 762,508 | 5.4 | 758,283 | 5.6 | 924,303 | 6.4 |
| PETROLEUM | 11,573 | 0.4 | 66,328 | 2.5 | 7,063 | 0.3 |
| OTHER FUELS AND LUBRICANTS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 433 | 2.8 | 3,315 | 38.1 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 22,276 | 2.5 | 27,887 | 3.7 | 33,755 | 5.0 |
| BUILDING SUPPLIES | 99 | 0.4 | 55 | 0.3 | 419 | 1.0 |
| SUBSTANCE | 123,396 | 8.1 | 189,328 | 12.0 | 153,944 | 8.4 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 5,438 | 5.0 | 21,261 | 13.4 | 4,523 | 2.6 |
| CONSTRUCTION | 200,592 | 1.9 | 209,190 | 1.9 | 194,261 | 1.8 |
| CONSTRUCTION EQUIPMENT | 1,346 | 5.4 | 862 | 4.9 | 2,613 | 11.0 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 10,611 | 1.6 | 13,388 | 2.2 | 16,353 | 5.2 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 1,940 | 12.0 | 1,148 | 7.2 | 1,509 | 6.1 |
| MATERIALS HANDLING EQUIPMENT | 95 | 0.1 | 128 | 0.2 | 434 | 1.2 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 160,889 | 2.7 | 191,592 | 3.3 | 178,453 | 2.9 |
| SERVICES | 523,020 | 2.3 | 466,168 | 2.2 | 443,934 | 2.1 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

North Carolina

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$1,109,942 | 1.0 | \$1,421,074 | 1.3 | \$1,354,349 | 1.2 |
| AIRFRAMES AND SPARES | 14,341 | 0.1 | 12,879 | 0.1 | 22,937 | 0.1 |
| AIRCRAFT ENGINES AND SPARES | 18,461 | 0.6 | 6,213 | 0.2 | 4,563 | 0.1 |
| OTHER AIRCRAFT EQUIPMENT | 21,304 | 0.6 | 22,295 | 0.7 | 13,910 | 0.3 |
| MISSILE AND SPACE SYSTEMS | 2,185 | * | 877 | * | 642 | * |
| SHIPS | 3,460 | * | 20,788 | 0.3 | 7,910 | 0.1 |
| COMBAT VEHICLES | 2,407 | 0.1 | 1,204 | 0.1 | 507 | * |
| NON-COMBAT VEHICLES | 5,386 | 0.5 | 3,607 | 0.3 | 2,573 | 0.2 |
| WEAPONS | 530 | * | 715 | * | 697 | * |
| AMMUNITION | 2,120 | 0.1 | 13,568 | 0.7 | 645 | * |
| ELECTRONICS AND COMMUNICATION EQUIP | 98,198 | 0.7 | 140,346 | 1.0 | 272,471 | 1.9 |
| PETROLEUM | 6,184 | 0.2 | 11,573 | 0.4 | 1,586 | 0.1 |
| OTHER FUELS AND LUBRICANTS | 66 | * | 1,077 | 0.7 | 0 | 0.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 54,081 | 6.2 | 68,273 | 9.0 | 71,732 | 10.7 |
| BUILDING SUPPLIES | 174 | 0.7 | 111 | 0.6 | 519 | 1.2 |
| SUBSISTENCE | 16,647 | 1.1 | 49,298 | 3.1 | 46,378 | 2.5 |
| TRANSPORTATION EQUIPMENT | 61 | 12.5 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 812 | 0.7 | 1,779 | 1.1 | 2,319 | 1.3 |
| CONSTRUCTION | 422,831 | 3.9 | 552,505 | 5.0 | 555,465 | 5.2 |
| CONSTRUCTION EQUIPMENT | 1,274 | 5.1 | 2,618 | 14.9 | 1,482 | 6.3 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 40,997 | 6.2 | 42,735 | 7.0 | 5,506 | 1.7 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 174 | 1.1 | 0 | 0.0 | 35 | 0.1 |
| MATERIALS HANDLING EQUIPMENT | 56 | 0.1 | 133 | 0.2 | 285 | 0.8 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 55,483 | 0.9 | 67,393 | 1.2 | 103,054 | 1.7 |
| SERVICES | 342,711 | 1.5 | 401,088 | 1.9 | 239,134 | 1.1 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

North Dakota

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$126,856 | 0.1 | \$106,090 | 0.1 | \$126,619 | 0.1 |
| AIRFRAMES AND SPARES | 0 | 0.0 | 311 | * | 0 | 0.0 |
| AIRCRAFT ENGINES AND SPARES | 0 | 0.0 | 334 | * | 0 | 0.0 |
| OTHER AIRCRAFT EQUIPMENT | -448 | * | 3,467 | 0.1 | 3,218 | 0.1 |
| MISSILE AND SPACE SYSTEMS | 5,666 | 0.1 | 541 | * | 4,962 | * |
| SHIPS | 78 | * | 54 | * | 53 | * |
| COMBAT VEHICLES | 150 | * | 662 | * | 1,560 | 0.1 |
| NON-COMBAT VEHICLES | 1,435 | 0.1 | 64 | * | 3,605 | 0.3 |
| WEAPONS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| AMMUNITION | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| ELECTRONICS AND COMMUNICATION EQUIP | 224 | * | 228 | * | 273 | 0.0 |
| PETROLEUM | 0 | 0.0 | 161 | * | 3,519 | 0.1 |
| OTHER FUELS AND LUBRICANTS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 1,712 | 0.2 | 4,700 | 0.6 | 0 | 0.0 |
| BUILDING SUPPLIES | 414 | 1.6 | 0 | 0.0 | 34 | 0.1 |
| SUBSISTENCE | 632 | * | 55 | * | 1,977 | 0.1 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| CONSTRUCTION | 60,099 | 0.6 | 56,490 | 0.5 | 56,298 | 0.5 |
| CONSTRUCTION EQUIPMENT | 654 | 2.6 | 221 | 1.3 | 262 | 1.1 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 352 | 0.1 | 436 | 0.1 | 0 | 0.0 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| MATERIALS HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 4,119 | 0.1 | 6,021 | 0.1 | 7,954 | 0.1 |
| SERVICES | 51,770 | 0.2 | 32,345 | 0.1 | 42,904 | 0.2 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Ohio

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$2,676,414 | 2.5 | \$2,732,749 | 2.5 | \$2,583,278 | 2.4 |
| AIRFRAMES AND SPARES | 273,260 | 1.9 | 193,452 | 1.0 | 160,256 | 1.0 |
| AIRCRAFT ENGINES AND SPARES | 591,373 | 17.8 | 531,010 | 15.4 | 630,535 | 18.9 |
| OTHER AIRCRAFT EQUIPMENT | 94,793 | 2.9 | 136,194 | 4.1 | 131,071 | 3.2 |
| MISSILE AND SPACE SYSTEMS | 68,706 | 0.6 | 89,561 | 0.8 | 52,146 | 0.5 |
| SHIPS | 16,386 | 0.2 | 8,782 | 0.1 | 15,173 | 0.2 |
| COMBAT VEHICLES | 41,471 | 2.3 | 103,016 | 5.4 | 46,979 | 3.1 |
| NON-COMBAT VEHICLES | 64,053 | 6.3 | 81,410 | 7.6 | 87,478 | 8.5 |
| WEAPONS | -8,530 | -0.5 | 11,594 | 0.8 | 5,108 | 0.3 |
| AMMUNITION | 13,521 | 0.8 | 121,418 | 6.1 | 77,973 | 3.9 |
| ELECTRONICS AND COMMUNICATION EQUIP | 262,406 | 1.9 | 282,620 | 2.1 | 290,305 | 2.0 |
| PETROLEUM | 103,394 | 3.8 | 51,548 | 2.0 | 66,058 | 2.7 |
| OTHER FUELS AND LUBRICANTS | 11,755 | 8.2 | 26,729 | 18.3 | 4,926 | 2.6 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 105 | 1.2 | 31 | 0.3 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 4,522 | 0.5 | 3,014 | 0.4 | 8,718 | 1.3 |
| BUILDING SUPPLIES | 717 | 2.8 | 1,605 | 8.7 | 630 | 1.5 |
| SUBSISTENCE | 251,774 | 16.6 | 229,185 | 14.5 | 131,302 | 7.1 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 18,378 | 16.8 | 17,665 | 11.1 | 21,556 | 12.4 |
| CONSTRUCTION | 155,100 | 1.4 | 146,589 | 1.3 | 163,059 | 1.5 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 344 | 2.0 | 651 | 2.7 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 15,201 | 2.3 | 12,992 | 2.1 | 5,457 | 1.7 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 266 | 1.6 | 328 | 2.1 | 114 | 0.5 |
| MATERIALS HANDLING EQUIPMENT | 39 | * | 44 | 0.1 | 139 | 0.4 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 234,527 | 3.9 | 243,780 | 4.2 | 357,428 | 5.8 |
| SERVICES | 463,299 | 2.0 | 439,762 | 2.0 | 326,184 | 1.5 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995**

Oklahoma

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$750,808 | 0.7 | \$771,232 | 0.7 | \$729,492 | 0.7 |
| AIRFRAMES AND SPARES | 103,365 | 0.7 | 99,880 | 0.5 | 91,493 | 0.6 |
| AIRCRAFT ENGINES AND SPARES | 21,547 | 0.6 | 17,135 | 0.5 | 16,975 | 0.5 |
| OTHER AIRCRAFT EQUIPMENT | 63,731 | 1.9 | 70,241 | 2.1 | 51,036 | 1.3 |
| MISSILE AND SPACE SYSTEMS | 6,851 | 0.1 | 7,158 | 0.1 | 5,387 | * |
| SHIPS | 361 | * | 953 | * | 517 | * |
| COMBAT VEHICLES | 23,158 | 1.3 | 15,320 | 0.8 | 39,706 | 2.7 |
| NON-COMBAT VEHICLES | 1,122 | 0.1 | 895 | 0.1 | 972 | 0.1 |
| WEAPONS | 168 | * | 0 | 0.0 | 26 | * |
| AMMUNITION | 286 | * | 892 | * | 408 | * |
| ELECTRONICS AND COMMUNICATION EQUIP | 37,527 | 0.3 | 28,442 | 0.2 | 29,798 | 0.2 |
| PETROLEUM | 95,474 | 3.5 | 113,955 | 4.3 | 88,788 | 3.6 |
| OTHER FUELS AND LUBRICANTS | 247 | 0.2 | 520 | 0.4 | 118 | 0.1 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 339 | * | 454 | 0.1 | 28 | * |
| BUILDING SUPPLIES | 319 | 1.2 | 319 | 1.7 | 316 | 0.8 |
| SUBSISTENCE | 3,242 | 0.2 | 2,873 | 0.2 | 3,076 | 0.2 |
| TRANSPORTATION EQUIPMENT | 37 | 7.5 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 220 | 0.2 | 325 | 0.2 | 0 | 0.0 |
| CONSTRUCTION | 196,355 | 1.8 | 168,742 | 1.5 | 166,788 | 1.6 |
| CONSTRUCTION EQUIPMENT | 112 | 0.4 | 174 | 1.0 | 649 | 2.7 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 508 | 0.1 | 2,276 | 0.4 | 791 | 0.3 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 1,528 | 9.4 | 1,324 | 8.3 | 75 | 0.3 |
| MATERIALS HANDLING EQUIPMENT | 50 | 0.1 | 25 | * | 73 | 0.2 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 21,163 | 0.4 | 32,371 | 0.6 | 20,382 | 0.3 |
| SERVICES | 173,098 | 0.8 | 206,957 | 1.0 | 212,090 | 1.0 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1997, 1996, AND 1995

Oregon

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$167,914 | 0.2 | \$202,863 | 0.2 | \$136,792 | 0.1 |
| AIRFRAMES AND SPARES | 4,135 | * | 2,396 | * | 922 | * |
| AIRCRAFT ENGINES AND SPARES | 199 | * | 0 | 0.0 | 0 | 0.0 |
| OTHER AIRCRAFT EQUIPMENT | 309 | * | 2,425 | 0.1 | 1,782 | * |
| MISSILE AND SPACE SYSTEMS | 780 | * | 2,301 | * | 2,834 | * |
| SHIPS | 2,996 | * | 4,455 | 0.1 | 4,233 | * |
| COMBAT VEHICLES | 5,159 | 0.3 | 649 | * | 734 | * |
| NON-COMBAT VEHICLES | 3,318 | 0.3 | 51,130 | 4.8 | 1,411 | 0.1 |
| WEAPONS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| AMMUNITION | 0 | 0.0 | 35 | * | 0 | 0.0 |
| ELECTRONICS AND COMMUNICATION EQUIP | 28,689 | 0.2 | 29,763 | 0.2 | 26,296 | 0.2 |
| PETROLEUM | 5,471 | 0.2 | 6,567 | 0.2 | 1,866 | 0.1 |
| OTHER FUELS AND LUBRICANTS | 808 | 0.6 | 64 | * | 115 | 0.1 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 460 | 0.1 | 687 | 0.1 | 563 | 0.1 |
| BUILDING SUPPLIES | 1,700 | 6.6 | 172 | 0.9 | 1,815 | 4.3 |
| SUBSISTENCE | 5,099 | 0.3 | 2,723 | 0.2 | 3,780 | 0.2 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 104 | 0.1 |
| CONSTRUCTION | 67,556 | 0.6 | 51,673 | 0.5 | 42,811 | 0.4 |
| CONSTRUCTION EQUIPMENT | 31 | 0.1 | 512 | 2.9 | 218 | 0.9 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 1,107 | 0.2 | 1,993 | 0.3 | 2,419 | 0.8 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 56 | 0.3 | 80 | 0.5 | 60 | 0.2 |
| MATERIALS HANDLING EQUIPMENT | 722 | 0.9 | 31 | 0.1 | 0 | 0.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 14,711 | 0.2 | 24,983 | 0.4 | 22,932 | 0.4 |
| SERVICES | 24,606 | 0.1 | 20,223 | 0.1 | 21,897 | 0.1 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Pennsylvania

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$3,039,130 | 2.9 | \$3,687,356 | 3.4 | \$3,004,951 | 2.8 |
| AIRFRAMES AND SPARES | 114,006 | 0.8 | 81,207 | 0.4 | 99,233 | 0.6 |
| AIRCRAFT ENGINES AND SPARES | 11,994 | 0.4 | 10,993 | 0.3 | 27,452 | 0.8 |
| OTHER AIRCRAFT EQUIPMENT | 236,844 | 7.2 | 376,015 | 11.4 | 495,108 | 12.3 |
| MISSILE AND SPACE SYSTEMS | 132,925 | 1.2 | 207,269 | 1.8 | 296,331 | 2.6 |
| SHIPS | 559,939 | 7.0 | 643,195 | 8.6 | 469,149 | 5.0 |
| COMBAT VEHICLES | 292,604 | 16.2 | 285,506 | 14.9 | 126,545 | 8.5 |
| NON-COMBAT VEHICLES | 49,451 | 4.9 | 41,742 | 3.9 | 60,196 | 5.8 |
| WEAPONS | 29,075 | 1.8 | 161,595 | 10.7 | 141,179 | 8.7 |
| AMMUNITION | 104,776 | 6.1 | 153,236 | 7.7 | 70,136 | 3.5 |
| ELECTRONICS AND COMMUNICATION EQUIP | 155,612 | 1.1 | 223,963 | 1.7 | 235,393 | 1.6 |
| PETROLEUM | 102,037 | 3.7 | 67,480 | 2.6 | 47,524 | 1.9 |
| OTHER FUELS AND LUBRICANTS | 7,099 | 5.0 | 3,262 | 2.2 | 7,662 | 4.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 42 | 0.3 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 43,311 | 4.9 | 33,372 | 4.4 | 30,932 | 4.6 |
| BUILDING SUPPLIES | 103 | 0.4 | 276 | 1.5 | 1,263 | 3.0 |
| SUBSISTENCE | 10,566 | 0.7 | 12,759 | 0.8 | 18,362 | 1.0 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 2,751 | 2.5 | 1,346 | 0.8 | 1,591 | 0.9 |
| CONSTRUCTION | 300,503 | 2.8 | 457,955 | 4.2 | 157,728 | 1.5 |
| CONSTRUCTION EQUIPMENT | 8,362 | 33.4 | 610 | 3.5 | 1,833 | 7.7 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 80,714 | 12.2 | 48,727 | 8.0 | 17,775 | 5.6 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 374 | 2.3 | 388 | 2.4 | 248 | 1.0 |
| MATERIALS HANDLING EQUIPMENT | 1,753 | 2.1 | 808 | 1.3 | 11 | * |
| ALL OTHER SUPPLIES AND EQUIPMENT | 205,734 | 3.4 | 275,599 | 4.8 | 258,444 | 4.2 |
| SERVICES | 588,559 | 2.6 | 600,052 | 2.8 | 440,857 | 2.1 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Rhode Island

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$274,517 | 0.3 | \$333,969 | 0.3 | \$388,280 | 0.4 |
| AIRFRAMES AND SPARES | 154 | * | 254 | * | 421 | * |
| AIRCRAFT ENGINES AND SPARES | 1,011 | * | 820 | * | 590 | * |
| OTHER AIRCRAFT EQUIPMENT | 900 | * | 712 | * | 490 | * |
| MISSILE AND SPACE SYSTEMS | 225 | * | 821 | * | 3,436 | * |
| SHIPS | 18,758 | 0.2 | 16,254 | 0.2 | 23,120 | 0.2 |
| COMBAT VEHICLES | 3,649 | 0.2 | 4,873 | 0.3 | 685 | * |
| NON-COMBAT VEHICLES | 2,069 | 0.2 | 244 | * | 86 | * |
| WEAPONS | -687 | * | 559 | * | 196 | * |
| AMMUNITION | 907 | 0.1 | 3,767 | 0.2 | 2,316 | 0.1 |
| ELECTRONICS AND COMMUNICATION EQUIP | 55,100 | 0.4 | 70,914 | 0.5 | 75,184 | 0.5 |
| PETROLEUM | 0 | 0.0 | 1,385 | 0.1 | 0 | 0.0 |
| OTHER FUELS AND LUBRICANTS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 6,889 | 0.8 | 3,432 | 0.5 | 2,791 | 0.4 |
| BUILDING SUPPLIES | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| SUBSISTENCE | 0 | 0.0 | 0 | 0.0 | 61 | * |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 292 | 0.3 | 1,969 | 1.2 | 35 | * |
| CONSTRUCTION | 68,429 | 0.6 | 77,484 | 0.7 | 94,133 | 0.9 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 1,905 | 0.3 | 130 | * | 18,569 | 5.9 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 40 | 0.2 |
| MATERIALS HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 6,759 | 0.1 | 13,183 | 0.2 | 29,097 | 0.5 |
| SERVICES | 108,155 | 0.5 | 137,168 | 0.6 | 137,031 | 0.6 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYs 1997, 1996, AND 1995**

South Carolina

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$918,566 | 0.9 | \$1,012,497 | 0.9 | \$1,007,444 | 0.9 |
| AIRFRAMES AND SPARES | 214,077 | 1.5 | 130,011 | 0.7 | 171,646 | 1.1 |
| AIRCRAFT ENGINES AND SPARES | 2,139 | 0.1 | 929 | * | 1,652 | * |
| OTHER AIRCRAFT EQUIPMENT | 711 | * | 42,949 | 1.3 | 971 | * |
| MISSILE AND SPACE SYSTEMS | 3,364 | * | 230 | * | 28 | * |
| SHIPS | 18,285 | 0.2 | 21,966 | 0.3 | 52,203 | 0.6 |
| COMBAT VEHICLES | 13,449 | 0.7 | 7,444 | 0.4 | 8,310 | 0.6 |
| NON-COMBAT VEHICLES | 4,877 | 0.5 | -517 | * | 5,669 | 0.5 |
| WEAPONS | 40,309 | 2.4 | 47,037 | 3.1 | 34,615 | 2.1 |
| AMMUNITION | 176 | * | 26 | * | 307 | * |
| ELECTRONICS AND COMMUNICATION EQUIP | 43,681 | 0.3 | 57,848 | 0.4 | 96,296 | 0.7 |
| PETROLEUM | 4,078 | 0.1 | 4,296 | 0.2 | 2,574 | 0.1 |
| OTHER FUELS AND LUBRICANTS | 2,418 | 1.7 | 34 | * | 67 | * |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 95 | 0.8 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 4,234 | 0.5 | 3,299 | 0.4 | 2,961 | 0.4 |
| BUILDING SUPPLIES | 1,214 | 4.7 | 1,113 | 6.0 | 1,005 | 2.4 |
| SUBSISTENCE | 28,470 | 1.9 | 28,536 | 1.8 | 16,371 | 0.9 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 626 | 0.6 | 270 | 0.2 | 2,394 | 1.4 |
| CONSTRUCTION | 242,317 | 2.2 | 349,931 | 3.2 | 244,241 | 2.3 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 1,949 | 0.3 | 513 | 0.1 | 3,886 | 1.2 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 85 | 0.5 | 0 | 0.0 | 0 | 0.0 |
| MATERIALS HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 48,706 | 0.8 | 48,583 | 0.8 | 109,045 | 1.8 |
| SERVICES | 243,402 | 1.1 | 267,998 | 1.2 | 253,107 | 1.2 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

South Dakota

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$88,895 | 0.1 | \$109,968 | 0.1 | \$128,615 | 0.1 |
| AIRFRAMES AND SPARES | 0 | 0.0 | 135 | * | 0 | 0.0 |
| AIRCRAFT ENGINES AND SPARES | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| OTHER AIRCRAFT EQUIPMENT | 0 | 0.0 | 54 | * | 101 | * |
| MISSILE AND SPACE SYSTEMS | 103 | * | 31 | * | 0 | 0.0 |
| SHIPS | 185 | * | 0 | 0.0 | 0 | 0.0 |
| COMBAT VEHICLES | 223 | * | 0 | 0.0 | 0 | 0.0 |
| NON-COMBAT VEHICLES | 0 | 0.0 | 65 | * | 41 | * |
| WEAPONS | 55 | * | 0 | 0.0 | -779 | * |
| AMMUNITION | 125 | * | 75 | * | -181 | * |
| ELECTRONICS AND COMMUNICATION EQUIP | 23,241 | 0.2 | 35,827 | 0.3 | 23,840 | 0.2 |
| PETROLEUM | 53 | * | 333 | * | 9,032 | 0.4 |
| OTHER FUELS AND LUBRICANTS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| BUILDING SUPPLIES | 0 | 0.0 | 46 | 0.2 | 0 | 0.0 |
| SUBSISTENCE | 1,595 | 0.1 | 2,735 | 0.2 | 4,298 | 0.2 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 29 | * | 0 | 0.0 | 360 | 0.2 |
| CONSTRUCTION | 20,651 | 0.2 | 34,430 | 0.3 | 55,244 | 0.5 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 72 | 0.4 | 45 | 0.2 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 346 | 0.1 | 96 | * | 721 | 0.2 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 31 | 0.1 |
| MATERIALS HANDLING EQUIPMENT | 34 | * | 125 | 0.2 | 0 | 0.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 22,314 | 0.4 | 19,604 | 0.3 | 16,255 | 0.3 |
| SERVICES | 19,942 | 0.1 | 16,340 | 0.1 | 19,806 | 0.1 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Tennessee

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$1,211,202 | 1.1 | \$1,137,231 | 1.0 | \$1,090,632 | 1.0 |
| AIRFRAMES AND SPARES | 33,756 | 0.2 | 27,108 | 0.1 | 21,809 | 0.1 |
| AIRCRAFT ENGINES AND SPARES | 199 | * | 541 | * | 455 | * |
| OTHER AIRCRAFT EQUIPMENT | 4,574 | 0.1 | 1,257 | * | 6,690 | 0.2 |
| MISSILE AND SPACE SYSTEMS | 5,703 | 0.1 | 6,600 | 0.1 | 24,904 | 0.2 |
| SHIPS | 16,540 | 0.2 | 18,093 | 0.2 | 8,070 | 0.1 |
| COMBAT VEHICLES | 139 | * | 179 | * | 118 | * |
| NON-COMBAT VEHICLES | 2,133 | 0.2 | 2,457 | 0.2 | 2,473 | 0.2 |
| WEAPONS | 270 | * | 2,017 | 0.1 | 4,631 | 0.3 |
| AMMUNITION | 156,992 | 9.1 | 132,785 | 6.7 | 165,452 | 8.1 |
| ELECTRONICS AND COMMUNICATION EQUIP | 17,888 | 0.1 | 8,471 | 0.1 | 18,882 | 0.1 |
| PETROLEUM | 17,285 | 0.6 | 24,200 | 0.9 | 13,071 | 0.5 |
| OTHER FUELS AND LUBRICANTS | 0 | 0.0 | 2,989 | 2.0 | 0 | 0.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 28 | 0.2 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 179,453 | 20.4 | 172,433 | 22.8 | 75,992 | 11.3 |
| BUILDING SUPPLIES | 0 | 0.0 | 0 | 0.0 | 246 | 0.6 |
| SUBSISTENCE | 20,172 | 1.3 | 8,181 | 0.5 | 4,353 | 0.2 |
| TRANSPORTATION EQUIPMENT | 59 | 12.1 | 0 | 0.0 | 465 | 77.3 |
| PRODUCTION EQUIPMENT | 297 | 0.3 | 0 | 0.0 | 343 | 0.2 |
| CONSTRUCTION | 86,163 | 0.8 | 68,571 | 0.6 | 66,542 | 0.6 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 82 | 0.3 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 43,909 | 6.6 | 36,447 | 6.0 | 3,430 | 1.1 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 44 | 0.3 | 46 | 0.3 | 0 | 0.0 |
| MATERIALS HANDLING EQUIPMENT | 53 | 0.1 | 258 | 0.4 | 27 | 0.1 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 38,294 | 0.6 | 54,906 | 1.0 | 69,815 | 1.1 |
| SERVICES | 587,497 | 2.6 | 568,794 | 2.6 | 605,954 | 2.9 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Texas

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$7,410,769 | 7.0 | \$8,819,096 | 8.1 | \$9,020,187 | 8.3 |
| AIRFRAMES AND SPARES | 1,795,156 | 12.4 | 3,208,186 | 16.7 | 3,202,004 | 19.7 |
| AIRCRAFT ENGINES AND SPARES | 53,431 | 1.6 | 30,262 | 0.9 | 20,696 | 0.6 |
| OTHER AIRCRAFT EQUIPMENT | 477,362 | 14.5 | 462,965 | 14.0 | 446,541 | 11.1 |
| MISSILE AND SPACE SYSTEMS | 969,604 | 8.7 | 1,074,538 | 9.3 | 1,153,605 | 10.1 |
| SHIPS | 28,329 | 0.4 | 30,073 | 0.4 | 29,455 | 0.3 |
| COMBAT VEHICLES | 35,045 | 1.9 | 24,126 | 1.3 | 30,578 | 2.0 |
| NON-COMBAT VEHICLES | 280,525 | 27.7 | 157,270 | 14.7 | 483,583 | 46.9 |
| WEAPONS | 79,319 | 4.8 | 56,991 | 3.8 | 63,152 | 3.9 |
| AMMUNITION | 75,437 | 4.4 | 126,666 | 6.4 | 94,162 | 4.7 |
| ELECTRONICS AND COMMUNICATION EQUIP | 704,112 | 5.0 | 745,474 | 5.5 | 796,976 | 5.5 |
| PETROLEUM | 751,824 | 27.4 | 892,200 | 33.8 | 711,977 | 29.2 |
| OTHER FUELS AND LUBRICANTS | 7,668 | 5.4 | 8,321 | 5.7 | 10,125 | 5.3 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 50 | 0.6 | 75 | 0.6 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 66,435 | 7.6 | 13,658 | 1.8 | 29,089 | 4.3 |
| BUILDING SUPPLIES | 983 | 3.8 | 1,499 | 8.1 | 1,532 | 3.7 |
| SUBSISTENCE | 83,641 | 5.5 | 104,127 | 6.6 | 81,787 | 4.4 |
| TRANSPORTATION EQUIPMENT | 85 | 17.2 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 4,850 | 4.4 | 24,786 | 15.6 | 30,020 | 17.2 |
| CONSTRUCTION | 747,859 | 6.9 | 741,785 | 6.7 | 670,836 | 6.3 |
| CONSTRUCTION EQUIPMENT | 2,429 | 9.7 | 322 | 1.8 | 1,001 | 4.2 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 20,773 | 3.1 | 28,893 | 4.8 | 13,867 | 4.4 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 69 | 0.4 | 485 | 3.1 | 278 | 1.1 |
| MATERIALS HANDLING EQUIPMENT | 14,817 | 17.6 | 17,285 | 28.3 | 1,145 | 3.3 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 280,032 | 4.6 | 293,219 | 5.1 | 262,288 | 4.2 |
| SERVICES | 930,984 | 4.0 | 775,915 | 3.6 | 885,417 | 4.2 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Utah

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$442,443 | 0.4 | \$394,677 | 0.4 | \$479,324 | 0.4 |
| AIRFRAMES AND SPARES | 44,290 | 0.3 | 19,888 | 0.1 | 7,627 | * |
| AIRCRAFT ENGINES AND SPARES | 2,197 | 0.1 | 694 | * | 1,464 | * |
| OTHER AIRCRAFT EQUIPMENT | 15,380 | 0.5 | 23,666 | 0.7 | 12,514 | 0.3 |
| MISSILE AND SPACE SYSTEMS | 56,012 | 0.5 | 90,905 | 0.8 | 34,962 | 0.3 |
| SHIPS | 666 | * | 1,961 | * | -1,678 | * |
| COMBAT VEHICLES | 3,931 | 0.2 | 666 | * | 181 | * |
| NON-COMBAT VEHICLES | 69 | * | 807 | 0.1 | 2,917 | 0.3 |
| WEAPONS | 962 | 0.1 | 16 | * | 1,496 | 0.1 |
| AMMUNITION | 11,810 | 0.7 | 11,471 | 0.6 | 17,497 | 0.9 |
| ELECTRONICS AND COMMUNICATION EQUIP | 57,214 | 0.4 | 31,305 | 0.2 | 36,260 | 0.3 |
| PETROLEUM | 4,487 | 0.2 | 6,261 | 0.2 | 45,733 | 1.9 |
| OTHER FUELS AND LUBRICANTS | 627 | 0.4 | 2,354 | 1.6 | 3,295 | 1.7 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| BUILDING SUPPLIES | 86 | 0.3 | 0 | 0.0 | 0 | 0.0 |
| SUBSISTENCE | 2,074 | 0.1 | 2,823 | 0.2 | 1,685 | 0.1 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 217 | 0.2 | 835 | 0.5 | 0 | 0.0 |
| CONSTRUCTION | 61,256 | 0.6 | 75,667 | 0.7 | 95,837 | 0.9 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 2,272 | 0.3 | 2,090 | 0.3 | 952 | 0.3 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 87 | 0.5 | 34 | 0.2 | 506 | 2.1 |
| MATERIALS HANDLING EQUIPMENT | 25 | * | 795 | 1.3 | 1,090 | 3.1 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 59,676 | 1.0 | 27,941 | 0.5 | 55,561 | 0.9 |
| SERVICES | 119,104 | 0.5 | 94,481 | 0.4 | 161,425 | 0.8 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Vermont

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$96,994 | 0.1 | \$225,425 | 0.2 | \$207,290 | 0.2 |
| AIRFRAMES AND SPARES | | | | | | |
| AIRCRAFT ENGINES AND SPARES | 1,442 | * | 2,894 | * | 1,628 | * |
| OTHER AIRCRAFT EQUIPMENT | 652 | * | 978 | * | 2,385 | 0.1 |
| MISSILE AND SPACE SYSTEMS | 4,333 | 0.1 | 6,496 | 0.2 | 15,752 | 0.4 |
| SHIPS | 1,028 | * | 2,770 | * | 2,545 | * |
| | 1,122 | * | 1,981 | * | 7,847 | 0.1 |
| COMBAT VEHICLES | 392 | * | 0 | 0.0 | 6,243 | 0.4 |
| NON-COMBAT VEHICLES | 120 | * | 74,324 | 7.0 | 0 | 0.0 |
| WEAPONS | 4,529 | 0.3 | 13,006 | 0.9 | 21,449 | 1.3 |
| AMMUNITION | 74,353 | 4.3 | 48,382 | 2.4 | 130,949 | 6.6 |
| ELECTRONICS AND COMMUNICATION EQUIP | 1,679 | * | 65,958 | 0.5 | 2,085 | * |
| PETROLEUM | 0 | 0.0 | 560 | * | 132 | * |
| OTHER FUELS AND LUBRICANTS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | -1,012 | -0.1 | 284 | * | -55 | * |
| BUILDING SUPPLIES | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| SUBSISTENCE | 210 | * | 872 | 0.1 | 405 | * |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 158 | 0.1 | 221 | 0.1 | 2,700 | 1.6 |
| CONSTRUCTION | 683 | * | 920 | * | 4,826 | * |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 767 | 0.1 | 26 | * | 498 | 0.2 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| MATERIALS HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 4,456 | 0.1 | 2,645 | * | 4,927 | 0.1 |
| SERVICES | 2,082 | * | 3,108 | * | 2,972 | * |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Virginia

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$11,187,534 | 10.5 | \$9,562,978 | 8.7 | \$12,137,711 | 11.1 |
| AIRFRAMES AND SPARES | 531,624 | 3.7 | 14,871 | 0.1 | 30,606 | 0.2 |
| AIRCRAFT ENGINES AND SPARES | 4,883 | 0.1 | 5,744 | 0.2 | 3,969 | 0.1 |
| OTHER AIRCRAFT EQUIPMENT | 43,166 | 1.3 | 51,136 | 1.5 | 61,573 | 1.5 |
| MISSILE AND SPACE SYSTEMS | 514,090 | 4.6 | 431,573 | 3.7 | 138,770 | 1.2 |
| SHIPS | 1,351,670 | 17.0 | 952,558 | 12.7 | 4,358,222 | 46.0 |
| COMBAT VEHICLES | 60,578 | 3.4 | 25,453 | 1.3 | 7,792 | 0.5 |
| NON-COMBAT VEHICLES | 26,723 | 2.6 | 9,353 | 0.9 | 6,011 | 0.6 |
| WEAPONS | 169,058 | 10.3 | 117,564 | 7.8 | 40,546 | 2.5 |
| AMMUNITION | 67,605 | 3.9 | 19,378 | 1.0 | 84,851 | 4.3 |
| ELECTRONICS AND COMMUNICATION EQUIP | 2,000,185 | 14.3 | 1,972,746 | 14.6 | 1,790,074 | 12.4 |
| PETROLEUM | 15,510 | 0.6 | 42,710 | 1.6 | 8,219 | 0.3 |
| OTHER FUELS AND LUBRICANTS | 24,502 | 17.1 | 9,169 | 6.3 | 3,479 | 1.8 |
| CONTAINERS AND HANDLING EQUIPMENT | 95 | 0.6 | 0 | 0.0 | 154 | 1.3 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 38,082 | 4.3 | 17,694 | 2.3 | 30,667 | 4.6 |
| BUILDING SUPPLIES | 400 | 1.6 | 2,497 | 13.5 | 6,383 | 15.3 |
| SUBSISTENCE | 74,452 | 4.9 | 27,699 | 1.8 | 19,389 | 1.1 |
| TRANSPORTATION EQUIPMENT | 140 | 28.4 | 189 | 33.9 | 136 | 22.7 |
| PRODUCTION EQUIPMENT | 6,917 | 6.3 | 3,814 | 2.4 | 3,166 | 1.8 |
| CONSTRUCTION | 551,660 | 5.1 | 705,217 | 6.4 | 829,747 | 7.8 |
| CONSTRUCTION EQUIPMENT | 2,625 | 10.5 | 0 | 0.0 | 92 | 0.4 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 8,442 | 1.3 | 6,678 | 1.1 | 4,071 | 1.3 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 3,243 | 20.0 | 3,913 | 24.6 | 8,838 | 35.9 |
| MATERIALS HANDLING EQUIPMENT | 4,426 | 5.3 | 448 | 0.7 | 4,042 | 11.5 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 871,918 | 14.4 | 782,453 | 13.6 | 731,986 | 11.9 |
| SERVICES | 4,815,539 | 20.9 | 4,360,120 | 20.1 | 3,964,927 | 18.7 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Washington

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$2,517,457 | 2.4 | \$2,382,417 | 2.2 | \$2,309,454 | 2.1 |
| AIRFRAMES AND SPARES | 153,787 | 1.1 | 278,301 | 1.5 | 173,003 | 1.1 |
| AIRCRAFT ENGINES AND SPARES | 118 | * | | * | 1,005 | * |
| OTHER AIRCRAFT EQUIPMENT | 89,222 | 2.7 | 108,038 | 3.3 | 76,054 | 1.9 |
| MISSILE AND SPACE SYSTEMS | 69,168 | 0.6 | 120,615 | 1.0 | 164,491 | 1.4 |
| SHIPS | 54,063 | 0.7 | 36,432 | 0.5 | 59,308 | 0.6 |
| COMBAT VEHICLES | 11,799 | 0.7 | 10,658 | 0.6 | 6,361 | 0.4 |
| NON-COMBAT VEHICLES | 278 | * | 70 | * | 325 | * |
| WEAPONS | 39,041 | 2.4 | 15,599 | 1.0 | 23,528 | 1.5 |
| AMMUNITION | 32,053 | 1.9 | 7,118 | 0.4 | 62,534 | 3.1 |
| ELECTRONICS AND COMMUNICATION EQUIP | 783,967 | 5.6 | 590,836 | 4.4 | 691,902 | 4.8 |
| PETROLEUM | 287,326 | 10.5 | 318,877 | 12.1 | 128,500 | 5.3 |
| OTHER FUELS AND LUBRICANTS | 0 | 0.0 | 0 | 0.0 | 107 | 0.1 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 4,654 | 0.5 | 3,997 | 0.5 | 1,608 | 0.2 |
| BUILDING SUPPLIES | 445 | 1.7 | 1,396 | 7.6 | 1,762 | 4.2 |
| SUBSISTENCE | 33,180 | 2.2 | 24,708 | 1.6 | 34,076 | 1.8 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 1,928 | 1.8 | 5,428 | 3.4 | 4,342 | 2.5 |
| CONSTRUCTION | 419,211 | 3.9 | 352,297 | 3.2 | 446,327 | 4.2 |
| CONSTRUCTION EQUIPMENT | 106 | 0.4 | 89 | 0.5 | 1,214 | 5.1 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 19,015 | 2.9 | 15,786 | 2.6 | 3,227 | 1.0 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 96 | 0.6 | 2,000 | 12.6 | 103 | 0.4 |
| MATERIALS HANDLING EQUIPMENT | 1,440 | 1.7 | 5,007 | 8.2 | 5,033 | 14.3 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 89,564 | 1.5 | 114,493 | 2.0 | 102,833 | 1.7 |
| SERVICES | 426,997 | 1.9 | 370,382 | 1.7 | 321,814 | 1.5 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

**TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995**

West Virginia

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$150,185 | 0.1 | \$199,325 | 0.2 | \$203,391 | 0.2 |
| AIRFRAMES AND SPARES | 612 | * | 92 | * | 110 | * |
| AIRCRAFT ENGINES AND SPARES | 0 | 0.0 | 84 | * | 0 | 0.0 |
| OTHER AIRCRAFT EQUIPMENT | 1,001 | * | 1,075 | * | 3,269 | 0.1 |
| MISSILE AND SPACE SYSTEMS | 746 | * | 2,114 | * | 1,581 | * |
| SHIPS | 701 | * | 1,928 | * | 5,456 | 0.1 |
| COMBAT VEHICLES | 0 | 0.0 | -633 | * | 26 | * |
| NON-COMBAT VEHICLES | 26 | * | 3,434 | 0.3 | 0 | 0.0 |
| WEAPONS | 26 | * | 0 | 0.0 | 4,683 | 0.3 |
| AMMUNITION | 1,116 | 0.1 | 152 | * | 1,534 | 0.1 |
| ELECTRONICS AND COMMUNICATION EQUIP | 6,028 | * | 3,386 | * | 788 | * |
| PETROLEUM | 1,457 | 0.1 | 1,248 | * | 1,374 | 0.1 |
| OTHER FUELS AND LUBRICANTS | 9,489 | 6.6 | 5,716 | 3.9 | 6,418 | 3.4 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 4,443 | 0.5 | 2,870 | 0.4 | 6,429 | 1.0 |
| BUILDING SUPPLIES | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| SUBSISTENCE | 39 | * | 795 | 0.1 | 2,002 | 0.1 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 507 | 0.3 |
| CONSTRUCTION | 86,131 | 0.8 | 144,903 | 1.3 | 87,497 | 0.8 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 409 | 0.1 | 312 | 0.1 | 123 | * |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 292 | 1.2 |
| MATERIALS HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 5,032 | 0.1 | 8,374 | 0.1 | 40,187 | 0.7 |
| SERVICES | 32,928 | 0.1 | 23,475 | 0.1 | 41,116 | 0.2 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Wisconsin

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$565,217 | 0.5 | \$551,276 | 0.5 | \$515,937 | 0.5 |
| AIRFRAMES AND SPARES | 15,393 | 0.1 | 6,205 | * | 82,446 | 0.5 |
| AIRCRAFT ENGINES AND SPARES | 721 | * | 494 | * | 25 | * |
| OTHER AIRCRAFT EQUIPMENT | 3,587 | 0.1 | 8,610 | 0.3 | 8,697 | 0.2 |
| MISSILE AND SPACE SYSTEMS | 2,586 | * | 491 | * | 868 | * |
| SHIPS | 8,865 | 0.1 | 15,946 | 0.2 | 23,372 | 0.2 |
| COMBAT VEHICLES | 112,306 | 6.2 | 52,061 | 2.7 | 7,692 | 0.5 |
| NON-COMBAT VEHICLES | 107,885 | 10.7 | 154,146 | 14.4 | 47,714 | 4.6 |
| WEAPONS | 5,907 | 0.4 | 1,848 | 0.1 | 1,892 | 0.1 |
| AMMUNITION | 29,590 | 1.7 | 21,936 | 1.1 | 36,787 | 1.8 |
| ELECTRONICS AND COMMUNICATION EQUIP | 4,600 | * | 9,949 | 0.1 | 14,317 | 0.1 |
| PETROLEUM | -1,488 | -0.1 | 9,120 | 0.3 | 49,393 | 2.0 |
| OTHER FUELS AND LUBRICANTS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| CONTAINERS AND HANDLING EQUIPMENT | 792 | 5.1 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 25,289 | 2.9 | 14,924 | 2.0 | 4,850 | 0.7 |
| BUILDING SUPPLIES | 65 | 0.3 | 0 | 0.0 | 32 | 0.1 |
| SUBSISTENCE | 88,328 | 5.8 | 65,436 | 4.1 | 37,361 | 2.0 |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 2,252 | 2.1 | 1,220 | 0.8 | 2,366 | 1.4 |
| CONSTRUCTION | 31,669 | 0.3 | 39,217 | 0.4 | 62,683 | 0.6 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 385 | 2.2 | 277 | 1.2 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 34,683 | 5.2 | 20,877 | 3.4 | 14,062 | 4.4 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 57 | 0.4 | 0 | 0.0 | 150 | 0.6 |
| MATERIALS HANDLING EQUIPMENT | 20,827 | 24.8 | 10,941 | 17.9 | 1,867 | 5.3 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 47,454 | 0.8 | 53,033 | 0.9 | 53,301 | 0.9 |
| SERVICES | 23,851 | 0.1 | 64,436 | 0.3 | 65,785 | 0.3 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-1. NET VALUE AND PERCENT DISTRIBUTION OF DOD PRIME CONTRACT AWARDS
OVER \$25,000 FOR THE 25 MAJOR PROCUREMENT PROGRAMS, BY STATE: FYS 1997, 1996, AND 1995

Wyoming

(Amounts in Thousands)

| PROCUREMENT PROGRAM | FISCAL YEAR 1997 | | FISCAL YEAR 1996 | | FISCAL YEAR 1995 | |
|-------------------------------------|------------------|-----------------|------------------|-----------------|------------------|-----------------|
| | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. | VALUE | PERCENT OF U.S. |
| TOTAL | \$48,290 | * | \$91,514 | 0.1 | \$91,783 | 0.1 |
| AIRFRAMES AND SPARES | 30 | * | 0 | 0.0 | 0 | 0.0 |
| AIRCRAFT ENGINES AND SPARES | 45 | * | 0 | 0.0 | 0 | 0.0 |
| OTHER AIRCRAFT EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| MISSILE AND SPACE SYSTEMS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| SHIPS | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| COMBAT VEHICLES | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| NON-COMBAT VEHICLES | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| WEAPONS | 195 | * | 429 | * | 0 | 0.0 |
| AMMUNITION | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| ELECTRONICS AND COMMUNICATION EQUIP | 954 | * | 59 | * | 311 | * |
| PETROLEUM | 16,430 | 0.6 | 21,052 | 0.8 | 19,608 | 0.8 |
| OTHER FUELS AND LUBRICANTS | 179 | 0.1 | -414 | -0.3 | 41,360 | 21.6 |
| CONTAINERS AND HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TEXTILES, CLOTHING, AND EQUIPAGE | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| BUILDING SUPPLIES | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| SUBSISTENCE | 0 | 0.0 | 61 | * | 66 | * |
| TRANSPORTATION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PRODUCTION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| CONSTRUCTION | 14,683 | 0.1 | 52,925 | 0.5 | 16,721 | 0.2 |
| CONSTRUCTION EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| MEDICAL & DENTAL SUPPLIES & EQUIP | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PHOTOGRAPHIC SUPPLIES AND EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| MATERIALS HANDLING EQUIPMENT | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| ALL OTHER SUPPLIES AND EQUIPMENT | 4,532 | 0.1 | 6,734 | 0.1 | 2,612 | * |
| SERVICES | 11,242 | * | 10,668 | * | 11,104 | 0.1 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

TABLE III-2. NET VALUE AND PERCENT DISTRIBUTION
OF DOD PRIME CONTRACT AWARDS OVER \$25,000
FOR THE TOP FIVE STATES IN EACH OF THE 25 MAJOR
PROCUREMENT PROGRAMS: FY 1997

(AMOUNTS IN THOUSANDS)

| P R O C U R E M E N T P R O G R A M | RANK AND PERCENT OF U.S. | | | | | | | | | | | | -PCT OF | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|-------------------------------------|--------------------------|-------|-----|-----|-------|-----|------|-------|-----|---|-------|-----|---------|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|-------|-----|---|
| | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | VALUE | 1ST | 2ND | 3RD | 4TH | 5TH | U.S. | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| - | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - | STATE | PCT | - |

PART IV

NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS OVER \$25,000 FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

As shown in Table IV-1, page 72, RDT&E awards totaled \$19,554 million in FY 1997, a decrease of \$247 million, or 1.2 percent from the FY 1996 figure. The percentage of RDT&E awards to total prime contract awards remained at the FY 1996 level of 18 percent. The three year comparison in Table IV-1 shows the RDT&E percentages for the three types of contractors also remained relatively consistent over this time interval.

Table IV-2, page 73, shows the net value and percent distribution for both total awards and RDT&E awards, by region, and the percentage of distribution for RDT&E awards within each region for FY 1997 and FY 1996. Six of the nine regions received less RDT&E awards in FY 1997 than in FY 1996. The West North Central region had the largest RDT&E dollar decrease, \$772 million, or 47.7 percent less than in FY 1996. In terms of the distribution of RDT&E awards, the West North Central region showed the most significant percentage change. In FY 1996, 8.2 percent of RDT&E awards were in this region; however, in FY 1997, this percentage decreased to 4.3 percent.

Regional RDT&E awards as a percentage of regional total awards increased slightly from 18.1 percent in FY 1996 to 18.4 percent in FY 1997. Four regions experienced a decrease, four regions showed an increase, and one region retained the same percentage. East North Central showed the largest percentage of increase, 3.5 percent more in FY 1997 than in FY 1996.

Tables IV-3, IV-4, and IV-5, on pages 74, 77, and 80, respectively show the net value and percent distribution of prime contract awards for RDT&E work, by region and state, according to type of contractor (educational institutions, other nonprofit institutions, and business firms), for FYs 1997, 1996, and 1995. As shown in Table IV-3, pages 74 through 76, the three states receiving the largest share of RDT&E awards in FY 1997 were California, 21.4 percent; Florida, 10.8 percent; and Virginia, 8.2 percent.

TABLE IV-1

**NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS OVER \$25,000 FOR
RESEARCH, DEVELOPMENT, TEST, AND EVALUATION, ACCORDING TO TYPE OF CONTRACTOR:
FYs 1997, 1996, AND 1995**

(Amounts in Millions)

| Type of Awards | FY 1997 | | | FY 1996 | | | FY 1995 | | |
|---|-----------|---------------|---------------|-----------|---------------|---------------|-----------|---------------|---------------|
| | Awards | % of Total | % of RDT&E | Awards | % of Total | % of RDT&E | Awards | % of Total | % of RDT&E |
| GRAND TOTAL - Prime Contract Awards | \$106,561 | | N/A | \$109,408 | | N/A | \$109,005 | | N/A |
| TOTAL - RDT&E Awards | 19,554 | 18 | 100 | 19,803 | 18 | 100 | 20,941 | 19 | 100 |
| Educational & Nonprofit Inst. | 407 | * | 2 | 412 | * | 2 | 447 | * | 2 |
| Other Nonprofit Institutions | 1,837 | 2 | 9 | 1,812 | 2 | 9 | 1,852 | 2 | 9 |
| Business Firms | 17,310 | 16 | 89 | 17,580 | 16 | 89 | 18,642 | 17 | 89 |

Note: Figures in this table may not add up due to rounding.

An "*" in the percent column represents a figure of less than 0.5 percent.

TABLE IV-2

**NET VALUE AND PERCENT DISTRIBUTION OF DoD PRIME CONTRACT AWARDS
OVER \$25,000 FOR RDT&E, BY REGION: FYs 1997 AND 1996**

(Amounts in Millions)

| REGIONS | TOTALS AWARDS | | PERCENT OF TOTAL | | RDT&E AWARDS | | PERCENT OF TOTAL RDT&E | | REGIONAL RDT&E AS PERCENT OF REGION TOTAL | |
|--------------------|------------------|------------------|---------------------|--------------|-----------------|-----------------|---------------------------|--------------|---|-------------|
| | FY 1997 | FY 1996 | FY 1997 | FY 1996 | FY 1997 | FY 1996 | FY 1997 | FY 1996 | FY 1997 | FY 1996 |
| U.S. TOTAL | \$106,561 | \$109,408 | 100.0 | 100.0 | \$19,554 | \$19,801 | 100.0 | 100.0 | 18.4 | 18.1 |
| South Atlantic | 29,229 | 27,745 | 27.4 | 25.4 | 6,094 | 5,468 | 31.2 | 27.6 | 20.8 | 19.7 |
| Pacific | 22,748 | 22,308 | 21.3 | 20.4 | 4,631 | 4,072 | 23.7 | 20.6 | 20.4 | 18.3 |
| New England | 9,152 | 9,237 | 8.6 | 8.4 | 2,185 | 2,457 | 11.2 | 12.4 | 23.9 | 26.6 |
| Mountain | 5,365 | 6,627 | 5.0 | 6.1 | 1,443 | 1,703 | 7.4 | 8.6 | 26.9 | 25.7 |
| West South Central | 10,112 | 10,917 | 9.5 | 10.0 | 1,257 | 1,358 | 6.4 | 6.9 | 12.4 | 12.4 |
| Middle Atlantic | 9,233 | 9,753 | 8.7 | 8.9 | 1,168 | 1,441 | 6.0 | 7.3 | 12.7 | 14.8 |
| East North Central | 7,312 | 7,333 | 6.9 | 6.7 | 1,022 | 767 | 5.2 | 3.9 | 14.0 | 10.5 |
| East South Central | 5,950 | 5,762 | 5.6 | 5.3 | 906 | 917 | 4.6 | 4.6 | 15.2 | 15.9 |
| West North Central | 7,461 | 9,725 | 7.0 | 8.9 | 847 | 1,618 | 4.3 | 8.2 | 11.4 | 16.6 |

Note: Figures in this table may not add up due to rounding.

**TABLE IV-3. NET VALUE AND PERCENT DISTRIBUTION OF DoD
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE,
ACCORDING TO TYPE OF CONTRACTOR: FY 1997**

(Amounts in Thousands)

| REGION AND STATE | TYPE OF CONTRACTOR | | | | | | | |
|---------------------------|---------------------|--------------|-----------------------------|--------------|-------------------------------------|--------------|---------------------|--------------|
| | TOTAL | | EDUCATIONAL INSTITUTIONS | | OTHER NON-PROFIT INSTITUTIONS | | BUSINESS FIRMS | |
| | \$000 | PERCENT | \$000 | PERCENT | \$000 | PERCENT | \$000 | PERCENT |
| U.S. TOTAL | \$19,554,173 | 100.0 | \$407,348 | 100.0 | \$1,836,981 | 100.0 | \$17,309,844 | 100.0 |
| NEW ENGLAND | | | | | | | | |
| Connecticut | 551,728 | 2.8 | 454 | 0.1 | 0 | 0.0 | 551,274 | 3.2 |
| Maine | 12,531 | 0.1 | 231 | 0.1 | 0 | 0.0 | 12,301 | 0.1 |
| Massachusetts | 1,466,308 | 7.5 | 30,340 | 7.4 | 648,055 | 35.3 | 787,913 | 4.6 |
| New Hampshire | 121,517 | 0.6 | 544 | 0.1 | 314 | * | 120,658 | 0.7 |
| Rhode Island | 30,304 | 0.2 | 140 | * | 40 | * | 30,124 | 0.2 |
| Vermont | 3,009 | * | 0 | 0.0 | 0 | 0.0 | 3,009 | * |
| TOTAL | 2,185,397 | 11.2 | 31,709 | 7.8 | 648,409 | 35.3 | 1,505,278 | 8.7 |
| MIDDLE ATLANTIC | | | | | | | | |
| New Jersey | 287,977 | 1.5 | 12,032 | 3.0 | 3,746 | 0.2 | 272,199 | 1.6 |
| New York | 388,467 | 2.0 | 16,489 | 4.0 | 10,951 | 0.6 | 361,028 | 2.1 |
| Pennsylvania | 491,914 | 2.5 | 33,379 | 8.2 | 111,516 | 6.1 | 347,020 | 2.0 |
| TOTAL | 1,168,359 | 6.0 | 61,900 | 15.2 | 126,212 | 6.9 | 980,247 | 5.7 |
| EAST NORTH CENTRAL | | | | | | | | |
| Illinois | 122,285 | 0.6 | 6,448 | 1.6 | 5,596 | 0.3 | 110,241 | 0.6 |
| Indiana | 84,436 | 0.4 | 933 | 0.2 | -250 | * | 83,752 | 0.5 |
| Michigan | 118,953 | 0.6 | 8,357 | 2.1 | 6,108 | 0.3 | 104,488 | 0.6 |
| Ohio | 680,981 | 3.5 | 27,494 | 6.7 | 36,166 | 2.0 | 617,321 | 3.6 |
| Wisconsin | 15,797 | 0.1 | 1,087 | 0.3 | 0 | 0.0 | 14,711 | 0.1 |
| TOTAL | 1,022,452 | 5.2 | 44,320 | 10.9 | 47,621 | 2.6 | 930,512 | 5.4 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

**TABLE IV-3. NET VALUE AND PERCENT DISTRIBUTION OF DoD
PRIME CONTRACT AWARDS OVER \$25,000 FOR EDT&E, BY REGION AND STATE,
ACCORDING TO TYPE OF CONTRACTOR: FY 1997**

(Amounts in Thousands)

| REGION AND STATE | TYPE OF CONTRACTOR | | | | | | | |
|------------------------|--------------------|---------|-----------------------------|---------|-------------------------------------|---------|-------------------|---------|
| | TOTAL | | EDUCATIONAL INSTITUTIONS | | OTHER NON-PROFIT INSTITUTIONS | | BUSINESS FIRMS | |
| | \$000 | PERCENT | \$000 | PERCENT | \$000 | PERCENT | \$000 | PERCENT |
| WEST NORTH CENTRAL | | | | | | | | |
| Iowa | 67,318 | 0.3 | 312 | 0.1 | 0 | 0.0 | 67,006 | 0.4 |
| Kansas | 23,262 | 0.1 | 1,152 | 0.3 | 172 | * | 21,938 | 0.1 |
| Minnesota | 341,768 | 1.7 | 26,070 | 6.4 | 3,678 | 0.2 | 312,019 | 1.8 |
| Missouri | 394,591 | 2.0 | 1,519 | 0.4 | 0 | 0.0 | 393,072 | 2.3 |
| Nebraska | 18,319 | 0.1 | 499 | 0.1 | 0 | 0.0 | 17,820 | 0.1 |
| North Dakota | 1,553 | * | 0 | 0.0 | 0 | 0.0 | 1,553 | * |
| South Dakota | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| TOTAL | 846,810 | 4.3 | 29,552 | 7.3 | 3,850 | 0.2 | 813,408 | 4.7 |
| SOUTH ATLANTIC | | | | | | | | |
| Delaware | 4,694 | * | 622 | 0.2 | 200 | * | 3,872 | * |
| District of Columbia | 139,540 | 0.7 | 2,130 | 0.5 | 26,157 | 1.4 | 111,253 | 0.6 |
| Florida | 2,112,782 | 10.8 | 7,887 | 1.9 | 1,325 | 0.1 | 2,103,570 | 12.2 |
| Georgia | 1,584,087 | 8.1 | 24,817 | 6.1 | 6,356 | 0.3 | 1,552,915 | 9.0 |
| Maryland | 569,944 | 2.9 | 27,350 | 6.7 | 182,560 | 9.9 | 360,034 | 2.1 |
| North Carolina | 42,565 | 0.2 | 4,040 | 1.0 | 6,334 | 0.3 | 32,191 | 0.2 |
| South Carolina | 21,997 | 0.1 | 4,204 | 1.0 | 15,607 | 0.8 | 2,185 | * |
| Virginia | 1,608,720 | 8.2 | 12,773 | 3.1 | 327,996 | 17.9 | 1,267,950 | 7.3 |
| West Virginia | 9,794 | 0.1 | 0 | 0.0 | 1,700 | 0.1 | 8,094 | * |
| TOTAL | 6,094,122 | 31.2 | 83,824 | 20.6 | 568,234 | 30.9 | 5,442,064 | 31.4 |
| EAST SOUTH CENTRAL | | | | | | | | |
| Alabama | 655,696 | 3.4 | 8,604 | 2.1 | 2,114 | 0.1 | 644,978 | 3.7 |
| Kentucky | 416 | * | 162 | * | 0 | 0.0 | 254 | * |
| Mississippi | 11,324 | 0.1 | 588 | 0.1 | 0 | 0.0 | 10,736 | 0.1 |
| Tennessee | 238,381 | 1.2 | 3,000 | 0.7 | 2,205 | 0.1 | 233,177 | 1.3 |
| TOTAL | 905,817 | 4.6 | 12,354 | 3.0 | 4,319 | 0.2 | 889,144 | 5.1 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

Prepared By: Washington Headquarters Services
Directorate for Information
Operations and Reports

**TABLE IV-3. NET VALUE AND PERCENT DISTRIBUTION OF DoD
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE,
ACCORDING TO TYPE OF CONTRACTOR: FY 1997**

(Amounts in Thousands)

| REGION AND STATE | TYPE OF CONTRACTOR | | | | | |
|---------------------------|--------------------|---------|-----------------------------|---------|-------------------------------------|---------|
| | TOTAL | | EDUCATIONAL INSTITUTIONS | | OTHER NON-PROFIT INSTITUTIONS | |
| | \$000 | PERCENT | \$000 | PERCENT | \$000 | PERCENT |
| WEST SOUTH CENTRAL | | | | | | |
| Arkansas | 214 | * | 155 | * | 0 | 0.0 |
| Louisiana | 21,279 | 0.1 | 836 | 0.2 | 0 | 0.0 |
| Oklahoma | 11,041 | 0.1 | 70 | * | 0 | 0.0 |
| Texas | 1,224,684 | 6.3 | 23,191 | 5.7 | 46,304 | 2.5 |
| TOTAL | 1,257,219 | 6.4 | 24,251 | 6.0 | 46,304 | 2.5 |
| MOUNTAIN | | | | | | |
| Arizona | 228,069 | 1.2 | 2,851 | 0.7 | 0 | 0.0 |
| Colorado | 940,436 | 4.8 | 3,798 | 0.9 | 677 | * |
| Idaho | 11,643 | 0.1 | 241 | 0.1 | 0 | 0.0 |
| Montana | 449 | * | 349 | 0.1 | 0 | 0.0 |
| Nevada | 2,090 | * | 0 | 0.0 | 0 | 0.0 |
| New Mexico | 176,523 | 0.9 | 6,161 | 1.5 | 1,048 | 0.1 |
| Utah | 82,714 | 0.4 | 17,463 | 4.3 | 2,009 | 0.1 |
| Wyoming | 586 | * | 0 | 0.0 | 0 | 0.0 |
| TOTAL | 1,442,511 | 7.4 | 30,863 | 7.6 | 3,734 | 0.2 |
| PACIFIC | | | | | | |
| Alaska | 3,875 | * | 175 | * | 0 | 0.0 |
| California | 4,194,034 | 21.4 | 79,521 | 19.5 | 379,177 | 20.6 |
| Hawaii | 24,698 | 0.1 | 3,637 | 0.9 | 0 | 0.0 |
| Oregon | 9,091 | * | 4,446 | 1.1 | 0 | 0.0 |
| Washington | 399,787 | 2.0 | 795 | 0.2 | 9,121 | 0.5 |
| TOTAL | 4,631,485 | 23.7 | 88,574 | 21.7 | 388,298 | 21.1 |
| BUSINESS FIRMS | | | | | | |
| | | | | | \$000 | PERCENT |
| Arkansas | | | | | 59 | * |
| Louisiana | | | | | 20,443 | 0.1 |
| Oklahoma | | | | | 10,971 | 0.1 |
| Texas | | | | | 1,155,189 | 6.7 |
| TOTAL | | | | | 1,186,663 | 6.9 |
| Arizona | | | | | 225,218 | 1.3 |
| Colorado | | | | | 935,961 | 5.4 |
| Idaho | | | | | 11,402 | 0.1 |
| Montana | | | | | 100 | * |
| Nevada | | | | | 2,090 | * |
| New Mexico | | | | | 169,314 | 1.0 |
| Utah | | | | | 63,243 | 0.4 |
| Wyoming | | | | | 586 | * |
| TOTAL | | | | | 1,407,914 | 8.1 |
| Alaska | | | | | 3,700 | * |
| California | | | | | 3,735,336 | 21.6 |
| Hawaii | | | | | 21,060 | 0.1 |
| Oregon | | | | | 4,645 | * |
| Washington | | | | | 389,871 | 2.3 |
| TOTAL | | | | | 4,154,613 | 24.0 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

**TABLE IV-4. NET VALUE AND PERCENT DISTRIBUTION OF DoD
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE,
ACCORDING TO TYPE OF CONTRACTOR: FY 1996**

(Amounts in Thousands)

| REGION AND STATE | TYPE OF CONTRACTOR | | | | | | | |
|---------------------------|--------------------|---------|-----------------------------|---------|----------------------------|---------|-------------------|---------|
| | TOTAL | | EDUCATIONAL INSTITUTIONS | | NON-PROFIT INSTITUTIONS | | BUSINESS FIRMS | |
| | \$000 | PERCENT | \$000 | PERCENT | \$000 | PERCENT | \$000 | PERCENT |
| U.S. TOTAL | \$19,803,389 | 100.0 | \$411,742 | 100.0 | \$1,811,988 | 100.0 | \$17,579,660 | 100.0 |
| NEW ENGLAND | | | | | | | | |
| Connecticut | 457,348 | 2.3 | 1,939 | 0.5 | 1,585 | 0.1 | 453,825 | 2.6 |
| Maine | 5,437 | * | 170 | * | 0 | 0.0 | 5,267 | * |
| Massachusetts | 1,728,703 | 8.7 | 31,857 | 7.7 | 733,700 | 40.5 | 963,146 | 5.5 |
| New Hampshire | 130,520 | 0.7 | 288 | 0.1 | 0 | 0.0 | 130,232 | 0.7 |
| Rhode Island | 54,683 | 0.3 | 355 | 0.1 | 0 | 0.0 | 54,328 | 0.3 |
| Vermont | 80,446 | 0.4 | 226 | 0.1 | 0 | 0.0 | 80,220 | 0.5 |
| TOTAL | 2,457,138 | 12.4 | 34,835 | 8.5 | 735,285 | 40.6 | 1,687,018 | 9.6 |
| MIDDLE ATLANTIC | | | | | | | | |
| New Jersey | 296,641 | 1.5 | 6,325 | 1.5 | 133 | * | 290,183 | 1.7 |
| New York | 409,104 | 2.1 | 11,943 | 2.9 | 8,383 | 0.5 | 388,778 | 2.2 |
| Pennsylvania | 735,712 | 3.7 | 21,596 | 5.2 | 132,375 | 7.3 | 581,741 | 3.3 |
| TOTAL | 1,441,458 | 7.3 | 39,864 | 9.7 | 140,891 | 7.8 | 1,260,703 | 7.2 |
| EAST NORTH CENTRAL | | | | | | | | |
| Illinois | 53,765 | 0.3 | 8,391 | 2.0 | 6,793 | 0.4 | 38,582 | 0.2 |
| Indiana | 80,460 | 0.4 | 1,800 | 0.4 | 0 | 0.0 | 78,660 | 0.4 |
| Michigan | 115,002 | 0.6 | 9,312 | 2.3 | 4,449 | 0.2 | 101,241 | 0.6 |
| Ohio | 499,072 | 2.5 | 26,959 | 6.5 | 43,657 | 2.4 | 428,456 | 2.4 |
| Wisconsin | 19,096 | 0.1 | 2,720 | 0.7 | 63 | * | 16,312 | 0.1 |
| TOTAL | 767,394 | 3.9 | 49,181 | 11.9 | 54,962 | 3.0 | 663,251 | 3.8 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

**TABLE IV-4. NET VALUE AND PERCENT DISTRIBUTION OF DoD
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE,**

ACCORDING TO TYPE OF CONTRACTOR: FY 1996

(Amounts in Thousands)

| REGION AND STATE | TYPE OF CONTRACTOR | | | | | | | |
|------------------------|--------------------|---------|-----------------------------|---------|-------------------------------------|---------|-------------------|---------|
| | TOTAL | | EDUCATIONAL INSTITUTIONS | | OTHER NON-PROFIT INSTITUTIONS | | BUSINESS FIRMS | |
| | \$000 | PERCENT | \$000 | PERCENT | \$000 | PERCENT | \$000 | PERCENT |
| WEST NORTH CENTRAL | | | | | | | | |
| Iowa | 100,285 | 0.5 | 482 | 0.1 | 0 | 0.0 | 99,804 | 0.6 |
| Kansas | -877 | * | 1,250 | 0.3 | 0 | 0.0 | -2,127 | * |
| Minnesota | 331,029 | 1.7 | 3,479 | 0.8 | 4,906 | 0.3 | 322,644 | 1.8 |
| Missouri | 1,163,846 | 5.9 | 3,137 | 0.8 | 194 | * | 1,160,515 | 6.6 |
| Nebraska | 22,405 | 0.1 | 448 | 0.1 | 0 | 0.0 | 21,957 | 0.1 |
| North Dakota | 1,643 | * | 0 | 0.0 | 0 | 0.0 | 1,643 | * |
| South Dakota | 137 | * | 0 | 0.0 | 0 | 0.0 | 137 | * |
| TOTAL | 1,618,468 | 8.2 | 8,795 | 2.1 | 5,100 | 0.3 | 1,604,573 | 9.1 |
| SOUTH ATLANTIC | | | | | | | | |
| Delaware | 4,821 | * | 309 | 0.1 | 0 | 0.0 | 4,512 | * |
| District of Columbia | 149,324 | 0.8 | 10,083 | 2.4 | 22,747 | 1.3 | 116,494 | 0.7 |
| Florida | 1,197,626 | 6.0 | 9,039 | 2.2 | 2,458 | 0.1 | 1,186,129 | 6.7 |
| Georgia | 1,852,854 | 9.4 | 31,060 | 7.5 | 3,664 | 0.2 | 1,818,130 | 10.3 |
| Maryland | 733,600 | 3.7 | 22,066 | 5.4 | 253,687 | 14.0 | 457,847 | 2.6 |
| North Carolina | 55,963 | 0.3 | 5,884 | 1.4 | 4,773 | 0.3 | 45,306 | 0.3 |
| South Carolina | 24,028 | 0.1 | 456 | 0.1 | 18,274 | 1.0 | 5,298 | * |
| Virginia | 1,437,090 | 7.3 | 5,121 | 1.2 | 293,987 | 16.2 | 1,137,982 | 6.5 |
| West Virginia | 12,772 | 0.1 | 35 | * | 3,339 | 0.2 | 9,398 | 0.1 |
| TOTAL | 5,468,078 | 27.6 | 84,052 | 20.4 | 602,930 | 33.3 | 4,781,096 | 27.2 |
| EAST SOUTH CENTRAL | | | | | | | | |
| Alabama | 634,856 | 3.2 | 6,471 | 1.6 | 322 | * | 628,064 | 3.6 |
| Kentucky | 2,977 | * | 175 | * | 0 | 0.0 | 2,801 | * |
| Mississippi | 54,858 | 0.3 | 1,261 | 0.3 | 1,407 | 0.1 | 52,190 | 0.3 |
| Tennessee | 224,408 | 1.1 | 1,448 | 0.4 | 0 | 0.0 | 222,960 | 1.3 |
| TOTAL | 917,099 | 4.6 | 9,355 | 2.3 | 1,729 | 0.1 | 906,015 | 5.2 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

Prepared By: Washington Headquarters Services
Directorate for Information
Operations and Reports

**TABLE IV-4. NET VALUE AND PERCENT DISTRIBUTION OF DOD
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE,**

ACCORDING TO TYPE OF CONTRACTOR: FY 1996

(Amounts in Thousands)

| REGION AND STATE | TYPE OF CONTRACTOR | | | | | | | |
|---------------------------|--------------------|-------------|-----------------------------|-------------|-------------------------------------|-------------|-------------------|-------------|
| | TOTAL | | EDUCATIONAL INSTITUTIONS | | OTHER NON-PROFIT INSTITUTIONS | | BUSINESS FIRMS | |
| | \$000 | PERCENT | \$000 | PERCENT | \$000 | PERCENT | \$000 | PERCENT |
| WEST SOUTH CENTRAL | | | | | | | | |
| Arkansas | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| Louisiana | 14,074 | 0.1 | 1,179 | 0.3 | 0 | 0.0 | 12,895 | 0.1 |
| Oklahoma | 9,370 | * | 213 | 0.1 | 0 | 0.0 | 9,157 | 0.1 |
| Texas | 1,334,563 | 6.7 | 44,419 | 10.8 | 18,452 | 1.0 | 1,271,692 | 7.2 |
| TOTAL | 1,358,007 | 6.9 | 45,811 | 11.1 | 18,452 | 1.0 | 1,293,744 | 7.4 |
| MOUNTAIN | | | | | | | | |
| Arizona | 322,620 | 1.6 | 3,233 | 0.8 | 0 | 0.0 | 319,387 | 1.8 |
| Colorado | 1,067,546 | 5.4 | 6,387 | 1.6 | 125 | * | 1,061,034 | 6.0 |
| Idaho | 8,224 | * | 0 | 0.0 | 0 | 0.0 | 8,224 | * |
| Montana | 1,730 | * | 464 | 0.1 | 0 | 0.0 | 1,265 | * |
| Nevada | 2,811 | * | 179 | * | 0 | 0.0 | 2,632 | * |
| New Mexico | 203,593 | 1.0 | 11,198 | 2.7 | 1,547 | 0.1 | 190,848 | 1.1 |
| Utah | 96,105 | 0.5 | 21,438 | 5.2 | 0 | 0.0 | 74,667 | 0.4 |
| Wyoming | 650 | * | 61 | * | 0 | 0.0 | 589 | * |
| TOTAL | 1,703,280 | 8.6 | 42,961 | 10.4 | 1,672 | 0.1 | 1,658,647 | 9.4 |
| PACIFIC | | | | | | | | |
| Alaska | 2,507 | * | 715 | 0.2 | 0 | 0.0 | 1,792 | * |
| California | 3,592,039 | 18.1 | 87,770 | 21.3 | 241,400 | 13.3 | 3,262,870 | 18.6 |
| Hawaii | 21,348 | 0.1 | 4,588 | 1.1 | 0 | 0.0 | 16,761 | 0.1 |
| Oregon | 14,735 | 0.1 | 1,081 | 0.3 | 1,085 | 0.1 | 12,569 | 0.1 |
| Washington | 441,838 | 2.2 | 2,734 | 0.7 | 8,481 | 0.5 | 430,623 | 2.4 |
| TOTAL | 4,072,468 | 20.6 | 96,888 | 23.5 | 250,967 | 13.9 | 3,724,613 | 21.2 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

**TABLE IV-5. NET VALUE AND PERCENT DISTRIBUTION OF DOD
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE,
ACCORDING TO TYPE OF CONTRACTOR: FY 1995**

(Amounts in Thousands)

| REGION AND STATE | TYPE OF CONTRACTOR | | | | | | | | |
|------------------------|--------------------|---------|-----------|-----------------------------|-------------|---------|-------------------------------------|---------|-------------------|
| | TOTAL | | | EDUCATIONAL INSTITUTIONS | | | OTHER NON-PROFIT INSTITUTIONS | | |
| | \$000 | PERCENT | \$000 | PERCENT | \$000 | PERCENT | \$000 | PERCENT | BUSINESS FIRMS |
| U.S. TOTAL | \$20,941,452 | 100.0 | \$447,357 | 100.0 | \$1,852,147 | 100.0 | \$18,641,948 | 100.0 | |
| NEW ENGLAND | | | | | | | | | |
| Connecticut | 203,096 | 1.0 | 831 | 0.2 | 264 | * | 202,001 | 1.1 | |
| Maine | 8,072 | * | 297 | 0.1 | 0 | 0.0 | 7,775 | * | |
| Massachusetts | 1,753,400 | 8.4 | 51,748 | 11.6 | 747,923 | 40.4 | 953,729 | 5.1 | |
| New Hampshire | 127,323 | 0.6 | 237 | 0.1 | 0 | 0.0 | 127,086 | 0.7 | |
| Rhode Island | 53,922 | 0.3 | 531 | 0.1 | 0 | 0.0 | 53,391 | 0.3 | |
| Vermont | 14,166 | 0.1 | 417 | 0.1 | 0 | 0.0 | 13,748 | 0.1 | |
| TOTAL | 2,159,979 | 10.3 | 54,061 | 12.1 | 748,186 | 40.4 | 1,357,731 | 7.3 | |
| MIDDLE ATLANTIC | | | | | | | | | |
| New Jersey | 278,999 | 1.3 | 7,735 | 1.7 | 2,767 | 0.1 | 268,497 | 1.4 | |
| New York | 594,038 | 2.8 | 14,961 | 3.3 | 12,024 | 0.6 | 567,052 | 3.0 | |
| Pennsylvania | 1,006,074 | 4.8 | 20,672 | 4.6 | 181,665 | 9.8 | 803,737 | 4.3 | |
| TOTAL | 1,879,111 | 9.0 | 43,368 | 9.7 | 196,456 | 10.6 | 1,639,287 | 8.8 | |
| EAST NORTH CENTRAL | | | | | | | | | |
| Illinois | 59,771 | 0.3 | 12,575 | 2.8 | 3,255 | 0.2 | 43,941 | 0.2 | |
| Indiana | 83,468 | 0.4 | 2,706 | 0.6 | 198 | * | 80,564 | 0.4 | |
| Michigan | 100,808 | 0.5 | 5,388 | 1.2 | 6,934 | 0.4 | 88,486 | 0.5 | |
| Ohio | 465,390 | 2.2 | 28,531 | 6.4 | 48,109 | 2.6 | 388,751 | 2.1 | |
| Wisconsin | 10,239 | * | 2,223 | 0.5 | 615 | * | 7,401 | * | |
| TOTAL | 719,676 | 3.4 | 51,423 | 11.5 | 59,111 | 3.2 | 609,142 | 3.3 | |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

**TABLE IV-5. NET VALUE AND PERCENT DISTRIBUTION OF DOD
PRIME CONTRACT AWARDS OVER \$25,000 FOR RDT&E, BY REGION AND STATE,
ACCORDING TO TYPE OF CONTRACTOR: FY 1995**

(Amounts in Thousands)

| REGION AND STATE | TYPE OF CONTRACTOR | | | | | | | |
|---------------------------|--------------------|-------------|-----------------------------|-------------|-------------------------------------|-------------|-------------------|-------------|
| | TOTAL | | EDUCATIONAL INSTITUTIONS | | OTHER NON-PROFIT INSTITUTIONS | | BUSINESS FIRMS | |
| | \$000 | PERCENT | \$000 | PERCENT | \$000 | PERCENT | \$000 | PERCENT |
| WEST NORTH CENTRAL | | | | | | | | |
| Iowa | 70,735 | 0.3 | 1,470 | 0.3 | 99 | * | 69,165 | 0.4 |
| Kansas | 9,343 | * | 630 | 0.1 | 0 | 0.0 | 8,712 | * |
| Minnesota | 254,417 | 1.2 | 7,178 | 1.6 | 7,511 | 0.4 | 239,728 | 1.3 |
| Missouri | 1,314,995 | 6.3 | 2,734 | 0.6 | 0 | 0.0 | 1,312,260 | 7.0 |
| Nebraska | 16,616 | 0.1 | 1,127 | 0.3 | 55 | * | 15,434 | 0.1 |
| North Dakota | 3,809 | * | 0 | 0.0 | 0 | 0.0 | 3,809 | * |
| South Dakota | 250 | * | 0 | 0.0 | 0 | 0.0 | 250 | * |
| TOTAL | 1,670,164 | 8.0 | 13,140 | 2.9 | 7,666 | 0.4 | 1,649,359 | 8.8 |
| SOUTH ATLANTIC | | | | | | | | |
| Delaware | 10,551 | 0.1 | 3,506 | 0.8 | 72 | * | 6,973 | * |
| District of Columbia | 133,238 | 0.6 | 6,300 | 1.4 | 14,589 | 0.8 | 112,350 | 0.6 |
| Florida | 1,586,532 | 7.6 | 13,928 | 3.1 | 3,241 | 0.2 | 1,569,363 | 8.4 |
| Georgia | 1,911,046 | 9.1 | 44,101 | 9.9 | 4,316 | 0.2 | 1,862,629 | 10.0 |
| Maryland | 826,326 | 3.9 | 7,448 | 1.7 | 331,577 | 17.9 | 487,301 | 2.6 |
| North Carolina | 117,582 | 0.6 | 7,992 | 1.8 | 6,613 | 0.4 | 102,976 | 0.6 |
| South Carolina | 51,046 | 0.2 | 2,281 | 0.5 | 40,706 | 2.2 | 8,059 | * |
| Virginia | 1,333,080 | 6.4 | 8,245 | 1.8 | 291,744 | 15.8 | 1,033,091 | 5.5 |
| West Virginia | 4,238 | * | 985 | 0.2 | 0 | 0.0 | 3,253 | * |
| TOTAL | 5,973,640 | 28.5 | 94,788 | 21.2 | 692,858 | 37.4 | 5,185,995 | 27.8 |
| EAST SOUTH CENTRAL | | | | | | | | |
| Alabama | 610,335 | 2.9 | 6,300 | 1.4 | 2,062 | 0.1 | 601,973 | 3.2 |
| Kentucky | 2,273 | * | 410 | 0.1 | 0 | 0.0 | 1,864 | * |
| Mississippi | 77,821 | 0.4 | 1,325 | 0.3 | 227 | * | 76,268 | 0.4 |
| Tennessee | 246,659 | 1.2 | 1,102 | 0.2 | 421 | * | 245,136 | 1.3 |
| TOTAL | 937,088 | 4.5 | 9,137 | 2.0 | 2,710 | 0.1 | 925,241 | 5.0 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.

Prepared By: Washington Headquarters Services
Directorate for Information
Operations and Reports

**TABLE IV-5. NET VALUE AND PERCENT DISTRIBUTION OF DOD
PRIME CONTRACT AWARDS OVER \$25,000 FOR RD&E, BY REGION AND STATE,
ACCORDING TO TYPE OF CONTRACTOR: FY 1995**

(Amounts in Thousands)

| REGION AND STATE | TYPE OF CONTRACTOR | | | | | | | |
|------------------------|--------------------|---------|-----------------------------|---------|-------------------------------------|---------|-------------------|---------|
| | TOTAL | | EDUCATIONAL INSTITUTIONS | | OTHER NON-PROFIT INSTITUTIONS | | BUSINESS FIRMS | |
| | \$000 | PERCENT | \$000 | PERCENT | \$000 | PERCENT | \$000 | PERCENT |
| WEST SOUTH CENTRAL | | | | | | | | |
| Arkansas | 1,433 | * | 0 | 0.0 | 1,193 | 0.1 | 240 | * |
| Louisiana | 17,556 | 0.1 | 1,802 | 0.4 | 31 | * | 15,724 | 0.1 |
| Oklahoma | 8,545 | * | 298 | 0.1 | 303 | * | 7,944 | * |
| Texas | 1,270,920 | 6.1 | 36,459 | 8.1 | 33,977 | 1.8 | 1,200,483 | 6.4 |
| TOTAL | 1,298,454 | 6.2 | 38,558 | 8.6 | 35,504 | 1.9 | 1,224,392 | 6.6 |
| MOUNTAIN | | | | | | | | |
| Arizona | 440,232 | 2.1 | 8,259 | 1.8 | 728 | * | 431,246 | 2.3 |
| Colorado | 1,207,974 | 5.8 | 5,685 | 1.3 | 93 | * | 1,202,196 | 6.4 |
| Idaho | 11,999 | 0.1 | 39 | * | 0 | 0.0 | 11,960 | 0.1 |
| Montana | 1,277 | * | 384 | 0.1 | 0 | 0.0 | 892 | * |
| Nevada | 13,253 | 0.1 | 135 | * | 0 | 0.0 | 13,118 | 0.1 |
| New Mexico | 193,838 | 0.9 | 11,867 | 2.7 | 650 | * | 181,321 | 1.0 |
| Utah | 77,513 | 0.4 | 25,647 | 5.7 | 356 | * | 51,510 | 0.3 |
| Wyoming | 276 | * | 226 | 0.1 | 0 | 0.0 | 50 | * |
| TOTAL | 1,946,362 | 9.3 | 52,241 | 11.7 | 1,826 | 0.1 | 1,892,294 | 10.2 |
| PACIFIC | | | | | | | | |
| Alaska | 2,311 | * | 35 | * | 0 | 0.0 | 2,276 | * |
| California | 4,089,070 | 19.5 | 79,986 | 17.9 | 91,830 | 5.0 | 3,917,254 | 21.0 |
| Hawaii | 14,633 | 0.1 | 4,635 | 1.0 | 0 | 0.0 | 9,999 | 0.1 |
| Oregon | 19,775 | 0.1 | 5,757 | 1.3 | 30 | * | 13,988 | 0.1 |
| Washington | 231,190 | 1.1 | 228 | 0.1 | 15,971 | 0.9 | 214,991 | 1.2 |
| TOTAL | 4,356,979 | 20.8 | 90,640 | 20.3 | 107,831 | 5.8 | 4,158,508 | 22.3 |

Note: An '*' in the percent column represents a figure of less than 0.05 percent.